

2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Accenture	In a world where constant change and complex challenges are the norm, governmental bodies need a blend of fresh thinking and proven solutions for our digital world. Accenture delivers end-to-end capabilities that enable our clients to provide the most effective, efficient, and affordable public services. We bring experience that counts, innovation that works, and outcomes that matter for our citizens, our workforce, and our communities.		711
AECOM	AECOM is the world's trusted infrastructure consulting firm, delivering professional services throughout the project lifecycle - from planning, design and engineering to program and construction management. On projects spanning transportation, buildings, water, new energy and the environment, our public- and private-sector clients trust us to solve their most complex challenges. Our teams are driven by a common purpose to deliver a better world through our unrivaled technical expertise and innovation, a culture of equity, diversity and inclusion, and a commitment to environmental, social and governance priorities.	www.aecom.com	412
Aetna	Our dedicated Public Sector team provides health care solutions that focus on long-term cost sustainability, innovative benefits and improved experiences for active and retired employees.	http://aetna.com	706
Allegany County	Allegany County Government	www.alleganygov.org	822
Altumint, Inc.	For communities looking to increase safety by decreasing traffic-related incidents with no additional management costs, Altumint provides innovative public safety solutions for entities needing surveillance-assisted enforcement of laws. We support law enforcement, schools, cities, and communities of all sizes.	www.altumint.com	506
Amazon Web Services	Amazon Web Services (AWS) Worldwide Public Sector helps government, education, and nonprofit customers deploy cloud services to reduce costs, drive efficiencies, and increase innovation across the globe. With AWS, you only pay for what you use, with no up-front physical infrastructure expenses or long-term commitments.	https://aws.amazon.com/government-education/	604

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(as of 8/10/2023)

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Ameresco, Inc.	Ameresco, Inc. (NYSE:AMRC) is a leading cleantech integrator and renewable energy asset developer, owner and operator. Our solutions range from upgrades to facility's energy infrastructure to the development, construction and operation of renewable energy plants combined with tailored financial solutions. We work with customers on both sides of the meter to reduce operating expenses, upgrade and maintain facilities, stabilize energy costs, improve occupancy comfort levels, increase energy reliability and enhance the environment.	www.ameresco.com	537
American Fidelity	When it comes to protecting your employees by offering supplemental benefits, partner with a company who has the expertise in your field and understands your needs. We consider it a privilege that thousands of employees have put their trust in us. Consider American Fidelity for a different opinion.	https://americanfidelity.com/	608
American Tennis Courts Inc. ATC Corp	ATHLETIC COURTS AND RUNNING TRACKS CONSTRUCTION AND REFURBISHMENT	www.atccorpmd.com	426
ANGARAI	. ANGARAI is a professional management consulting firm with a Project Management Office (PMO), specializing in Enterprise Transformation Services and Enterprise Oversight Services. Established in 2003 and based in College Park, Maryland, ANGARAI has been recognized as one of the fastest growing small businesses in Prince George's County. As an ISO 9001:2015, ISMS 27001:2013, ITSMS 20000-1:2018, BCMS 22301:2019 certified and CMMI SVC appraised organization, we provide holistic solutions to our global customers through strategic business advice, organizational change management and enterprise technology development that includes both business and architecture solutions.	www.angarai-intl.com	316

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(as of 8/10/2023)

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Anne Arundel Economic Development Corporation	Founded in 1993, the Anne Arundel Economic Development Corporation (AAEDC) aims to serve as a catalyst for business growth in Anne Arundel County by increasing job opportunities, expanding the tax base, and improving citizens' quality of life. To do so, it provides the public with a host of services including financing, site selection assistance, permitting and zoning guidance, workforce development support, community revitalization, market research, and small business counseling and resources. On a larger scale, AAEDC plays a vital role in enhancing commercial districts, improving infrastructure, and both growing and promoting business sectors such technology, agriculture, and maritime within the county. Visit our booth to learn more!	https://www.aedc.org/	815
Applied Technology Services	Applied Technology Services (ATS) is an IT systems integrator and has been a trusted partner to government and education customers for 20 years. We have core competencies in Enterprise Modernization, Infrastructure Services, End User Computing, Workforce Optimization, Cyber Security Solutions and IT Staffing. ATS provides a wide array of professional and managed services from the data center to the desktop.	appliedtechnologyservices.com	430
ARK SYSTEMS INC	For 50 Years, ARK Systems has provided and serviced, commercial Fire Alarm, Security, Card Access, Camera Systems, Weapons Detection Systems, Sound and Intercom solutions throughout the Tri-State area.	www.arksysinc.com	515/516
AT&T	FirstNet, Built with AT&T is the only nationwide wireless broadband communications platform dedicated to America's first responders and public safety community.	www.firstnet.com/md	642
Axis Communications	Axis enables a smarter and safer world by creating solutions for improving security and business performance. As a network technology company and industry leader, Axis offers solutions in video surveillance, access control, intercom, and audio systems. They are enhanced by intelligent analytics applications and supported by high-quality training.		401
Baltimore City	The Mayor's Office of Government Relations coordinates the City's interaction with the City, State and Federal Legislative Affairs Offices, as well as the offices of the City Comptroller.	https://mogr.baltimorecity.gov/	817

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Baltimore Convention Center	The Baltimore Convention Center is the premier location in the mid-Atlantic region for organizations to host conventions, meetings, banquets, trade shows, and other events. With 300,000 square feet of contiguous exhibition space, approximately 85,000 square feet of meeting space (50 meeting rooms), and a multifunctional 36,672-square-foot ballroom, the Center has the capacity and flexibility for hosting a variety of professional events.	www.bccenter.org	818
Baltimore County	Baltimore County Executive Office		624
Barton & Loguidice, D.P.C.	At Barton & Loguidice, we understand that each project is unique and may require a team of professionals from multiple practice areas. A municipality might have a project aimed at improving public transportation with significant environmental impact, or a college could be seeking to invest in renewable energy while constructing a new building. Our multidisciplinary support is integrated across multiple practice areas, which allows us to offer leading, innovative service to our clients.	www.bartonandloguidice.com	610
BE Equipment Inc.	We are a Recycling, Sorting and Waste Reduction Equipment Company. Celebrating 40 years of business in the industry. Offering new and reconditioned equipment solutions.	www.beequipment.com	417
BEACON at Salisbury University	The Business Economic and Community Outreach Network (BEACON) of the Franklin P. Perdue School of Business at Salisbury University, offers applied business & economic research and targeted outreach programs to a variety of organizations. BEACON provides private, public, and nonprofit sector decision makers with the business & economic development data, information, and know-how they need while providing our students with a wide variety of experiential learning opportunities.		351
Beyond Walls: Maryland Bookmobiles	Visit Worcester County's new Pop-Up Library to learn how bookmobiles and mobile outreach vehicles build relationships with everyone in the community by taking our services on the road.	www.WorcesterLibrary.org	222

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BGE Outdoor Lighting	From neighborhoods and streetscapes to parking lots, BGE has cost-saving options to meet all your private area outdoor lighting needs. Our services include lighting design, equipment installation and maintenance. We can handle every aspect of your project, whether new construction, renovation or equipment upgrade.	https://www.bge.com/MyAccount/MyService/Pages/OutdoorLighting.aspx	637
Bliss Products and Services, Inc.	Bliss Products and Services, Inc. is a full-service outdoor commercial recreation company representing over 40 of the finest manufacturers offering playgrounds, fall surfacing, bark parks, outdoor fitness stations, shades, shelters, athletic goals, and all sorts of site amenities for park and recreation.		239
Blue Whale EV	AN ADVISORY AND SERVICE ORGANIZATION TO THE EV CHARGING COMMUNITY	www.bluewhaleev.com	308
Bolton	Bolton is a full-service actuarial, employee benefits, compensation, and investment consulting firm with over 40 years of experience providing consulting services with Maryland counties, municipalities, school systems and other governmental employers, private businesses, nonprofit organizations, and the Federal Government. Our consultants are committed to delivering the highest quality service with technical excellence, timeliness, and absolute integrity. Let's discuss: 1. how retirement plans can help improve retention; 2. how we help employers manage costs, while enhancing the participant experience and improving health; 3. how a thorough review of your retirement plan will help you build a prudent fiduciary process and provide a secure retirement for your employees; and 4. how we help define successful performance and create reward systems that motivate and engage employees to perform.		633/634
BSC America	We provide auction services for the State of Maryland and counties throughout Maryland. We auction off autos, trucks, heavy equipment and homes.	www.bsccamerica.com	504
Calvert County	Lighthouses, wine trails, barn quilt trails, sweet treat trails, birding trails, museums, seafood, festivals, shops - shops!	www.choosecalvert.com	823

