

## MACo January 2019 Winter Conference Exhibitors

Institution	Business Description	Booth number(s)	Website
Aetna	Aetna, a CVS Health business, serves an estimated 39 million people with information and resources to help them make better informed decisions about their health care. Aetna offers a broad range of traditional, voluntary and consumer-directed health insurance products and related services, including medical, pharmacy, dental and behavioral health plans, and medical management capabilities, Medicaid health care management services, workers' compensation administrative services and health information technology products and services. Aetna's customers include employer groups, individuals, college students, part-time and hourly workers, health plans, health care providers, governmental units, government-sponsored plans, labor groups and expatriates. For more information, visit <a href="http://www.aetna.com">www.aetna.com</a> and explore how Aetna is helping to build a healthier world. @AetnaNews	2	<a href="http://www.aetna.com">www.aetna.com</a>
Affiliated Power Purchasers International LLC (APPI)	Founded in 1996, APPI Energy delivers apples-to-apples comparisons of supplier prices and contracts, and negotiates supply solutions that reduce and manage energy costs on an ongoing basis for commercial and industrial customers. The APPI Energy database enables our team to benchmark historical and real-time energy supplier prices in every deregulated energy market in the U.S. Unbiased and independent, APPI Energy has earned the endorsement of 158 trade associations and chambers of commerce to provide energy expertise to members.	62	<a href="http://www.appienergy.com">www.appienergy.com</a>
American Fidelity Assurance Company	American Fidelity specializes in the education, public sector, automotive and healthcare industries with products like group and individual life, health and annuity services as well as other financial security products and services.	27	<a href="http://www.afadvantage.com">www.afadvantage.com</a>
AT&T Services, Inc.	AT&T Inc. helps millions around the globe connect with leading entertainment, business, mobile and high speed internet services. We offer the nation's best data network and the best global coverage of any U.S. wireless provider. We're one of the world's largest providers of pay TV. We have TV customers in the U.S. and 11 Latin American countries. Nearly 3.5 million companies, from small to large businesses around the globe, turn to AT&T for our highly secure smart solutions. Additional information about AT&T products and services is available at <a href="http://about.att.com">about.att.com</a> . Follow our news on Twitter at @ATT, on Facebook at <a href="https://facebook.com/att">facebook.com/att</a> and on YouTube at <a href="https://youtube.com/att">youtube.com/att</a> .	3	

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Atlantech Online, Inc.	Atlantech Online, Inc. is a public utility in that provides telephone, Internet and data center services to business and government organizations. Headquartered in Silver Spring, MD, Atlantech has a core fiber network that connects its data centers and over 125 major office buildings throughout the region. The company's services include high speed Internet connectivity, SD-WAN, MPLS and other data networking solutions, telephone service (SIP Trunking, Hosted PBX, UCaaS, PRI, Analog, call center and mobility), and hosting in its wholly owned and operated data centers, specializing in server colocation. Atlantech's multi-terabit per second fiber backbone has the scale to support a wide variety of telecommunications solutions as its customers' networks evolve.	57	<a href="http://www.atlantech.net">http://www.atlantech.net</a>
Bolton	We are a full-service employee benefits, actuarial, and investment consulting firm with over 35 years of experience providing consulting services to clients in the Public and Corporate Sectors, Nonprofit Organizations, as well as for the Federal Government. We build long term partnerships with our clients by delivering understandable, insightful, and impactful solutions to complex benefits issues so that they can best manage future financial risks and provide valuable benefits to their employees.	63	<a href="http://www.boltonusa.com">http://www.boltonusa.com</a>
CareFirst BlueCross BlueShield	CareFirst Dental is a leading provider of dental benefits in Maryland, delivering the #1 regional networks combined with one of the largest national networks. We are 1st for highest in-network utilization, with the highest negotiated provider discounts in the market delivering the lowest net pay for claims and balance billing to members. Service excellence is delivered through our dedicated dental service unit located in Maryland. More Marylanders rely on CareFirst for dental than any other brand. CareFirst Dental, the leader in benefit design and dental integration with medical benefits.	6	<a href="http://www.carefirst.com">www.carefirst.com</a>
Chesapeake Employers' Insurance Company	Chesapeake Employers has been providing workers' compensation insurance in Maryland since 1914. Our local presence, know-how and unwavering dedication to Maryland counties, municipalities, business owners and their employees have made us what we are today - Maryland's workers' compensation insurance specialist.	4	<a href="http://www.ceiwc.com">www.ceiwc.com</a>

