

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Acclaimed Promotions	Advertising specialty items from abacus to zipper pulls; including calendars, awards, mugs and much more. We speak purchase order. Certified women owned business in Baltimore City and Howard County. MDOT certified.	435	www.accpromo.com/
Advanced Rehabilitation Technology	Provides inspections, rehabilitation, and repair modification of waste water pipeline/structures for municipal and industrial sewer and waterline projects.	615	
AECOM Technical Services, Inc.	AECOM is built to deliver a better world. We design, build, finance and operate infrastructure assets for governments, businesses and organizations in more than 150 countries. As a fully integrated firm, we connect knowledge and experience across our global network of experts to help clients solve their most complex challenges. From high-performance buildings and infrastructure, to resilient communities and environments, to stable and secure nations, our work is transformative, differentiated and vital. A Fortune 500 firm, AECOM had revenue of approximately \$17.4 billion during fiscal year 2016. See how we deliver what others can only imagine at aecom.com and @AECOM.	408	www.aecom.com
Aetna	Aetna is one of the nation's leading diversified health care benefits companies, serving an estimated 46.7 million people with information and resources to help them make better informed decisions about their health care. Aetna offers a broad range of traditional, voluntary and consumer-directed health insurance products and related services, including medical, pharmacy, dental, behavioral health, group life and disability plans, and medical management capabilities, Medicaid health care management services, workers' compensation administrative services and health information technology products and services. Aetna's customers include employer groups, individuals, college students, part-time and hourly workers, health plans, health care providers, governmental units, government-sponsored plans, labor groups and expatriates. For more information, see www.aetna.com and learn about how Aetna is helping to build a healthier world. @AetnaNews	307	www.aetna.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Alban CAT Power Systems	Alban CAT Power Systems is the recognized heavy industrial and power systems leader in Maryland, Washington, DC, West Virginia, Virginia & Delaware. Well known for their solid reliable construction equipment, Caterpillar® has earned the same fine reputation as an industry leader in generators, industrial engines and energy solutions. Alban CAT is proud to offer complete CAT power systems to our clients across the Mid-Atlantic. Alban Power Systems is also a proud partner with NJPA to speed your procurement process, allowing your department to purchase the product you want, at a discounted price.	137	www.albancat.com
American Tennis Courts Inc.	Athletic courts and running track construction and refurbishment asphalt and concrete paving.	304	www.americantenniscourtsinc.com
Anne Arundel Economic Development Corp	Over 500,000 residents call Anne Arundel County home due to the area's superior quality of life on the Chesapeake Bay, a rich heritage, and prime location in the Mid-Atlantic region. The county is home to BWI-Thurgood Marshall Airport, Fort Meade, Maryland's state capital Annapolis, the United States Naval Academy and a dynamic and diverse business community.	917	aaedc.org
AVI-SPL, Inc	Digital Communication Tools with Unified Communication and Collaboration Solutions	233	www.avispl.com
AXA Advisors	AXA is committed to helping employees in the public sector. We know public service employees have unique needs. You spend your time making our communities better every day. We want to help you make your retirement better too. That's why we've designed a strategy that is tailor-made for public service professionals. Additionally, your financial professional can address any of the following topics, including: retirement plans, life insurance, college savings, and pensions questions.	1003	axa.com
B&P Environmental LLC	Industrial-Commercial-Residential - Grease interceptor/Trap Cleaning and Repairs; Storm Drain and Lift Station Cleaning; Grease Rendering-Oil Recycling; Line Cleaning and Hydro Jetting; Video Camera Line Inspections; 24 Hour Emergency Service; Industrial Vacuuming. Office 410-991-1164. Suzanne Cell-410-991-1164	426	Bandpenvironmental.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Baltimore City	Baltimore City is continuing to grow its population and its job opportunities. The City of Baltimore employs nearly 14,000 individuals. The City's Department of Human Resources works with all City agencies on developing job opportunities and employee growth while the Mayor's Office of Employment Development coordinates and directs workforce development initiatives responsive to the needs of Baltimore City employers and job seekers in order to enhance and promote the local economy. In addition, Baltimore City is making great strides in the areas of the environment and sustainability and has the opportunity to highlight these advancements when it hosts the WASTECON/ISWA conference September 25-27, 2017. This is the premier, international solid waste event of the year that includes technical sessions, facility tours, exhibits and networking opportunities. It will demonstrate the range of career opportunities in the many industries related to solid waste. Baltimore City Department of Public Works - a partner in the conference - supports the health, environment, and economy of our City and the region by providing customers with safe drinking water and keeping neighborhoods and waterways clean.	802	publicworks.baltimorecity.gov/
Baltimore Convention Center	Convention Center located in the center of Baltimore City providing meeting space for large and small meetings and conventions. The Center is also an excellent facility for gala events.	515	bccenter.org
Baltimore County	Baltimore County Executive Kevin Kamenetz. Baltimore County Government.	809 and 914	www.baltimorecountymd.gov
Baltimore Gas & Electric	Maryland's largest gas and electric utility with over 3,200 employees delivering power, safely and reliably, to approximately 1.2 million customers in central Maryland.	301	