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CareFirst BlueCross BlueShield	CareFirst BlueCross BlueShield's Individual Health Plans offer the widest coverage and the largest network for medical, dental and vision insurance in Maryland, Washington, D.C. and Northern Virginia.	https://individual.carefirst.com/individuals-families/home.page	643/644
Caroline County	Located on Maryland's Eastern Shore, Caroline County is the perfect destination for history buffs, outdoor enthusiasts, and those seeking a rural getaway. You'll soon be relaxed and refreshed and realize you belong here.	www.CarolineMD.org	526
Carpenter Contractor Trust	Connecting industry partners to the communities we serve		536
Carroll County	this is a County booth		626
Carroll Independent Fuel Co.	Carroll Independent Fuel Company is a major supplier of motor fuels and related petroleum products and services. We are the proud supplier of motor fuels to the State of Maryland. Please stop by our booth to learn more about the Statewide Fuel Contract and how it can benefit your agency or nonprofit.	carrollfuel.com	454
CDW-G	CDW is a leading multi-brand technology solutions provider to business, government, education and healthcare customers in the United Kingdom, the United States, and Canada. With an international reach in both private and public sector IT, our global supply chain delivers products and services to over 170 countries.		431
Cecil County	The Cecil County Office of Economic Development has as it's mission the growth of the county's economic footprint, while maintaining the beauty and specialness that make this part of Maryland one of the most desirable places to live on the east coast. The office focuses on attracting innovative industries (Bio Tech, Advanced Manufacturing, Energy), assisting existing with growth & business challenges, and maintaining & developing our robust agricultural sector.	www.cecilbusiness.org	527

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Chaberton Energy	Chaberton Energy, located in Montgomery County, is a leading developer of community solar projects in the Mid-Atlantic and nationally. As a Public Benefits Corporation, Chaberton brings its benefits driven approach to project development, focused on delivering on the benefits that community solar can bring to all stakeholders. We care deeply about the communities we serve, including our employees, landowners, farmers, neighbors, customers, regulatory agencies, development partners, investors, off-takers, partners, and society at large.	www.chaberton.com	547
Charles County	Charles County is a captivating escape 30 miles outside the nation's capital, with over 300 miles of shoreline and more than 25 parks, it's a nature lovers dream! Enjoy a virtual reality experience of one of largest marine sanctuaries located in Charles County: Mollows Bay Potomac River National Marine Sanctuary. During the Taste of Maryland event, sample locally prepared snakehead fish bites to experience the Charles County culinary and seafood scene!		523
Chesapeake Employers' Insurance Company	Chesapeake Employers has been providing workers' compensation insurance in Maryland since 1914. Our local presence, know-how and dedication to Maryland counties, municipalities, business owners and their employees have made us what we are today - Maryland's workers' compensation insurance specialist. Stop by our booth to hear about our lower rates, dividends, and claims services.		648/649/ 650
Christmas Decor by Watermark	Christmas Decor by Watermark		348/407
Cigna	Our mission is to improve the health and vitality of those we serve. We care deeply about our customers, patients, and coworkers. We partner, collaborate, and keep our promises, we innovate and adapt, we act with speed and purpose and we create a better future together.	www.cigna.com	702

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CMS, Inc.	Corporate Mailing Services, Inc. (CMS) is your mailing partner. We provide data processing, print personalization, folding, insertion and mailing services for your critical document, statements, bills, and marketing correspondence. We also provide scanning and digital imaging, document conversion, digital mailroom, mailroom management, and CBRNE mail screening services.	www.whycms.com	415
Cohesity	Cohesity is a leader in data security and management. We make it easy to secure, protect, manage, and derive value from data - across the data center, edge, and cloud. We offer a full suite of services consolidated on one multicloud data platform: backup and recovery, data security, disaster recovery, file and object services, dev/test, and analytics.	https://www.cohesity.com/	611
Comcast - Beltway Region	Comcast		707
Concentra Medical Centers	Concentra, a division of Select Medical, is a leading health care company focused on improving the health of America's workforce, one patient at a time. More than 11,000 Concentra Colleagues provide occupational medicine, urgent care, physical therapy and wellness services from more than 500 medical centers and 130 onsite clinics nationwide.	http://www.concentra.com	541
Consolidated Commercial Services	Local Maryland Contractor Specializing in Snow Removal and Ice Mitigation.	www.concomservices.com	221/220
Constellation	Learn how matching hourly consumption of energy with 24/7, regionally produced, carbon-free energy can help make Actual Zero a reality in Maryland!	https://www.constellationenergy.com/	618/619
Convey911	Convey911 enables Public Safety and the public sector to instantly communicate with all community members over text, video, and voice in over 350+ languages.	www.convey911.com	338
Copper River Information Technology	Copper River is a Federally Recognized Alaskan Tribal Small Disadvantaged Business, owned by the Native Village of Eyak (NVE), we deliver high-performance IT solutions and services based on our unique advantage of holding elite-level partnerships with today's most innovative technologies.		319

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CUES, Inc.	Manufacturer of CCTV Sewer Inspection Equipment and Software Solutions.	www.cuesinc.com	638
Cunningham Recreation / GameTime	Cunningham Recreation has provided commercial park and playground equipment since 1966. We've built thousands of playgrounds for children of all ages and abilities, and will help plan, design and build your playground vision from the ground-up. Cunningham Recreation is proud to serve as GameTime's exclusive representative in Maryland.	https://cunninghamrec.com	513
CVS Caremark	CVS Caremark® - the pharmacy benefits manager (PBM) working with the State of Maryland to provide convenient and flexible options for the prescription drugs you and your family may need. We are here to help you save time, keep costs down and stay on track with your medications.	cvshealth.com/about/our-offerings/pharmacy-benefits-management	614
Delta Dental	Delta Dental is the nation's leading provider of dental insurance. Four out of every ten Americans with dental insurance are covered by Delta Dental. Learn why 83 million people trust their smiles to Delta Dental - with our strong network of dental providers, wide variety of innovative plan designs for members and funding options to meet the needs of your group.	http://deltadentalins.com	451
Dorchester County	Home to industrious, innovative and creative individuals, Dorchester County's landscape defines not only where - but who we are. Shaped and surrounded by water, our community reflects the character and culture of all who live, work and are lured to this place of incomparable beauty. Discover an authentic Chesapeake lifestyle on Maryland's Eastern Shore.		524
DSI Tech	DSI Tech is a Cisco Gold Partner with decades of experience providing complete IT solutions and services to State & Local Government and Education (SLED), Federal agencies, and commercial companies. For more info: 571-707-3636, MDsales@dsitech.com, or visit our website at dsitech.com. Stop by our booth to say hello and speak with our friendly team members!	https://dsitech.com	311

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EA Engineering, Science, and Technology, Inc., PBC	Headquartered in Hunt Valley and with offices in Abingdon and Ocean Pines, EA provides interdisciplinary environmental services to Maryland Counties. Entering our 50th year of business, EA has earned an outstanding reputation for technical expertise, responsive service, and judicious use of client resources. For more information about EA, visit www.eaest.com .	https://eaest.com/	353
Employer Support of the Guard and Reserve	The Employer Support of the Guard and Reserve (ESGR) mission is to educate and provide employers an understanding of Guard and Reserve USERRA rights.		307
Energy Systems Group, LLC	Green House Gas Reduction and Decarbonization experts. Your trailblazer on the path to Electrification.	https://www.energysystemsgroup.com	427
En-Net Services	En-Net Services has spent 27 years servicing public sector customers providing computer hardware, software, networking equipment, cabling, supplies, and maintenance. En-Net possesses the experience, infrastructure, resources, knowledge, and capability that is required to support your organization. En-Net currently holds several statewide sales and service contracts as well as a GSA Schedule for your purchasing convenience. www.en-netservices.com	www.en-netservices.com	632
ePlus Technology Inc.	From Cloud, Security and AI to Digitization and Managed Services, ePlus Technology helps organizations navigate technology options - and then designs, orchestrates and seamlessly implements solutions. Our staff of 1,500 employees, with more than 650+ certified on the latest industry-leading technologies, provide unparalleled guidance and expertise that allows our customers to achieve more.	www.eplus.com	605/606

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ESRGC @ Salisbury University	The ESRGC is an outreach entity of Salisbury University, and is a joint effort between the Mid-Shore Regional Council, the Tri-County Council of the Lower Eastern Shore of Maryland, the Upper Shore Regional Council and the University. We are a group of GIS and Programming professionals dedicated to creating partnerships with municipal, county, regional, state and federal governments as well as private and non-profit organizations in an effort to develop data-driven decision-making tools. With over 100 years of collective experience in the geo-spatial industry and almost 20 years as a GIS shop, the ESRGC has cultivated a reputation of professionalism, cutting-edge innovation and high-quality production.	https://esrgc.org/	350
EY	At EY, our main focus is on you-the client. We understand the unique challenges faced by state and local governments, and we're here to help. By harnessing the power of technology and data, we enable government agencies to undergo transformation and modernization, ultimately leading to improved services for the public. Some examples of where we are unleashing the power of progress include grants administration, enhancing the constituent experience, building smart infrastructure with a focus on broadband, ensuring data security and recovery, preparing for the future workforce, and modernizing technology systems. If you stop by our booth, you'll discover how we are already making a positive impact in Maryland. Our goal is to assist you in overcoming your most complex challenges, empowering your organization to deliver better outcomes for the people you serve. Let's work together to achieve success and create a brighter future for your community.		336
Fortinet, Inc.	Fortinet makes possible a digital world that we can always trust through its mission to protect people, devices, and data everywhere. This is why the world's largest enterprises, service providers, and government organizations choose Fortinet to securely accelerate their digital journey.	https://www.fortinet.com/	613
Frederick County	Frederick County is celebrating its 275th anniversary in 2023! Stop by our booth to learn about a rich history and our bright future.	www.frederickcountymd.gov	522