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Ciena	Ciena is a network strategy and technology company known for its commitment to customer success. With 25 years of industry leadership, we support more than 1,300 of the world's largest, most reliable networks. Our technology is complemented with a high-touch consultative business model. We're committed to developing and applying technologies that facilitate openness, virtualization, automation, collaboration, and a common experience. Technologies that offer the greatest degree of choice deliver the most rewarding customer experiences and business outcomes.	44	<a href="http://www.ciena.com">www.ciena.com</a>
Cigna	CIGNA - Managing benefits for public sector employees poses unique challenges. With Cigna, you work with a team of experts - focused on serving the unique needs of local governments. We help local governments find innovative ways to design a cost-effective health and wellness solution that meets the unique needs of your organization - within your existing fiscal budget. To learn more about Cigna, visit us at <a href="http://Cigna.com/healthiergov">Cigna.com/healthiergov</a> .	11	<a href="http://www.cigna.com">www.cigna.com</a>
Comcast - Beltway Region	Comcast is one of the nation's largest video, high-speed internet, and phone providers to residential customers under the XFINITY brand, and also provides these services to businesses. It also provides wireless and security and automation services to residential customers under the XFINITY brand. Comcast NBCUniversal operates news, entertainment and sports cable networks, the NBC and Telemundo broadcast networks, television production operations, television station groups, Universal Pictures and Universal Parks and Resorts. Comcast Spotlight helps local, regional and national companies effectively reach their ideal audiences with interactive, on-demand and digital advertising.	13	<a href="http://www.comcast.com">http://www.comcast.com</a>
CVS Caremark/A. Thompson & Associates	At CVS Caremark, we're reinventing pharmacy to have a more active, supportive routine in each person's unique health experience and in the greater health care environment-from advising on prescriptions to helping manage chronic and specialty conditions to providing quality walk-in medical care and pharmacy benefits management.	28	<a href="http://cvshealth.com/about/our-offerings/pharmacy-benefits-management">cvshealth.com/about/our-offerings/pharmacy-benefits-management</a>

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EA Engineering, Science, and Technology, Inc.	A pure-play environmental consulting firm, EA has three Maryland offices: Ocean Pines, Abingdon, and our corporate headquarters in Hunt Valley. We are proud that our employees lead by example and contribute their time and knowledge to improve Maryland's environment. They actively participate in local cleanups, environmental education events, and serve in leadership roles for non-profit organizations. In business for more than 45 years, we are a 100% employee-owned public benefit corporation that employs more than 500 professionals through a network of 26 offices. For more information about EA, visit <a href="http://www.eaest.com">www.eaest.com</a>	39	<a href="http://www.eaest.com">http://www.eaest.com</a>
Gallagher Asphalt Hot-in-Place Recycling	Hot-in-Place Recycling reduces costs by rejuvenating asphalt surfaces to good-as-new condition and allows you to take your resurfacing dollars up to 40% further. No new asphalt is required and No milling of old asphalt is needed. This greatly reduces the amount of pavement trucks coming and going on your roads. Hot-in-Place Recycling is an in-place road surface rehabilitation process that restores cracked, brittle and irregular, worn asphalt pavement.	37	<a href="http://www.hotinplacerecycling.com">www.hotinplacerecycling.com</a>
HI-TECH Business Systems	Tracking Inventory and Assets is daunting for government agencies using old barcodes or counting by hand. See how HiTech's RFID (Radio Frequency Tags) accelerate audits and the whole inventory process. Directors across the State of Maryland agree, this is the fastest and easiest system to control inventory and assets. Visit "The Bryans" at HI-TECH Business Systems or call 410-574-7800 for more information.	24	<a href="http://www.hi-tech1.com">www.hi-tech1.com</a>
IndigoVision	The purpose of a video system is employ innovation to keep people safe. Period. That includes your citizens, municipality, your county, your budget. It's not about pixels, data rates or security cameras and software. It's about how all those things, working together, add up to your safety net. From airports to police forces to neighborhoods or whole cities; we're a Security Manager's best back-up. Others make cameras. We are innovators who make people safe. We are IndigoVision.	52	<a href="http://www.indigovision.com">www.indigovision.com</a>