Bates Trucking Trash Removal, Inc	For more than 50 years, Bates Trucking and Trash Removal, Inc. has had a mission to protect the environment of our neighborhoods and businesses in MD/DC/VA areas by providing efficient and safe trash and garbage disposal, as well as, a full complement of environmentally friendly recycling services.	628	www.batestrucking.com
BEST Access Solutions	BEST Access Solutions is a manufacturer of Premium Door Hardware and Electronic Access Control Products. Our core markets are Government, Education, Healthcare and Commercial.	622	
BGE Outdoor Lighting	BGE Outdoor Lighting is the smart choice for residential, commercial & municipal outdoor lighting products and services.	302	www.bge.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Bill2Pay	Our strong commitment to provide the most complete and accurate billing & payment processing services to Tax Collectors is second to none. Bill2Pay leverages decades of industry knowledge to blend traditional practices with modern technology to deliver unparalleled billing and payment solutions. Bill2Pay specializes in providing custom solutions for the Tax Collector market.	308	www.bill2pay.com
BIS Digital, Inc.	From concept to completion, BIS Digital provides total turnkey solutions and integrated systems based upon the specific needs of our users that include concept and planning, engineering of solutions and systems, purchase of product, installation, personal product and service training, and on-going support and service.	530	www.bisdigital.com
Blackwater Environmental Group, LLC	Blackwater Environmental Group is a certified MBE/DBE environmental consulting firm that specializes in environmental impact analysis and environmental documentation services within the transportation industry. Blackwater also provides training to local governments on environmental and regulatory compliance especially for agencies seeking federal or state funding for transportation projects.	425	www.blackwaterenvironmentalgroup.com
Blue Water Environmental, LLC	Blue Water Environmental, LLC is the Exclusive Hydro-Action onsite wastewater treatment distributor for MD, VA, NC, SC, GA & Leeward Islands. Hydro-Action provides an efficient long-term decentralized wastewater solution for homeowners, contractors, architects, and engineers. Hydro-Action's technology solves issues due to poor soil conditions, land restrictions, and high ground water.	432,433,434	www.hydro-action.com
Bolton Partners, Inc.	Employee Benefits & Investment Consulting	601	
Burdette, Koehler, Murphy & Associates, Inc.		320	www.bkma.com
Calvert County	Catch our drift in Calvert County, Maryland, a relaxing waterside community on the western shore of the Chesapeake Bay. Natural beauty and laid-back charm await.	803	www.ecalvert.com
Carefirst BCBS	CareFirst Dental is a leading provider of dental benefits in Maryland, delivering the #1 regional networks combined with one of the largest national networks. We are 1st for highest in-network utilization, with the highest negotiated provider discounts in the market delivering the lowest net pay for claims and balance billing to members. Service excellence is delivered through our dedicated dental service unit located in Maryland. More Marylanders rely on CareFirst for dental than any other brand. CareFirst Dental, the leader in benefit design and dental integration with medical benefits.	429	www.carefirst.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
CareFirst BlueCross BlueShield	In its 80th year of service, CareFirst, an independent licensee of the Blue Cross and Blue Shield Association, is a not-for-profit health care company which, through its affiliates and subsidiaries, offers a comprehensive portfolio of health insurance products and administrative services to 3.2 million individuals and groups in Maryland, the District of Columbia and Northern Virginia. In 2016, CareFirst invested nearly \$44 million to improve overall health, and increase the accessibility, affordability, safety and quality of health care throughout its market areas. To learn more about CareFirst BlueCross BlueShield, visit our website at www.carefirst.com or follow us on Facebook, Twitter, YouTube, LinkedIn, Instagram or Google+.	428	www.carefirst.com
Caroline County	Located on the Chesapeake Peninsula between the Choptank River and the Mason-Dixon Line, Caroline is the perfect destination for heritage enthusiasts and outdoor adventurers. Here you'll find a rural and relaxing lifestyle where you can ease all the way back to the 1700's, retrace Underground Railroad pathways, and revisit captivating stories of the Civil War. Enjoy Caroline's wealth of unique heritage experiences, nature preserves, winding waterways, gently curving countryside, small town charm and one-of-a-kind group excursions.	801	VisitCaroline.org
Carousel Industries	Carousel Industries is a recognized leader in helping organizations evolve the way they communicate and orchestrate the flow of information throughout their networks. Carousel enables clients to connect and collaborate the way modern IT users demand and advance from their current network infrastructure to meet tomorrow's standards. With deep expertise across a vast portfolio of communication, network, and security technologies, Carousel is able to design, implement, and support solutions tailored to meet the unique needs of each customer. By offering professional and managed services with flexible deployments in the cloud, Carousel ensures clients achieve agility and utilize technologies in the way most effective for their business.	104	
Carroll County	Carroll County, MD	918	
Carroll Independent Fuel Co.	Carroll Independent Fuel Co. is a major supplier of gasoline, on and off highway diesel fuels, bio diesel fuels, and diesel exhaust fluid (DEF) and related petroleum products. We are also an authorized dealer for Syntech "Fuelmaster" and GIR unattended fleet fueling solutions as well as offering both above ground and below ground petroleum tank Installations.	324	carrollfuel.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