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Gallagher	Gallagher Benefit Service is a leading risk management consulting firm that specializes in benefits, employer's risk, human resources and other risk. With over 6,000 counties and municipalities as client we understand risk associated with your operations and we want to help control that risk.	www.ajg.com	441
Garrett County	Garrett County, Maryland is home to Deep Creek Lake, the state's largest freshwater lake, Wisp Resort, Maryland's only ski resort and the state's tallest waterfall at Swallow Falls State Park. An ideal vacation getaway, Garrett County offers boating, snowboarding, hiking, biking, history, snow tubing, horse drawn carriage rides, shopping, whitewater rafting, kayaking and so much more! Learn more at visitdeepcreek.com .	http://www.visitdeepcreek.com	521
GovDeals, Inc.	GovDeals.com is the leading provider in online government surplus auctions.	www.govdeals.com	551
Governor's Coordinating Offices	The Governor's Coordinating Offices are a group of six offices that represents the Governor to organize a shared services business model that would reduce costs and connect Marylanders with needed resources statewide.		208
Hanwha Vision	Hanwha Vision offers a comprehensive line of security and video surveillance solutions which include IP cameras that support up to 8K resolution, a video management system, video and audio analytics, multi-sensor technology and device integration with a host of 3rd party application providers. Our intelligent surveillance solutions are used globally, securing people, property and data across a range of industries including retail, transportation, education, banking, healthcare, hospitality, airports and more.	https://hanwhavisionamerica.com/	406
Harford County	Did you know? The first declaration of independence signed by a body of elected citizens is the Bush Declaration, signed "at the risque of our lives and fortunes" in Harford County. Step back in time for a re-creation of this historic event and join Harford County as we celebrate our semiquincentennial anniversary (a.k.a. 250 years!)	www.harfordcountymd.gov	629/721

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Healthworks LLC	Healthworks AnalyticsT is a web-based, Visual IntelligenceT (VI) platform providing your organization the ability to integrate disparate data sources into a united view designed to help you decide how to best allocate scarce resources, improve quality of care and outcomes, control costs, and improve the lives of your patients. It also provides a foundation for analyzing your organization's compliance with national standards or consent decrees, performing risk assessments, maximizing continuous quality improvement initiatives, and managing your healthcare across multiple domains. Our VI platform brings you the right data at the right time to help you achieve your goals.	https://www.medicalistics.com/healthworks-analytics/	354
Herbert, Rowland & Grubic, Inc.	HRG is an employee-owned, full-service civil engineering and related services firm that provides quality, cost-effective design solutions to public and private sector clients. We offer a full complement of technical expertise and engineering services including municipal, water and wastewater, land development, transportation, water resources, geographic information systems (GIS), survey, environmental, construction phase, and financial services.		425
Hikma Community Health	Kloxxado is a nasally-administered form of naloxone, trusted by healthcare providers for reversing the effects of opioid overdose as a bridge to emergency medical care. Kloxxado contains twice as much medicine per spray as Narcan, and was developed for first responders, as well as family, friends, and caregivers of individuals who overdose.	https://kloxxado.com/	511

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Howard County	Home to current MACo President and County Executive Calvin Ball, Howard County is conveniently located in the heart of central Maryland between Baltimore and Washington and offers the charm of a historic past mixed with the excitement of a cosmopolitan community. The County is continually ranked among the most affluent, advanced and educated communities in the United States. There is immediate access to leading educational and health care institutions, upscale retail, and outstanding recreation and entertainment. It is currently home to more than 120,000 households and boasts a thriving, vibrant economy and welcoming business environment, with proximity to 50 federal agencies, universities, Fortune 500 companies, technology, defense and health care companies.	https://www.howardcountymd.gov/	821
Hughes Center for Agro-Ecology	Finding viable solutions to problems that face our working landscapes is challenging. The Hughes Center finds consensus between interests representing agriculture, forestry and the environment to solve some of the greatest issues facing these critical sectors in Maryland, which ultimately impact all citizens of the state. Our mission is to provide leadership to promote environmentally sound and economically viable agriculture and forestry as Maryland's preferred land use through research, outreach and collaboration.	go.umd.edu/hughescenter	432
Humana	When it comes to healthcare, we want to make sure everyone has access to the resources and support they need to be their most successful. This means helping your employees and retirees be their healthiest and helping you as the plan sponsor save time and money. We understand the needs and challenges you face deserve more than a one-size fits all approach, so our plans are custom-made to meet those needs.	https://www.humana.com/	424
Indivior	Indivior is a global pharmaceutical company working to help change patients' lives by pioneering life-transforming treatment for substance use disorders and other serious mental illnesses.	https://www.indivior.com/en	313

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Infoblox	Infoblox is the company that unites networking and security to deliver better performance and protection. We provide visibility and control over who and what connects to your network and identify threats through intelligent DNS. Visit infoblox.com , or follow-us on LinkedIn or Twitter.	https://www.infoblox.com/solutions/government/state-and-local/	440
Infrastructure Solutions Group	ISG sells and rents municipal equipment throughout the Mid-Atlantic region. Our product lines include Vactor sewer cleaners, TruVac vacuum excavators, Elgin street sweepers, Envirosight sewer inspection camera systems, Peterson grapple trucks, KM International asphalt equipment, Pacific Tek vacuum trailers & valve exercising equipment, MadVac outdoor litter collectors & compact sweepers, & Greenclimber remote controlled mowers.	https://infrasolutionsgroup.com/	317
International Software Systems, Inc.	ISSI is a leading software development company offering cutting-edge IT transformation solutions. They redefine and modernize systems, developing user-friendly COTS products for streamlined operations. With expertise in application development, IT staff augmentation, and program/project management, ISSI serves government agencies, contractors, and commercial clients nationwide, including notable organizations like the Maryland Insurance Administration, Maryland Department of Environment, Maryland Judiciary, and Maryland Department of Health.		730
Johns Hopkins University and Medicine	Johns Hopkins Health System Human Resources & Talent Acquisition		306
Juniper Networks	Juniper knows that experience is the first and most important requirement for networking in the cloud era. We leverage our 25+ years of innovation and experience in networking to put our customers - the network architects, builders, and operators - and their customers, at the center of all that we do. With industry-leading insight, automation, security, and AI solutions we are relentlessly focused on the network experience		534
Kaiser Permanente	Kaiser Permanente exists to provide high-quality, affordable health care services and to improve the health of our members and the communities we serve.	http://kp.org	716

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Kc Signs & Awnings	Kc Sign & Awnings is the leader manufacture and installer of all things signage including Awnings, LED Digital Signs to Scoreboards. We handle everything from permits, design, fabrication thru installation. Buy direct from the manufacturer!	www.kcsignco.com	405
KCI Technologies, Inc.	KCI is a 100-percent employee-owned engineering, planning and construction firm that offers multi-discipline services to transportation, water, utility, and facilities clients throughout the US. Based in Maryland since 1955, our current team of more than 2,000 professionals provides exceptional turnkey services to public-sector agencies like yours every day. Let's collaborate on your infrastructure needs to help you move your county into the future.	http://www.kci.com	500
Keenan Pharmacy Service	Keenan Pharmacy Services provides pharmacy benefit management services to Public Schools and County governments in Maryland. Their goal is to maximize discounts and rebates to minimize total spending and manage clinical outcomes, the drivers of excess cost where PBMs profit. The Keenan Pharmacy Clinical Management Program works independently of the PBM to ensure high-cost medications are dispensed at the lowest cost possible.	https://www.mabe.org/introducing-the-cost-saving-mabe-pharmacy-purchasing-collaborative/	728
Kent County	Kent County is a scenic peninsula on the Eastern Shore of Maryland, located right on the Chesapeake Bay. Kent County is the perfect spot for a getaway. Kent County has something for everyone.	www.kentcounty.com	719
LeafFilter	With no holes, gaps, or large openings, LeafFilter keeps out all types of debris including pine needles, shingle grit, seed pods, and more! LeafFilter installs directly on your existing gutters to bring you permanent peace of mind and help prevent damages related to clogged gutters. Nothing but water will enter your gutters - guaranteed!	www.LeafFilter.com	546
Lewis Contractors	As Baltimore's most awarded construction management and general contracting firm, Lewis Contractors has developed a reputation for excellence in flagship institutional construction and historic preservation projects. The firm carries this tradition of excellence to all types of academic, institutional, restoration, industrial, and commercial projects.		502

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(as of 8/10/2023)

Exhibitor	Description	Website	Booth
LGIT Health/The Benecon Group	Health benefit costs keep rising... LGIT Health puts you in control. When you want the savings and control of a health insurance program, turn to the Local Government Insurance Trust (LGIT Health). Since 2010, LGIT Health has specialized in helping employers save premium dollars while providing outstanding benefit coverage to their employees.		701
Local Government Insurance Trust (LGIT)	For over 30 years, Maryland's local governments have covered their primary and excess liability, auto, environmental, property, cyber and equipment breakdown insurance needs through the Local Government Insurance Trust (LGIT). Owned and managed by its members, LGIT was founded in 1987 by act of the Maryland General Assembly through the joint efforts of the Maryland Municipal League (MML) and the Maryland Association of Counties (MACo). Since 2010, LGIT has provided local governments an alternative for their health insurance needs with LGIT HEALTH. This health co-op helps control the cost of health insurance. LGIT's purpose is to meet Maryland's local governments risk management needs - not to make a profit by selling insurance. Because of LGIT, local governments know they now have insurance coverage available to them at stable rates and predictable costs - regardless of private insurance industry cycles. In addition to the publications produced by LGIT, they also provide a wide variety of Risk Management services including: Training, Grants, the LGIT Online Campus and the HR Compliance Portal.		700
Manns Woodward Studios	MW Studios is a nationally recognized and award-winning architectural firm specializing in the design of public safety and community-driven facilities and campuses. Since the inception of the firm, MW Studios has been directly responsible for the successful design of fire stations, police stations, community centers, libraries, municipal buildings, animal shelters, emergency response facilities, and other buildings that serve as the cornerstones of our communities.	www.mwsarch.com	616