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Juniper Networks	Juniper Networks brings simplicity to networking with products, solutions and services that connect the world. Through engineering innovation, we remove the constraints and complexities of networking in the cloud era to solve the toughest challenges our customers and partners face daily. At Juniper Networks, we believe that the network is a resource for sharing knowledge and human advancement that changes the world. We are committed to imagining groundbreaking ways to deliver automated, scalable and secure networks to move at the speed of business.	46	<a href="http://www.juniper.net">www.juniper.net</a>
Kaiser Permanente	Founded in 1945, Kaiser Permanente is recognized as one of America's leading health care providers and not-for-profit health plans. We currently serve 11.8 million members in eight states and the District of Columbia. Care for members and patients is focused on our total health and guided by our personal physicians, specialists and team of caregivers. Our world-class medical teams are supported by industry-leading technology advances and tools for healthpromotion, disease prevention, care delivery and chronic disease management. Kaiser Permanente exists to provide high-quality, affordable health care services and to improve the health of our members and the communities we serve. We are trusted partners in total health, collaborating with people to help them thrive and creating communities that are among the healthiest in the nation.	5	<a href="http://www.kp.org">www.kp.org</a>
LGIT Health	LGIT Health specializes in helping local governments save premium dollars while providing outstanding benefit coverage to their employees. LGIT Health is the premier self-funding, budget-solve solution in Maryland.	8	<a href="http://www.lgit.org">www.lgit.org</a>

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Local Government Insurance Trust- LGIT	<p>For 30 years, Maryland's local governments have covered their primary and excess liability, auto, environmental, property and equipment breakdown insurance needs through the Local Government Insurance Trust (LGIT). Owned and managed by its members, LGIT was founded in 1987 by act of the Maryland General Assembly through the joint efforts of the Maryland Municipal League (MML) and the Maryland Association of Counties (MACo). Since 2010, LGIT has provided local governments an alternative for their health insurance needs with LGIT HEALTH. This health co-op helps control the cost of health insurance. LGIT's purpose is to meet Maryland's local governments risk management needs - not to make a profit by selling insurance. Because of LGIT, local governments know they now have insurance coverage available to them at stable rates and predictable costs - regardless of private insurance industry cycles. In addition to the publications produced by LGIT, they also provide a wide variety of Risk Management services including: Training, Grants, the LGIT Online Campus and the HR Compliance Portal.</p>	7	<a href="http://www.lgit.org">www.lgit.org</a>
Luck Ecosystems	<p>Luck Companies has nearly a century's worth of experience enabling customer success by producing a wide range of products that meet the most demanding specifications. Luck Ecosystems continues this tradition by transforming raw materials like aggregates, soil and sand into environmental performance products to optimize sports playing field surfaces, support plant growth, filter storm water and protect the land and shore. We combine our abundant resources with our team's proven expertise to meet the unique needs of our customers.</p>	25	<a href="http://luckecosystems.com">luckecosystems.com</a>

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Maryland Assoc. of Youth Svcs. Bureaus	<p>Maryland's Youth Service Bureaus provide effective juvenile delinquency diversion treatment and family disruption services aimed at developing competent youth who can become responsible and productive members of society. The Bureaus successfully, and uniquely, provide family-focused counseling services in their respective communities and have done so since the early 1970's. Youth Service Bureaus work with youth and their families in helping to build effective skills to change behaviors. Youth Service Bureaus' success can be attributed to their prevention, community-based, family focused approach to the development of a youth and his/her family's protective factors. Bureaus dedication to effective service with care and integrity is recognized by families, schools, and others throughout the communities we serve.</p>	56	<a href="http://www.maysb.org">www.maysb.org</a>
Maryland Community Action Partnership	<p>The multi-regional association advocates on behalf of Community Action Agencies that serve low-income families in Maryland, Delaware, and DC. MCAP's mission is to strengthen members' capacity to provide quality services and opportunities that empower individuals and families to achieve economic security. Our vision is that all individuals and families are stable, economically secure, and live in safe and thriving communities. We work in collaboration with a variety of public and private organizations to produce innovative and structured approaches to reducing poverty. Our work includes achieving significant and lasting social change for vulnerable populations.</p>	53	<a href="http://www.maryland-cap.org">www.maryland-cap.org</a>
Maryland Department of Housing & Community Development	<p>The Maryland Department of Housing and Community Development is proud to be at the forefront in implementing housing policy that promotes and preserves homeownership and creating innovative community development initiatives to meet the challenges of a growing Maryland. Through our rental and homeownership programs, community development initiatives, and revitalization efforts, the department assists thousands of Maryland residents. Visit our website at <a href="http://dhcd.maryland.gov">dhcd.maryland.gov</a> for information!</p>	35	<a href="http://dhcd.maryland.gov">dhcd.maryland.gov</a>