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maritime Conference Center	Maritime Conference Center (MCC) is located just minutes from Baltimore Washington International Airport on the campus of MITAGS, a nonprofit vocational maritime training and simulation center. Offering 232 guest rooms and 100,000 square feet of meeting space to include a 350-seat auditorium and dining room for up to 500. We make planning convenient with all-inclusive, high-value meeting packages!	www.mccbwi.org	312
Marriott Owings Mills Metro Centre	The BRAND NEW, Four Diamond Marriott Owings Mills Metro Centre offers conference space up to 450 people with breakout space, elevated dining and banquet experience and a high level of service. Located centrally in Maryland with access to public transportation and free parking.	www.marriottowingsmills.com	617
Maryland Agricultural & Resource-Based Industry Development Corporation	MARBIDCO is a quasi-governmental economic development agency that provides financing to young and beginning farmers and other enterprises looking to start or expand food/fiber production or processing operations in the agricultural, forestry, and seafood industries). MARBIDCO also facilitates farmland conservation easement purchases using its Next Generation Farmland Acquisition Program. Please visit www.marbidco.org .	http://www.marbidco.org/	125
Maryland Air National Guard	We are America's premiere multi-domain wing providing lethal effects through combat airpower and cyber warfare; We provide innovative citizen Airmen ready to execute the National Defense Strategy, and support our partner nations, home communities and the state of Maryland.	https://www.175wg.af.mil/	448
Maryland American Water	Maryland American Water.	amwater.com/mdaw	349
Maryland Army National Guard	The MD Army National Guard is a community-based organization that protects and serves the state. Members receive great benefits for joining!	MDARNG.com	447/508

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Association of Community Colleges	Maryland's 16 community colleges are comprehensive, open-admission institutions with affordable tuition. By providing academic opportunities such as transfer degrees, workforce training, and lifelong learning, the community colleges encourage new and existing business development and create long-term economic growth for the State of Maryland.	https://mdacc.org/	315
Maryland Association of County Health Officers (MACHO)	The Maryland Association of County Health Officers (MACHO) is a non-profit organization whose primary purpose is to promote the health and well-being of Maryland citizens. It actively works with MACo, the State Department of Health and Mental Hygiene, the State Department of the Environment, and other health related agencies. Its activities include education, liaison, and public health policy development and implementation.	www.mdhealthofficers.org	314
Maryland Association of Nonpublic Special Ed Facilities	A range of 70 nonpublic state-approved special education schools offering specialized services and support to students with special needs. These schools, located across the state, provide high-quality services customized to meet each student's needs. Students are referred by Local School Systems, which results in no cost for parents.	http://www.mansef.org	416
Maryland Cannabis Administration	The mission of the Maryland Cannabis Administration is to provide an equitable, safe and accessible medical and adult-use cannabis program for qualifying patients and adult consumers.	cannabis.maryland.gov	344
Maryland Center for School Safety	The Maryland Center for School Safety (MCSS) is a publicly funded agency that provides direct support to public, nonpublic, and private schools, in addition to coordinating efforts with state and local emergency responders, to ensure Maryland schools are a safe place for students to learn and teachers to teach.	schoolsafety.maryland.gov	227

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Circuit Court Clerk's Association	Clerks of the Circuit Courts are the responsible for maintaining the court records such as land deeds, mortgages, plats, conveyances, and other precious documents. The Clerk administers oaths to County officials, Judges and Governor appointees, issues business and marriage licenses and performs civil marriage ceremonies. The Clerk also commissions Notaries Public and generally handle more serious criminal cases and major civil cases. These include juvenile and other family law cases such as divorce, custody, and child support. The Circuit Courts hear most cases appealed from the District Court, orphans' courts, and some administrative agencies.		211
Maryland Correctional Administrators Association	MCAA is a Correctional Association of professionals working together for the positive legislative needs of the local subdivisions in the State of MD. The association fosters and sponsors training and seminars for their staffs, shares technical assistance and resources, and provide legislative updates for all members.		411
Maryland Correctional Enterprises	Maryland Correctional Enterprises sells products and services through vocational training programs in which participants learn valuable work skills through the production of furniture, textiles, graphics, food, and more.	www.mce.md.gov	224/225
Maryland Department of Agriculture	The Maryland Department of Agriculture has been serving the agriculture community and the people of Maryland since 1973. While MDA's look has changed over the years, the mission and vision has remained steadfast: to protect consumers, preserve the environment, and promote Maryland agriculture.	mda.maryland.gov	228
Maryland Department of Assessments and Taxation	Drop by the State Department of Assessments & Taxation's (SDAT) booth to learn how to start a business, your home's property assessment, property tax credit programs, and ground rent!		206
Maryland Department of Commerce	As the state's primary economic development agency, we stimulate private investment by attracting new businesses, expansion/retention of existing companies, provide workforce training and financial assistance. Please stop by Booth #207 to learn more.	commerce.maryland.gov	207

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Department of Education	The Maryland State Board of Education and Maryland State Department of Education are developing a multiyear Strategic Plan that will be released in three phases leading up to June 2023. The Strategic Plan will anchor the vision, mission, values, priorities, enablers, goals, and flagship programs, initiatives, and strategies to realize the Blueprint for Maryland's Future promise of an excellent and equitable education for every student.	https://marylandpublicschools.org/Pages/default.aspx	226
Maryland Department of Emergency Management	MDEM is a national leader in Emergency Management that provides Maryland residents, organizations, and emergency management partners with expert information, programmatic activities, and leadership in the delivery of financial, technical and physical resources "to shape a resilient Maryland where communities thrive." We do this by being Maryland's designated source of official risk reduction and consequence management information.	www.mema.maryland.gov	202
Maryland Department of General Services	The Maryland Department of General Services (DGS) supports communities across Maryland. DGS oversees several programs designed to provide local governments and non-profit organizations with resources to improve their communities and support their residents. In addition, DGS offers programs and resources to help connect small businesses with state contracting opportunities. Visit the DGS booth to learn how your organization can benefit from the multitude of programs DGS offers communities like yours.	www.dgs.maryland.gov	229/230/ 231
Maryland Department of Health	The Maryland Department of Health works to promote and improve the health and safety of all Marylanders through disease prevention, access to care, quality management, and community engagement.	https://health.maryland.gov/	510
Maryland Department of Housing & Community Development	The Maryland Department of Housing and Community Development (DHCD) is the state's housing finance agency, providing resources for affordable rental development and sustainable homeownership and working with local governments, nonprofits, and other partners to achieve responsive and responsible community revitalization.	dhcd.maryland.gov	120/121

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Department of Human Services	We are the state's primary human services provider. We administer public assistance programs that help Marylanders buy healthy foods, pay energy bills, and obtain medical assistance. We collect and distribute child support payments, and we prevent or remedy abuse, neglect, and exploitation of children and adults. We are seeking interested partners to join us in this work. Contact us at 800-332-6347 or visit www.dhs.maryland.gov for more information.	DHS.Maryland.Gov	103
Maryland Department of Information Technology	To learn more about the services the Department of Information Technology provides.	doit.maryland.gov	232
Maryland Department of Juvenile Services	The Department of Juvenile Services (DJS) is an executive agency whose primary task is to appropriately manage, supervise, and treat youth who are involved in the juvenile justice system in Maryland. The Department collaborates with youth, families, schools, community partners, law enforcement, and other public agencies to coordinate services and resources to contribute to safer communities.	DJS.maryland.gov	236
Maryland Department of Labor	The Maryland Department of Labor is committed to safeguarding and protecting Marylanders. We're proud to support the economic stability of the state by providing businesses, the workforce and the consuming public with high quality customer-focused regulatory, employment and training services.	http://www.dllr.state.md.us	235
Maryland Department of Legislative Services	Department of Legislative Services	http://dls.maryland.gov/	105
Maryland Department of Natural Resources	The Department of Natural Resources leads Maryland in securing a sustainable future for our environment, society, and economy by preserving, protecting, restoring, and enhancing the State's natural resources.	dnr.maryland.gov	209

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Department of Planning	The Maryland Department of Planning (Planning) promotes a vision for economic development, flexibility and local authority throughout Maryland. The agency helps Maryland's counties and municipalities in land use and resource planning and provides review and technical assistance on a variety of planning topics. In addition, Planning offers data, analysis and research assistance and policy development and implementation support to local governments as well as communities, businesses and other organizations.		200/201
Maryland Department of Public Safety & Correctional Services	The Department of Public Safety and Correctional Services is one of the largest departments in Maryland with nearly 12,000 employees. To fulfill our mission of promoting safety, we have increased security at our institutions while leading the way in innovative restorative justice....		100/101
Maryland Department of Service and Civic Innovation	.		241
Maryland Department of the Environment	To protect and restore the environment for the health and well-being of all Marylanders.	https://mde.maryland.gov	126
Maryland Department of Transportation	MDOT WILL SHOWCASE THE MARYLAND PORT ADMINISTRATION, BWI, STATE HIGHWAY ADMINISTRATION, MOTOR VEHICLE ADMINISTRATION, MASS TRANSIT ADMINISTRATION AND MARYLAND TRANSPORTATION AUTHORITY.		110/111/ 112/113/ 114/115
Maryland Department of Veterans Affairs	The MDVA has been connecting veterans and their families to VA benefits and federal, state, and local programs since 1999. Stop by to see what's new: How your organization can identify more veterans and work alongside us to improve the lives of those who have served.	veterans.maryland.gov	453
Maryland Digital Equity Coalition	Maryland counties are working to ensure all residents have affordable access to the internet, a home laptop computer, and the skills to use technology and the internet to fully participate in the digital economy and daily life. Come learn and discover the best programs in Maryland leading this digital equity work. Hear impact stories from residents about how these programs improve their lives.	www.montgomerycountymd.gov/montgomeryconnects	544

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Energy Administration	The Maryland Energy Administration (MEA) advises the governor and general assembly on all energy matters, promoting affordable, reliable and cleaner energy. MEA develops and administers programs and policy to support and expand all sectors of the state's economy while benefiting all Marylanders and implementing legislation.?	www.energy.maryland.gov	118/119
Maryland Environmental Service	MES assists with the preservation, improvement, and management of the quality of air, land, water, and natural resources, and to promote the health and welfare of the citizens of the State. MES operates more than 1,000 environmental projects across Maryland and the Mid-Atlantic Region. As a not-for-profit business unit of the state of Maryland, MES provides multi-disciplinary environmental compliance services to enhance and protect the environment through innovative solutions to the region's most complex environmental challenges.	www.menv.com	233
Maryland Fire Chief's	The Maryland Fire Chiefs Association represents the Volunteer and Career Officer Corp of the Fire and Emergency Services of the State of Maryland. We sponsor education and information for chief officers of the Fire and EMS services.		223
Maryland Health Connection	Maryland Health Connection is the state's official health insurance marketplace for individuals and families to compare and enroll in health insurance. Maryland Health Connection is the only place where Marylanders can access financial help such as tax credits to make coverage more affordable. MarylandHealthConnection.gov provides a single application to enroll in Medicaid or get financial help through a private health plan.	www.marylandhealthconnection.gov	340
Maryland Heritage Areas	Maryland's Heritage Areas are locally designated and State certified regions where public and private partners make commitments to preserving historical, cultural and natural resources for sustainable economic development through heritage tourism.	www.MarylandHeritageAreas.com	128
Maryland Higher Education Commission	The Maryland Higher Education Commission (MHEC) provides \$130 million dollars annually to Maryland students attending a Maryland postsecondary institution. Stop by our booth and learn how your child, or someone you know, can qualify for that money and achieve their higher education goals!	mhec.maryland.gov	302

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Institute for Emergency Medical Services Systems (MIEMSS)	The Maryland Emergency Medical Services (EMS) System is a coordinated statewide network that includes volunteer and career EMS clinicians, medical and nursing personnel, communications, transportation systems, trauma and specialty care centers and emergency departments. The Maryland Institute for Emergency Medical Services Systems (MIEMSS) oversees and coordinates all components of the statewide EMS system in accordance with Maryland statute and regulation. This includes planning, operations, evaluation, and research. In addition, MIEMSS provides leadership and medical direction, conducts and supports EMS educational programs, operates and maintains a statewide communications system, designates trauma and specialty centers, licenses and regulates commercial ambulance services, and participates in EMS-related public education and prevention programs.	http://www.miemss.org	204
Maryland Insurance Administration	The Maryland Insurance Administration (MIA) is the state agency that regulates insurance in Maryland.	www.insurance.maryland.gov	122/123
Maryland Libraries	The Maryland Library exhibit booth represents all kinds of libraries and appears at MACo thanks to the support of the Maryland State Library Agency, the Maryland Association of Public Library Administrators, and the Maryland Library Association.	http://www.esrl.org	116/117/ 213/214
Maryland Nonprofits	For 30 years, Maryland Nonprofits has worked to promote a thriving and effective nonprofit sector in Maryland. Maryland Nonprofits is a 501(c)3 nonprofit, non-partisan organization and a statewide membership association. Maryland Nonprofits is one of the largest and most successful state associations of nonprofits in the country. Our mission is to strengthen organizations and networks for greater quality of life and equity.	https://www.marylandnonprofits.org/	342

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Office of Administrative Hearings	The Office of Administrative Hearings is an independent agency that conducts contested case hearings for over 30 state agencies. Many times, Maryland's citizens or businesses will disagree with the administrative action of a state government agency. A citizen or business that wishes to appeal the results of an administrative action of state government is, under certain circumstances provided by law, entitled to an administrative hearing to resolve such a disagreement.	http://www.oah.state.md.us	104
Maryland Office of the Attorney General	The Attorney General is the chief legal officer of the State. The Attorney General's Office has general charge, supervision and direction of the legal business of the State, acting as legal advisors and representatives of the major agencies, various boards, commissions, officials and institutions of State Government. In all matters in which interests of the State of Maryland are involved, the Attorney General and assistant attorneys general represent the State.	https://www.marylandattorneygeneral.gov	242
Maryland Public Service Commission	Energy Choice has been available in Maryland for more than 20 years--stop by the Maryland Public Service Commission's booth to learn how to choose electricity and natural gas supply for your home, what you need to consider and how to contact us if you need help or want to file a complaint.	www.psc.state.md.us	127

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Ready Mix Concrete Association	The Maryland Ready Mix Concrete Association, Inc. (MRMCA) and the National (NRMCA) association together provide concrete education and resources to the design and contractor communities and public works officials. We are your resource for concrete information and design assistance! As more design and construction professionals recognize that operating a building over time is far more energy intensive than developing it; the demand for durability and energy performance will increase. Architects, engineers and builders are choosing concrete for its energy efficiency, durability, and recycled ingredients not found in other building materials. Concrete is a responsible building material and a wise choice for sustainable development. Designers are also becoming more familiar with life cycle costs of pavements and realize that concrete's durability and long service life make it the choice for pavements. Visit the MRMCA booth to learn more about concrete!	https://marylandconcrete.com/	403
Maryland REALTORS	The Maryland REALTORS® exists to support all segments of its membership and their specialties. Through collective efforts with local boards/associations and the NATIONAL ASSOCIATION OF REALTORS®, Maryland REALTORS®	www.mdrealtor.org	545
Maryland Register of Wills Association	The Register of Wills is responsible for appointing personal representatives to administer a decedent's estate and for overseeing the proper and timely administration of these proceedings.	http://www.registers.state.md.us	210
Maryland Relay	Telecommunications Access of Maryland (TAM) is a State agency that provides equipment and services for Marylanders who have difficulty using a telephone, Maryland Relay is a free public service that allows people, unable to use a standard telephone, to both make and receive phone calls.	mdrelay.org	129/130
Maryland Small Business Dev. Center	The Maryland Small Business Development Center (SBDC) Network has provided sound advice, consulting and support to entrepreneurs and small businesses across the state.		339

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland Soybean Board	<p>First Booth - The Maryland Soybean Board is partnering with the Maryland Grain Producers Utilization Board to promote the use of biofuels in Maryland. Learn how home-grown renewable biofuels such as biodiesel and ethanol provide environment, economic, and other benefits to Marylanders. Second Booth - While small in size, Maryland is home to 6+ million people, making it the 5th greatest population density in the U.S. Meanwhile, agriculture remains the single largest land use, leading to the inevitably that passenger vehicle drivers will encounter slow-moving vehicles on public roads. Find Me Driving raises awareness about slow-moving vehicles on the roadways and provides resources for all motorists to arrive home safely.</p>		303/304
Maryland Stadium Authority	<p>The original mission was to build, manage and maintain quality facilities to retain major league baseball, and return NFL football to Maryland. MSA is committed to enhancing the Maryland experience for those who live, work and visit here. In addition, MSA currently oversees projects such as 21st Century School Buildings Program and Project C.O.R.E.</p>	https://mdstad.com/	548/549
Maryland State Ad Agency	<p>Through its Maryland State Advertising Agency (MSAA) division, Maryland Public Television serves the communications needs of state agencies and municipal clients. MSAA creates cost-effective, targeted messaging to citizens via creative ad development, media planning/buying, and thorough tracking/reporting. Staffed by experienced professionals, the MSAA itself an arm of a state agency, which makes your job of messaging to the public, a simple, inter-agency transaction. What's more, MSAA has a track record of exceeding expectations and delivering each campaign on time and on budget. The MSAA is currently working for more than a dozen of Maryland's largest state agencies and boasts top-level testimonials and samples. Stop by for details.</p>	www.mpt.org/mdadagency/	106

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Maryland State and DC AFL-CIO	The Maryland State and DC AFL-CIO is one of nearly 500 state and local labor councils of the AFL-CIO and the heart of the labor movement. We mobilize our members and community partners to advocate for social and economic justice and we strive daily to vanquish oppression and make our communities better for all people-regardless of race, color, gender, religion, age, sexual orientation, or ethnic or national origin.	www.mddclabor.org	420/421/ 434/435
Maryland State Firemen's Association (MSFA)	The MSFA serves, promotes, advocates, and represents the interests of the Volunteer Fire, Rescue, and Emergency Medical Services of Maryland	www.msfa.org	449
Maryland State Lottery and Gaming Control Agency	Stop by the Maryland Lottery booth to spin the popular prize wheel and find out about our latest products and promotions. While there, learn how Lottery and Gaming revenue has benefited the state's important services and programs for 50 years.	mdlottery.com	107/108
Maryland Tourism Coalition	Maryland Tourism Coalition has represented and united varied segments of tour and travel, bringing together the entire industry to enhance business growth and to promote the development of Maryland Maryland Tourism Coalition strives to create the most productive statewide tourism climate possible. We promote business, offer professional development activities, and enhance our economic impact for the benefit of all Marylanders.Maryland Tourism Coalition works on behalf of its members to affect positive change and defend the industry. Through direct advocacy, Tourism Day and educational sessions, our members inform and engage elected officials. Diversity is our strength, unity is our power.	www.mdtourism.org	212
Maryland Underground Facilities Damage Prevention Authority	The Authority is the enforcement agency for the MD 811 law. Check us out at www.mddpa.org . Always call or click before you dig!	www.mddpa.org	635
Maryland Workforce Association	Providing pathways for economic workforce development and creating apprenticeship opportunities.		423
Maryland's Commitment to Veterans	MCV links Maryland's service members, veterans and their families to mental health, substance use and supportive services; provide training and education; and support counties across the crisis continuum of care.	https://health.maryland.gov/bha/veterans/	402