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Maryland Department of Transportation	The Maryland Department of Transportation (MDOT) is an organization comprised of five business units and one Authority. They are: The Secretary's Office, State Highway Administration, Maryland Transit Administration, Motor Vehicle Administration, Maryland Port Administration, Maryland Aviation Administration and the Maryland Transportation Authority. This unique approach provides the state's leadership with the ability to develop a coordinated and balanced approach to transportation. Mission Statement: The Maryland Department of Transportation is a customer-driven leader that delivers safe, sustainable, intelligent, and exceptional transportation solutions in order to connect our customers to life's opportunities.	36	<a href="http://www.mva.maryland.gov">www.mva.maryland.gov</a>
Maryland Employer Support of the Guard and Reserve	ESGR, a Department of Defense program, was established in 1972 to promote cooperation and understanding between Reserve Component Service members and their civilian employers and to assist in the resolution of conflicts arising from an employee's military commitment. Our mission is to foster a culture in which all employers support and value the employment and military service of members of the National Guard and Reserve in the United States.	33	<a href="http://www.esgr.mil/About-ESGR/Contact/Local-State-Pages/Maryland">www.esgr.mil/About-ESGR/Contact/Local-State-Pages/Maryland</a>
Maryland Environmental Service	MES is an independent Maryland State agency, providing environmental solutions across the Mid-Atlantic. Our self-funded operating model combines public sector commitment with private sector responsiveness.	18	<a href="http://www.menv.com">www.menv.com</a>
Maryland Out of School Time Network	The Maryland Out of School Time Network (MOST) is a statewide youth development organization, dedicated to more and better opportunities in the out of school hours for all of Maryland's young people. MOST is one of 50 statewide afterschool networks made possible by the generous support of the Charles Stewart Mott Foundation and local matching investment.	67	<a href="http://mdoutofschooltime.org/">http://mdoutofschooltime.org/</a>
Maryland Small Business Dev. Center	Small business and technology management and training services.	58	<a href="http://www.mdsbdc.umd.edu">http://www.mdsbdc.umd.edu</a>
Maryland State Firemen's Association	The mission of the Maryland State Firemen's Association (MSFA) is to serve, promote, advocate, and represent the interests of all the volunteer Fire, Rescue, and Emergency Medical Services Companies or Departments of Maryland.	49	<a href="http://www.msfa.org">http://www.msfa.org</a>

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Maryland Workforce Association	The Maryland Workforce Association (MWA) is made up of the twelve Local Workforce Directors in Maryland. MWA advocates for and promotes the public workforce system on a local, state, and national level. The advocacy includes building relationships with elected officials at all levels, outreach to businesses within the State, and building partnerships with other agencies and organizations to strengthen the system.	64	
MD, DE, DC Beverage Association	Making great products, providing countless choices and local neighbors. The Maryland-Delaware-D.C. Beverage Association is the regional trade association for local soft drink bottlers and distributors. These companies not only manufacture, bottle and distribute soft drinks in Maryland, Delaware and the District of Columbia, but are a vital party of Maryland's economy. We employ thousands of residents. In Maryland alone, 3,826 jobs are tied to the beverage industry. Our local companies have a long history of working to strengthen the communities where our employees and consumers work and live. From working to reduce sugar from beverages in the American diet, driving sustainable solutions to preserve the environment and protecting consumer choice. Follow us on Facebook@BeverageAssoc and Twitter @BeverageAssoc	9	
Motorola Solutions, Inc.	Motorola Solutions, Inc., in our 90th year, provides mission critical communications solutions to the State of Maryland and 22 of its 24 Counties. Motorola's portfolio of solutions includes Public Safety wireless voice systems with devices, Next Generation 911 Core Services, 911 call taking solutions, Body Worn Cameras, Intelligence-Led Public Safety Solutions, Computer Aided Dispatch, Records & Jail Management Systems, Citizen Response Management (311) Systems, LTE and FirstNet Devices, Video Surveillance systems with analytics, access control, site security, and Interoperability Networks. Motorola Solutions is proud to be a Corporate Partner of the 2019 Maryland Association of Counties Conference.	14	<a href="http://www.motorolasolutions.com">www.motorolasolutions.com</a>
Musco Sports Lighting	Musco has shaped the history of sports lighting since 1976. The company's TLC for LEDT technology delivers unmatched light quality, control, efficiency, and reliability.	60	<a href="http://www.musco.com">www.musco.com</a>

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National Association of Counties	The National Association of Counties (NACo) is your national organization uniting and representing county priorities in Washington, D.C., just as MACo represents you in Maryland. You can count on NACo to help your county, and your residents, save money, time and resources and advance our vision achieving healthy, vibrant and safe counties across America.	29	<a href="http://www.naco.org">www.naco.org</a>
National Vision Administrators (NVA)	NVA, the official vision care provider of the Local Government Insurance Trust and the Maryland Local Government Health Cooperative is a national vision benefits company with over 35 years experience catering to the needs of the public sector. NVA provides innovative and cost-effective vision programs to address the unique benefit challenges facing public sector employers.	65	<a href="http://www.e-nva.com">www.e-nva.com</a>
Nationwide Retirement Solutions	On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for nearly 40 years. Nationwide's programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive - incorporating investment, education, and administrative service solution for governmental employers. Visit or call (877) 677-3678. Retirement representatives are registered representatives of Nationwide Investment Services Corporation, member FINRA.	12	<a href="http://www.nrsforu.com">http://www.nrsforu.com</a>
NORESCO, L.L.C.	As one of the largest energy services companies in the U.S., NORESCO utilizes design-build and a variety of performance-based contracting vehicles to deliver energy and maintenance savings and significant infrastructure upgrades to existing facilities. These upgrades can be funded through cost savings that the projects generate, without the need for up-front capital expenditures by the customer. NORESCO has guaranteed more than \$3 billion in energy and operating cost savings at more than 7,000 sites throughout the U.S. and worldwide.	15	<a href="http://www.noresco.com">http://www.noresco.com</a>
Oceana	Oceana is the worlds largest environmental organization focused solely on protecting the world's oceans. They are leading the charge in the effort to stop plans for offshore drilling off Maryland's coast. Stop by to learn how you can help keep the Atlantic free from oil and gas development.	31	<a href="http://www.oceana.org">www.oceana.org</a>
Orsted- Skipjack	Bringing clean and renewable energy to Maryland, the Skipjack Wind Farm is 120-megawatt project located on Maryland's Eastern Shore. The offshore wind farm will generate enough energy to power 35,000 homes with clean and renewable energy.	24	<a href="http://dwwind.com">dwwind.com</a>

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OSRAM SYLVANIA Lighting Solutions	SYLVANIA Lighting Solutions (SLS) delivers custom turnkey solutions for energy-efficient lighting upgrades. Whether your application is a simple retrofit or a full facility upgrade with advanced controls, our unmatched expertise and full-service solutions for both interior and exterior lighting will deliver increased energy efficiency, reduce operating costs and drive savings to your bottom line.	30	<a href="http://www.osram.com">www.osram.com</a>
Panasonic	Panasonic delivers game-changing technology solutions that empower professionals throughout the public sector to drive better outcomes. Panasonic engineers reliable, rugged mobility solutions that help create, capture and deliver data of all types, where, when and how it is needed.	20	<a href="http://www.panasonic.com">www.panasonic.com</a>
Pepco and Delmarva Power	Through Pepco and Demarva Power's Energy Savings for Business Program, Maryland businesses and organizations of all sizes can lower energy costs and get cash incentives on energy efficiency improvement. These cash incentives generally cover 40% to 70% of the cost of improvements, which means you have a shorter payback period.	16	<a href="http://pepco.com/business">pepco.com/business</a>
PFM	Intelligent financial advice and creative consultation require attention and partnership to flourish. This is why PFM forges a close working relationship with each of our clients, ensuring our efforts to empower, mobilize and educate today help to yield sustainable outcomes tomorrow.	54	<a href="http://www.pfm.com">www.pfm.com</a>
Phillips Office Solutions	Office printing technologies, copiers, managed print, scanning - document management, electronic filing and retrieval, production print and graphics, on site service/support, help-desk.	43	<a href="http://www.buyphillips.com">www.buyphillips.com</a>
Pivot Occupational Health	Pivot Occupational Health specializes in the treatment and management of work-related injury and employee health. Pivot Occupational Health has 13 convenient locations in Pennsylvania, Delaware and Maryland. Not only are we available to expertly handle all of your Occupational & Employee Health needs, we also specialize in travel medicine. Contact us to learn more about our drug & alcohol testing, on-site flu shot programs, immigration exams, vaccinations, and more.	68	<a href="http://www.PivotOccHealth.com">www.PivotOccHealth.com</a>