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
MD-DE-DC Beverage Association	Maryland's local soft drink beverage manufacturers and distributors.	https://md-de-dcbeverageassociation.org/	703
MEDI	MEDI helps agencies solve thier document management challenges by providing DocStar software and professional services. We also can get your existing document archives and return scanned, indexed images for import into DocStar or any other destination.	www.medimicro.com	540
Miller Partnership Consultants LLC	To be added		355
Miss Utility	Contact Miss Utility - Maryland's one-call notification system - BEFORE starting any digging projects, regardless of depth. Anyone disturbing the ground must visit missutility.net or call '811' at least two days in advance of work. This FREE service notifies affected utility owners so they can mark the approximate location of buried lines.	https://www.missutility.net/	636
Motorola Solutions, Inc.	Motorola Solutions is a global leader in public safety and enterprise security. Our solutions in land mobile radio communications, video security & access control and command center software, bolstered by managed & support services, create an integrated technology ecosystem to make communities safer and help businesses stay productive and secure.	www.motorolasolutions.com	601/602
MOWPA	The Maryland Onsite Wastewater Professionals Association (MOWPA) is a not-for-profit organization. MOWPA was chartered in September 2004 to provide education and training programs for individuals and companies working in the onsite sewage disposal system industry.	https://mowpa.org/about-us/#who	442
Musco Sports Lighting	Musco has shaped the history of sports lighting since 1976. The company's TLC for LEDT technology delivers unmatched light quality, control, efficiency, and reliability.		443
National Association of Counties	The National Association of Counties (NACo) provides members with a united, non-partisan voice in Washington to drive federal policy that supports county governments and fights unfunded mandates. Membership in NACo also delivers value to county officials and staff through countless networking opportunities, leadership experiences, county-specific research and cost-saving solutions.	www.NACo.org	708

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
National Security Agency	The National Security Agency is part of the Department of Defense and is a global enterprise, headquartered at Fort Meade, MD. The NSA is a good neighbor, with a highly trained workforce as residents across the state, contributing nearly \$168 million in payroll taxes annually. We contribute with an award winning Combined Federal Campaign, donating money and talent to worthy charities, a robust volunteer program, and the Feds Feeds Families food drive each year.		309/310
National Vision Administrators, LLC	National Vision Administrators (NVA) has been providing quality, cost-efficient vision benefit programs to many counties, municipalities, and commercial employers throughout Maryland and across the U.S. Comprehensive vision programs are essential to employee wellness and productivity. Stop by the NVA booth to see how NVA can provide a program to fit your budget.	www.e-nva.com	505
Nationwide Retirement Solutions (NRS)	On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for over 40 years. Nationwide's programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive - incorporating investment, education, and administrative service solution for governmental employers.	nrsforu.com	600
Navarro & Wright Consulting Engineers, Inc.	Navarro & Wright Consulting Engineers, Inc. (N&W) is a multi-disciplined civil engineering firm, formed in 1996, servicing public, private and institutional clients throughout the Mid-Atlantic Region. We are a certified Minority Business Enterprise (MBE). Headquartered in New Cumberland, PA with branch offices in Pittsburgh, Allentown, and King of Prussia, PA, as well as Maryland and Delaware, N&W offers the project management, engineering, surveying, geotechnical, materials testing, environmental sciences, and construction services necessary to site, permit, design, construct and support operations for a wide range of civil engineering projects.	www.navarrowright.com	404

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
NORESCO	NORESCO is the partner for governmental and institutional clients who grapple with sustainability, efficiency, and aging infrastructure issues. We develop solutions that allow you to focus valuable resources and leverage limited capital.	https://www.noresco.com/	727
Northeast Maglev	Northeast Maglev is working to bring the world's fastest train, the Superconducting Maglev to the U.S. The train will connect Washington, D.C. and Baltimore in 15 minutes with an intermediate stop at BWI Airport and eventually provide 1 hour service to New York City traveling at 311mph. Stop by to learn the latest about this transformational project.	www.northeastmaglev.com	729
Ocean City, MD Tourism Department	Whether you're planning for a small conference or a large event, Ocean City, Maryland's Roland E. Powell Convention Center can easily accommodate your needs. Let us help you plan your next meeting where work feels a little less like work.	www.ococean.com	813/814
O'Connell & Lawrence, Inc.	O'Connell & Lawrence, Inc. is a multidisciplinary engineering and consulting firm founded in 1994 to provide Construction Consulting, Project and Program Management, Civil Engineering and Surveying, Pavement Management and Litigation Support Services to a broad range of both public and private sector clients.	www.oclinc.com	503
Office of the Comptroller of Maryland	The Comptroller of Maryland is the elected Chief Financial Officer, revenue administrator, and tax law enforcement agency for the State of Maryland.	www.marylandtaxes.gov	234
Office of the Honorable Andrew P. Harris	Representing Maryland's First Congressional District.	www.harris.house.gov	237
Office of the Honorable Ben Cardin	A third-generation Marylander, Ben Cardin has been a national leader on health care, retirement security, the environment and fiscal issues while representing the people of Maryland in the U.S. Senate, and before that in the House of Representatives. He has worked across party lines to further U.S. national security and to ensure that good governance, transparency and respect for human rights are integrated into American foreign policy.	http://www.cardin.senate.gov	826
Office of the Honorable Christopher Van Hollen	United States Senator Chris Van Hollen.	https://www.vanhollen.senate.gov/	825

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Office of the Honorable David Trone	Congressman David Trone was elected in 2018 to serve Maryland's Sixth Congressional District, which includes all or part of Montgomery, Frederick, Garrett, Allegany, and Washington Counties. David serves on the House Appropriations Committee, Budget Committee, and the Joint Economic Committee, where he is fighting to make progress on issues that matter to Marylanders, including the opioid epidemic, criminal justice reform, mental health, and funding for medical research.		824
Offices of the Honorable Ruppertsberger and Sarbanes	Providing information about federal government resources and constituent services.	www.sarbanes.house.gov	827
OpenGov	OpenGov is the leader in modern cloud software for U.S. local governments, state agencies, school districts, and special districts. With a mission to power more effective and accountable government, OpenGov serves more than 1,600 agencies across the U.S. and is built exclusively for the unique budgeting, permitting and licensing, procurement, and asset management needs of the public sector. The OpenGov Cloud makes organizations more collaborative and efficient and enables best-in-class communication with stakeholders and your community.		647
Opioid Operational Command Center	The Opioid Operational Command Center leads Maryland's response to the opioid crisis. Conference attendees who visit our booth will learn more about Maryland's efforts to reduce overdose morbidity and mortality in our state, funding opportunities for local government and community-based organizations, and ways they can help expand support for people with substance use disorders in their jurisdictions		102
Pepco & Delmarva Power	Whether you are a commercial, nonprofit, or government customer, Pepco and Delmarva Power can help organizations, like yours, get up to 70% of total project costs covered while supporting you in achieving your energy efficiency goals-saving money and energy.	pepco.com/business	704/705

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Playground Specialists Inc	We are the leaders in recreation design and installation, site amenities, safety surfacing and more! Providing all of your park and recreation needs for over 25 years! Family owned and operated!	www.playspec.com	343
Pleasants Construction	Site development company in the Metro Washington-Baltimore region. Abilities including development, reclaiming, recycling, housing, and various other construction related areas. Our underground rehab division uses fiberglass UV Liners from Reline America to repair sewer and storm-drain pipes in sizes 6" to 60", and OBIC to structurally rehab manholes and structures.	www.pleasantsconstruction.com	347/408
Potomac Edison, A FirstEnergy Company	Potomac Edison Visit our booth to learn more about our energy efficiency programs.		713
Presidio	We are a Global Digital Services and Solutions Provider delivering customers the secure cloud environments that form the backbone of digital transformation. We guide you from initial assessments, strategy and consulting - to implementation and deployment - to managed services that run IT for you, topped off with a suite of flexible financing and consumption options to simplify procurement. Our services experts are thinkers AND doers focused on accelerating business outcomes for customers in all industries.	www.presidio.com	712
Prince George's County/MNCPPC	Located in the heart of the Baltimore/Washington corridor, the County borders Washington D.C. and is just 37 miles south of the city of Baltimore. Encompassing almost 500 square miles, Prince George's County has an urban atmosphere that still manages to provide a scenic and peaceful place to live, work, and play.	https://www.princegeorgescountymd.gov/	819/820
PSA Insurance and Financial Services	PSA is the area's leading insurance and risk management firm, offering employee benefits, HR consulting, and commercial/personal insurance services. Our experts work as your trusted advisors. We deliver tailored solutions to help you reach your goals. Experience the difference that working with a partner can make.	https://www.psafinancial.com/	612

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

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Pure Storage	Pure is redefining the storage experience and empowering innovators by simplifying how people consume and interact with data. Pure Storage helps you embrace the future of cloud and data flexibility with a true, as-a-service model that's simple to manage and always evergreen.	www.purestorage.com	609
Queen Anne's County	Experience the tranquility of Queen Anne's County on Maryland's Eastern Shore, home to captivating sunsets that illuminate the rural landscapes, thriving maritime communities, fresh local seafood with dock and dine opportunities, trails and parks to explore and over 200 miles of panoramic waterways.	www.visitqueenannes.com	631
Representative Glenn Ivey	Congressman Glenn Ivey represents Maryland's Fourth Congressional District.		428
Republic Services	Republic Services is a leading provider of environmental services. Republic Services provides solid waste and recycling collection and disposal services.	www.republicservices.com	450
RetireeFirst	We are the premier retiree benefit management solutions and advocacy service provider, proven to enhance the experience and outcomes for group plan sponsors, employers, and their retirees.	www.retireefirst.com	519
Royal Plus, Inc.	Royal Plus, Inc. is a disaster cleanup company that strives to relieve stress and uncertainty associated with disasters by providing answers fortified by decades of experience. We help turn life back on by providing customers affected by disasters with 24/7 emergency disaster restoration services in a reliable and efficient manner.	https://royalplus.com/	553
Rural Maryland Council	The Rural Maryland Council's mission is to improve the quality of life in rural Maryland.	rural.maryland.gov	203
SAS Institute, Inc.	Curiosity is our code. SAS analytics solutions transform data into intelligence, inspiring customers around the world to make bold new discoveries that drive progress.	www.sas.com	238
Save Our Benefits Maryland	Save our Benefits Maryland is a coalition of Maryland leaders dedicated to keeping health benefits affordable and accessible for employers and employees.	www.saveourbenefitsmd.com	607

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2023 MACo Summer Conference Exhibiting Companies

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Schaefer Center for Public Policy	The Schaefer Center prepares current public sector managers for the challenges of tomorrow through its Maryland Certified Public Manager Program, links students to public sector careers through its NextGen Leaders for Public Service program, and informs decision makers through its applied research, program evaluation, policy analysis, and opinion research services.	https://schaefercenter.ubalt.edu	507
Schneider Electric	Over the last 30 years, Schneider Electric has helped prepare counties for the future with innovative solutions and creative funding leveraged through a comprehensive capital recovery and reinvestment program. Our experts will help you reinvest in your city or county to strengthen your county's brand, modernize facilities and technology, generate revenue, engage citizens, and ultimately make your county a safer, more sustainable, and resilient community.	www.se.com	731
SECU	As Maryland's largest credit union, SECU is uniquely positioned to provide financial wellness to our Maryland community. With locations all over the state, we bring low rates and great service right to your neighborhood.	secumd.org	542
SERVPRO of Maryland & NOVA	Emergency Mitigation Services. Cleaning, Restoration & Construction Services for Water, Fire, Flood, Mold, Bio-Hazard, Crime Scene & Vandalism.	https://www.servpro.com/	400
Siemens	Siemens provides solutions that save energy, increase occupant comfort and improve efficiency. Siemens provides solutions for your electric vehicle infrastructure needs.	siemens.com	341
Sister States of Maryland, Inc.	Established in 1980, the Maryland Sister States Program provides a forum for the promotion of international cooperation and understanding among participating states, regions, and provinces. The Program oversees an array of international exchanges, promoting a balance of business, educational and cultural interests.	www.marylandsisterstates.org	318

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Skyline Technology Solutions	Since our inception, we have been passionate about two things: technology and people. We wanted to create a company that could solve complex problems in the communities around us while also building our connections to our employees and customers. We invest in the community around us by treating our employees and customers the way we would want to be treated. Our technology solutions enable communities to connect in ways that improve their lives, enhance public safety, and create economic growth. We believe in investing in our community in many ways and our customer success means a better connected society for everyone.	skylinenet.net	732
Smartmatic	Smartmatic is a world leader in secure, auditable election technologies-from voter registration, to vote tabulation, to results reporting and auditing. Smartmatic voting machines produce human-readable paper trails to validate voter intent. Since its incorporation in the US in 2000, Smartmatic devices have processed nearly 6.5 billion votes in elections on five continents-all with zero security breaches.	smartmatic.com	603
Solar Landscape	Solar Landscape is the leading provider of community solar solutions serving disadvantaged communities.	www.solarlandscape.com	641
Soltesz	Soltesz is a multi-disciplinary engineering firm experienced in navigating clients through each phase of a project to innovative, effective solutions. Our clients include developers, builders, property owners, public agencies, corporations, institutions, and energy companies around the greater Washington metropolitan area.		512
Somerset County	Promoting Somerset County, Maryland as a travel destination, including Princess Anne, Deal Island, Crisfield, and Smith Island.	www.visitsomerset.com	724
Southland Industries	We are a national provider of performance-based energy and infrastructure solutions. We plan, execute, and sustain all elements of our client's energy infrastructure throughout it's life-cycle. We collaboratively employ a self-performance project delivery model which differentiates us from our competitors and enables us to develop more cost effective and reliable solutions that optimize the efficiency of your	southlandenergy.com	300
Sparks At Play	Sparks@Play is a turnkey operation for playground sales and design.	https://sparksatplay.com/	409

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Standard Solar, Inc.	Standard Solar, a Brookfield Renewable company, is powering the nation's energy transformation - channeling its project development capabilities, financial strength and technical expertise to deliver the benefits of solar, as well as solar + storage, to businesses, institutions, farms, governments, communities and utilities. Building on 18 years of sustainable growth and in-house and tax equity investment capital, Standard Solar is a national leader in the development, funding and long-term ownership and operation of commercial and community solar assets. Recognized as an established financial partner with immediate, deep resources, the company owns and operates more than 300 megawatts of solar across the United States.	www.standardsolar.com	733
STEER Tech	What does STEER Do:STEER builds retrofit kits to convert passenger and commercial vehicles into low speed automated driverless vehicles for a variety of low speed applications like in-depot streamlined automated fleet operations, automated refueling, off duty vehicle marshaling and point to point driving. Our products save fleet managers staff hours, increase fleet uptime, reduce maintenance time and costs, reduce damage and create customizable workflows for driverless fleet movement to suit any specialty operations.	https://steer-tech.com	640
Sun Management, Inc.	Sun Management is a leading security solutions provider in the Mid-Atlantic region. Sun Management offers a comprehensive IT roadmap to customers, differentiating them from their peers, fulfilling IT business objectives, and elevating business outcomes. Sun Management helps customers accelerate adoption of technology solutions through engineering, training, and education.	https://www.sunmanagement.net/	433
Syn-tech Systems, Inc.	Syntech Systems designs and manufactures FuelMaster fuel management units which provide the hardware and cloud-based software to manage fleets and their access to fuel products in real time. Our AIM system provides passive fueling transactions while simultaneously capturing vehicle and driver data. Our products are designed for reliability, ease of maintenance, user friendliness, quick parts replacement, and 24/7 operation.	https://www.myfuelmaster.com	514

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Talbot County	Home to sophisticated small towns, waterman's villages, and more than 600 miles of Chesapeake Bay waterfront, Talbot County is the perfect balance of rural simplicity and urban refinement.	www.talbotcountymd.gov	720
Talkie Communications	Talkie is a fiber-optic-to-home company based out of Chestertown Maryland. Talkie offers internet, phone, and TV services. Talkie is installing fiber in most counties on the Eastern Shore of Maryland.	talkiefiber.com	301
Target Marketing Group	Target Marketing Group is a brand promotion and marketing services company. We combine a full range of on-site services with a network of domestic and overseas suppliers to deliver promotional products and programs on time and on budget. We have the ability to connect your brand with just about any promotional item you can imagine.	www.tmggroup.com	413/414
TechOps Specialty Vehicles, LLC	We are a specialty vehicle manufacturer. We build law enforcement, mobile medical, mobile outreach and more. We also retrofit existing vehicles to fit your mission and community needs. We are local in Stevensville, MD. Come check us out!	www.techopssv.com	219
Tharseo IT	Tharseo IT is a Washington DC based LLC incorporated in 2014. We are a veteran run, minority co-owned, small, disadvantaged business, certified as a Federal HubZone entity. Tharseo IT specializes in assisting Government & Higher Education communities migrate and maintain ERP systems to Oracle Cloud. Specifically, we have expertise in Ellucian Banner, E-Business Suite, PeopleSoft and Oracle Cloud.	www.tharseoit.com	539
The Civic Operations Group	The Civic Operations Group (COG) is built around a single overarching objective: to revolutionize the delivery of essential resources for communities and populations most in need through peer-to-peer communication and collaborative efforts between governments, non-profit organizations, and the community. Through a layered approach, including door-to-door, event outreach, as well as phone banking, digital ads, and mail campaigns, COG's model of direct citizen contact has helped connect thousands of residents in hard-to-reach communities to over 480K wrap-around services. The people who need these benefits most are often the least aware of their eligibility. COG works to break down barriers to access and build trust in communities large and small across the country.	https://www.civicoperationsgroup.com/	429