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Presidio	At Presidio, we think, architect, implement and support the practical reality of IT every day. We strive to provide the highest level of support to our customers. We've earned the highest certifications from all of our strategic partners in the areas of data center, collaboration, security, contact center and core networks. By taking the time to deeply understand how your business works we architect transparent, enduring technology solutions that meet your immediate needs - and prepare your agency for tomorrow. As one of the largest solutions providers in the U.S., we combine experience and stability with federal expertise and service, so you can rest assured we'll be there to help you serve your agencies mission. We are not just trusted partners, we enable new thinking. www.presidio.com	19	www.presidio.com
PRM Consulting Group, Inc.	PRM is a full service management consulting and outsourcing firm specializing in people resource management. Our mission is to provide tailored solutions for our clients at a fair price. By keeping this commitment, we earn repeat business. More than 90% of the firm's work results from projects and services from repeat clients. PRM consultants have served many of our clients for decades, with one client relationship having been maintained continuously since 1971.	59	www.prmconsulting.com
Republic Services	Republic Services is a leading provider of recycling and waste collection and disposal services.	41	www.republicservices.com
SemaConnect	Headquartered in Maryland, SemaConnect is a leading national provider of smart, networked Electric Vehicle charging stations. Come visit our booth to learn more about EV charging and how local jurisdictions should prepare and plan for electric vehicles.	32	www.semaconnect.com
Sony	A company that inspires and fulfills your curiosity. Using our unlimited passion for technology, content and services to deliver groundbreaking new excitement and entertainment, as only Sony can.	38	www.sony.com
Sparks at Play	A local, family owned park and school site contractor located in Owings Mills, MD. Plan, design and build parks, playgrounds, splash pads, picnic shelters, sports fields, designer concrete and other outdoor recreation amenities, facilities and spaces.	48	3705 Crondall Road

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Tanium Inc.	<p>Tanium gives the world's largest enterprises and government organizations the unique power to secure, control and manage millions of endpoints across the enterprise. Serving as the "central nervous system" for enterprises, Tanium empowers cybersecurity and IT operations teams to ask questions about the state of every endpoint across the enterprise in plain English, retrieve data on their current state and execute change as necessary, all within seconds. Visit us at <a href="http://www.tanium.com">www.tanium.com</a> or follow us on Twitter at @Tanium.</p>	47	<a href="http://www.tanium.com">www.tanium.com</a>
Tenex Software Solutions	<p>Tenex Software Solution, Inc., has been providing IT and software development services to local election offices over the past 17 years. Tenex was founded by IT industry veterans to bring the benefits of rapidly evolving technology to the elections industry. Tenex is a full-service election software provider with product offerings to streamline elections including help desk/call center and technician management, election night reporting, poll worker management, a full voter registration system, and election calendaring to name a few. Our flagship product, the Precinct Central ePollbook, provides election officials with a state-of-the-art solution for improving the overall election processes while enhancing not only the poll worker and voter experience on Election Day, but also the overall experience for the election office. Tenex and our expert team of employees currently service over 23 million registered voters across the country. Tenex takes pride in its technical and product development skills as well as the depth of collective elections knowledge its employees bring to the organization. With a proven and successful track record with large county implementations and a proven platform of next generation products for elections, Tenex is a respected and growing company in the elections domain.</p>	50	<a href="http://www.tenexsolutions.com">www.tenexsolutions.com</a>
T-Mobile	<p>T-Mobile for Business provides wireless services to State and Local agencies/501(c) Non-Profit Organizations to help bridge the digital divide and provide a comprehensive solution to help cut costs while providing network connectivity to a growing mobile market.</p>	51	<a href="http://tmobile.com">tmobile.com</a>