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
The Parents' Place of MD	The Parents' Place of MD (PPMD) is a statewide non-profit that supports, informs, and empowers families who have children with disabilities and special healthcare needs. PPMD's purpose is to improve children's education and health outcomes by supporting families to become their child's advocate.		438
The Traffic Group, Inc.	The Traffic Group is a seasoned traffic engineering and transportation planning firm providing innovative solutions to the most complex and challenging traffic-related issues. One of those challenges is the alarming rise in pedestrian fatalities nationwide - up 41% since 2008. Ask us about Vision Zero and how we can help you reach "Zero Fatalities/Zero Excuses" in your community.	https://trafficgroup.com/	550
three+one	For public sector and higher Ed institutions, cashVest is the proven data partner that simplifies cash, banking, and investment-management decisions, so finance officers can maximize the value of all cash with greater confidence. The public finance leaders we serve find the cashVest platform saves them time, increases interest income, provides necessary savings, and helps them make the most effective use of taxpayers' dollars.	www.threeplusone.us	709
T-Mobile	We're providing access to cutting-edge mobile devices, enhanced mobile connectivity, and seamless IoT integration. Now, you can work, govern, and innovate in and around your counties with America's 5G leader. Together we can enable an ecosystem of new game-changing possibilities.	T-Mobile.com/Government	439
Trane Technologies	Using a breadth of expertise and foresight, Trane Commercial is the building technology and energy solutions leader that gets it right for both the customer and the climate	www.trane.com	509
Tremco Roofing and Building Maintenance	Our goal is to help building owners and asset managers maximize the return on their facility investments through project planning: firm budgeting and cost reduction; a complete line of the highest quality products; investigative, maintenance, and information-based services: preventive maintenance; general contracting capabilities; and support for air, water and energy management.	www.tremcoroofing.com	501

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

Exhibitor	Description	Website	Booth
Tri-County Council for the Lower Eastern Shore of Maryland	LESMD.net is the resource for Lower Eastern Shore economic development information highlighting the regional industry, entrepreneurial opportunity & educational assets available on the Shore.		446
Tyler Maryland	Tyler Technologies provides integrated software and technology services to the public sector with end-to-end solutions that empower local, state, and federal government entities to operate more efficiently and connect more transparently with their constituents and with each other. With statewide enterprise contracts in 28 states for digital government solutions, Tyler's dedicated teams serve as a true strategic partner to state government, with a focus on relationships, transparency, and data to assess critical needs and opportunities and provide solutions. More information about Tyler Technologies can be found at tylertech.com/who-we-serve/states .	https://www.tylertech.com/who-we-serve/states	646
U.S. Army Corps of Engineers, Baltimore	The U.S. Army Corps of Engineers Baltimore District is a federal agency with numerous opportunities to partner with State and Local governments to address a wide-range of water-related issues or concerns.	https://www.nab.usace.army.mil/	517
U.S. BENCOR/MidAmerica	U.S. BENCOR/MidAmerica helps public sector employers offer innovative, cost-effective retirement and wellness benefits, such as IRC Section 3121 Social Security opt-out programs, Special Pay Plans, Health Reimbursement Arrangement (HRA) and Flexible Spending Account (FSA) administration, and Trust administration services. We've dedicated 30 years to helping our clients solve common benefit and budget issues, while saving millions each year in payroll taxes.	www.bencormidamerica.com	444
U.S. Small Business Administration	The SBA, a federal agency, offers assistance to those looking to start or manage & grow a small business, including: funding programs, counseling and federal contracting certifications. Visit our booth or check us out online at www.sba.gov .	http://www.sba.gov/md	109

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2023 MACo Summer Conference Exhibiting Companies

(as of 8/10/2023)

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UHY LLP	UHY LLP, a national CPA firm with offices in Columbia, Salisbury and Towson, provides government accounting and advisory services, including financial statements and grant audits, internal control and process improvements, cybersecurity assessments, forensic accounting, and enterprise risk management. Our experienced team assists clients with solving complex problems facing government agencies in today's environment.	www.uhy-us.com	615
UMES Extension/University of MD Eastern Shore	UMES Extension programing covers and addresses the expressed needs of communities in Maryland. Our activities cover Small Farm Outreach, Small Ruminants and Honey Bees, Human Nutrition and Health, 4-H and Youth Development, and Communities Economic Development.	https://wwwcp.umes.edu/extension/	337
United Concordia Dental	United Concordia Dental is a dental solutions partner focused on helping our customers enjoy better total health. With licensed carriers in all 50 states, D.C. and Puerto Rico, the company has more than 9.3 million members, one of the nation's largest networks, an AM Best A (Excellent) financial strength rating and recognized expertise in the dental industry. For more information, visit www.UnitedConcordia.com .	www.unitedconcordia.com	346
United States Insurance Services	We provide specialized coverages like Crime, Pollution and Workers Compensation for Maryland Counties.	https://www.usis-tia.com/	305
United Way of Central Maryland	Non-profit organization		422
University of Maryland Extension	University of Maryland Extension (UME) reaches all parts of Maryland with an office in every county and Baltimore City. Find out what your land-grant university has accomplished and offers across all four major programming areas, including 4-H and Youth Education, Agriculture and Food Systems, Family and Consumer Sciences, and Environment and Natural Resources.	extension.umd.edu	352

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University of Maryland PALS	The Partnership for Action Learning in Sustainability program (PALS) is an outgrowth of the University's National Center for Smart Growth (NCSG), a research center associated with the School of Architecture, the PALS program works to connect students in all the academic programs at UMD College Park with real work in Maryland. As a result, the students gain from real-world experiential learning while providing assistance to a wide variety of local Maryland jurisdictions (cities counties, state agencies, and NGOs). iPALS is committed to solving Maryland's toughest issues with our University's brightest minds.	https://arch.umd.edu/	124
USDA Rural Development	USDA Rural Development is the lead Federal agency helping rural communities grow and prosper. We provide loans, grants and technical assistance to communities, businesses and individuals.	www.rd.usda.gov	205
Vecna Technologies	TBD		445
Verizon	Verizon is committed to supporting Maryland agencies and we look forward to connecting with you at the 2023 Summer MACo Conference. Our government and 5G enterprise solution experts with decades of experience are excited to show you how our advanced network and technology solutions help take agencies to the next level of digital transformation.	http://verizon.com	645
Verkada	Protect people, assets and privacy at scale. Trusted by over 17,000 organizations, Verkada builds physical security solutions that integrate seamlessly behind a single, cloud-based software platform.		543
Visit Annapolis & Anne Arundel County	Visit Annapolis and Anne Arundel County is the official Destination Marketing Organization for Anne Arundel County.	www.visitannapolis.org	816
Visit Montgomery, MD	Montgomery County, Maryland	montgomerycountymd.gov	525
Visit St. Mary's MD	Visit St. Mary's home to America's Firsts and the premier weekend destination for the mid-Atlantic region.	visitsmarysmd.com	625
Washington County	Established in 1776 and named for then Gen. George Washington, our county's history reflects the history of our nation. The county's elected governing body consists of a five-member Board of Commissioners.	www.washco-md.net	725/726

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Wave Welcome	Wave Welcome has developed a platform called PerVista that leverages artificial intelligence to analyze video streams in real time to detect and prevent potential mass shootings and other disruptive events.	www.wavwelcome.com	552
Western Maryland Scenic Railroad	Western Maryland Scenic Railroad will see over 70,000 visitors in the year 2023! With our Fireball brand, led by historic steam locomotive #1309, WMSR is the economic engine of Western Maryland Tourism. Passenger experiences aboard our Allegheny Mountain Dinner, Moonlight on the Mountain, and family-friendly trains drive regional hospitality, retail, and commercial revenue.	www.wmsr.com	436
WGL Energy, Inc.	For over 25 years, we've been providing competitive electricity and natural gas supply, renewable energy, and carbon offsets to homeowners, small businesses, and large enterprises across the Mid-Atlantic.	http://www.wgl.com/	812
Wicomico County	Positioned on Maryland's Eastern Shore between the Atlantic Ocean and the Chesapeake Bay, Wicomico County, Maryland is a place to escape without giving up a thing. Experience idyllic landscapes, practically endless waters, parks, museums, unique shops and surprising restaurants.	www.WicomicoTourism.org	630
Wisp Resort	Wisp Resort is a 4 season resort located in Deep Creek Lake, MD. We offer Maryland's only downhill skiing, 2 golf courses, recirculating whitewater rafting course, ziplines, mountain coaster, 169 hotel, 30,000 square feet of meeting space, banquets, and so much more.	www.wispresort.com	452
WM	Comprehensive provider of recycling processing and waste removal services, working with multiple Counties throughout the State.	www.wm.com	538
Worcester County	Discover the only place in Maryland where the ocean meets the land... visit Maryland's Coast for pristine beaches, cypress forests, resort nightlife & entertainment.. Find Yourself on Maryland's Coast	www.marylandsc coast.org	520

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WP Print Solutions	We value our customers and do everything we can to provide the best quality printing and customer satisfaction possible. WP Print Solutions uses the latest digital inkjet and toner technology to produce the sharpest, most durable, and color true printing available today. Our inkjet press uses UV ink that won't fade and is highly durable, eliminating the need for aqueous coating processes, reducing costs and lead times.	https://www.twpprintsolutions.com	240
WSSC	Established in 1918, WSSC Water is the largest water/wastewater utility in Maryland and among the largest in the nation. Our service area spans approximately 1,000 square miles in Prince George's and Montgomery counties. We proudly serve 1.9 million residents with safe and reliable drinking water and help protect the Chesapeake Bay by treating and returning clean water back to Maryland waterways.	wsscwater.com	418/419

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