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Trane Commercial	Trane is an industry leader in commercial HVAC solutions. Our solutions reliably improve indoor environmental quality while providing energy efficient air conditioners, chiller systems, and controls plus HVAC parts and supplies. Trane not only provides solutions for new systems, but also provides HVAC service, temporary cooling with equipment rentals, chiller upgrades, performance contracting, advanced building controls and more.	40	<a href="http://www.trane.com">www.trane.com</a>
UHY LLP Certified Public Accountants	UHY LLP, a licensed CPA firm with offices in Columbia and Frederick, Md., provides state and local government services, including financial statements and grant audits, internal control and process improvements, cybersecurity assessments, forensic accounting, and enterprise risk management. Our firm's public sector division is a well-recognized group of professionals with vast experience in servicing the unique requirements of its governmental clients. With our internal capabilities and years of experience, we have the capacity to serve governmental organizations throughout the state of Maryland. Our individualized, hands-on approach allows us to provide timely solutions for complex problems.	45	<a href="http://uhy-us.com">uhy-us.com</a>
UnitedHealthcare	UnitedHealthcare is dedicated to helping people live healthier lives and making the health system work better for everyone by simplifying the health care experience, meeting consumer health and wellness needs, and sustaining trusted relationships with care providers. UnitedHealthcare offers the full spectrum of health benefit programs for individuals, employers, and Medicare and Medicaid beneficiaries, and contracts directly with more than 1.2 million physicians and care professionals, and 6,500 hospitals and other care facilities nationwide.	1	<a href="http://www.uhc.com">www.uhc.com</a>
Verizon	Verizon 2.0, "Building tomorrow with the best of today" - Verizon is guided by a shared purpose: Deliver the promise of the digital world by enabling people, businesses and society to innovate and drive positive change. How? 1. Being a recognized leader in customer satisfaction. 2. Continuing our "first to" leadership with 5G and set industry standards with our Intelligent Edge Network architecture.3. Growing our Network-as-a-Service solutions to deliver seamless experiences to any customer segment. 4. Recognizing Maryland employees - offering discounts on Fios and Verizon Wireless services. Come see us! Booth 55.	55	<a href="http://www.verizon.com/connections">www.verizon.com/connections</a>
Voya Financial	Voya Financial is a leading provider of retirement products and services in the U.S. Voya helps Americans plan, invest and protect their savings - to get ready to retire better.	61	<a href="http://www.voya.com">www.voya.com</a>

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Institution	Business Description	Booth number(s)	Website
Walden - A Pyramid Healthcare Company	Since 1973, Walden has continued to grow and evolve to meet the changing needs of individuals and families, while working hard to improve the overall health of our community. Our comprehensive range of services is designed to provide clients with the help they need - when they need it. Thank you for helping us continue to bring "Help for today. Hope for tomorrow."	66	<a href="http://www.waldensierra.org">www.waldensierra.org</a>
Wexford Health Sources, Inc.	Wexford Health offers an innovative, cost-effective approach to health care services for correctional facilities. Our programs are based on comprehensive clinical expertise, evidence-based behavioral health treatments, state-of-the-art technological solutions, and strategic cost avoidance. With over 25 years in the industry, Wexford Health is committed to partnering with facilities to manage expenditures while providing quality care for inmates.	42	<a href="http://www.wexfordhealth.com">www.wexfordhealth.com</a>
WGL Energy, Inc.	WGL Energy delivers a full spectrum of energy offerings, including electricity, natural gas, renewable energy, carbon reduction, distributed generation and energy efficiency solutions provided by WGL Energy Services, Inc. and WGL Energy Systems, Inc.	10	<a href="https://www.wglenergy.com/">https://www.wglenergy.com/</a>
Zelenkofske Axelrod, LLC	Zelenkofske Axelrod LLC (ZA) is a Pennsylvania based regional CPA firm with offices in Harrisburg, Greensburg, Pittsburgh, Greater Philadelphia and Dover, Delaware that is expanding into Maryland. Our firm specializes in providing auditing, accounting & consulting, and tax services to public sector entities of all sizes and all types. Our partners and principals have worked in the Big 4 firms and have brought their experience to ZA to grow our public sector practice to where it is today.	17	<a href="http://www.zallc.org">www.zallc.org</a>