CDW-G	<p>CDW-G is a Fortune 500 Information Technology Services company, with a national scope and local presence. A leader in public-sector customer service and product knowledge, we hold numerous contracts and preferred vendor awards for federal government, state and local government, and educational institutions. Our government and education customers count on us to help them navigate an increasingly complex IT market and maximize their technology investments. We offer a breadth of integrated technology solutions and services from basic system configuration and warranty/maintenance support to complex IT solutions (data center, mobility, networking, security, and unified communications and collaboration), through our 1,000 partnerships with industry-leading brands, and more than 100,000 products. In addition, our team of experienced, highly certified engineers, solution architects and technology professionals provide assessment, design, delivery, and management services, delivering you comprehensive lifecycle support. Customers receive personal attention from representatives with one-to-one dedication to you, to assist with everything from pre-sales assessment and design to post-sale support.</p>	310 and 311	www.cdwg.com
Cecil County	<p>The Cecil County Office of Economic Development stimulates economic growth and job creation through the expansion of the County's existing business and agricultural base, the attraction of new business and the development of tourism. Cecil County is strategically located between Baltimore & Philadelphia with convenient access to international airports, major seaports, the Interstate 95/U.S. 40 corridor and major R&D universities. Cecil County is home to industry leaders such as W.L. Gore, Orbital ATK, and IKEA, and will soon be welcoming Amazon and Lidl. We have large industrial and commercial sites available for development with Fast-Track Permitting, State Enterprise Zones, Revolving Loan Funds and incentives available. Cecil County is known for its thriving agricultural industries and beautiful tourist destinations. www.cecilbusiness.org www.SeeCecil.org Twitter: @CecilOED</p>	807	
Charles County	<p>The Charles County Department of Recreation, Parks and Tourism business is simply to enhance the quality of life of our residents and visitors through providing enjoyable recreation and tourism opportunities.</p>	812	www.CharlesCountyMD.gov

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Charles P. Johnson & Associates	Charles P. Johnson & Associates, Inc. (CPJ) is a full-service civil engineering firm that has provided quality land planning, civil and environmental engineering, and surveying services to the public and private sector since 1971. We continue to accommodate our clients' needs with exceptional service by means of quality professional personnel, innovative approaches to problem solving, state-of-the-art technology and a commitment to excellence. We have expanded our planning, engineering, and surveying services in order to adapt in an evolving, demanding environment. We pride ourselves in our ability to prepare high-quality, cost-effective plans within our required time schedule. Our five core services - Planning, Engineering, Public Sector, Surveying, and Environmental Services - work cohesively to provide seamless customized services to our private and government clients. We are a Prince George's County-Based Certified Business. Visit our College Park Office at: Charles P. Johnson & Associate, Inc. 4920 Niagara Road, Suite 308 College Park, MD 20740 (301) 301-434-7000	617	www.cpja.com
Chesapeake Employers Insurance	Chesapeake Employers has been providing workers' compensation insurance in Maryland since 1914. Our local presence, know-how and unwavering dedication to Maryland counties, municipalities, business owners and their employees have made us what we are today - Maryland's workers' compensation insurance specialist.	528 and 529	www.iwif.com
Cigna	Cigna is a global health services company dedicated to helping people improve their health, well-being, and sense of security whose products and services include an integrated suite of health services, such as medical, dental, behavioral health, pharmacy and vision care benefits, as well as related products in group disability, life and accident coverage.	327	
Comcast	Comcast Cable is one of the nation's largest video, high-speed internet, and phone providers to residential customers under the XFINITY brand, and also provides these services to businesses. It also provides wireless and security and automation services to residential customers under the XFINITY brand.	300	www.comcast.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Commvault	<p>Commvault is a leading provider of data protection and information management solutions, helping organizations activate their data to drive more business value and to transform to a more modern data environment to meet today's challenges. Commvault empowers public sector customers to reduce IT cost, better leverage data, improve IT operations, and increase overall efficiencies. Our solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Our solutions can be can be deployed on premise, across mobile platforms and in the cloud and delivered directly and through a worldwide network of partners and service providers. Learn more at commvault.com/government</p>	514	
Concentra Medical Centers	<p>Concentra is a national health care company focused on improving the health of America's workers, one patient at a time. Through its affiliated clinicians, the company provides occupational medicine, urgent care, physical therapy, and wellness services from more than 400 retail and onsite facilities in 40 states. Through this complement of services, Concentra intends to raise the standard of health by putting individuals first, treating them with clinical excellence, and focusing on their ongoing well-being. To learn more about Concentra, visit www.concentra.com.</p>	604	www.concentra.com
Congressman C.A. Dutch Ruppertsberger	<p>Providing federal constituent services and information to attendees.</p>	702	www.dutch.house.gov
Constellation	<p>Constellation, an Exelon company, is a leading competitive energy company providing power, natural gas, renewable energy, and energy management products and services for businesses across the continental United States. We provide integrated energy solutions including energy efficiency and distributed energy solutions that help customers strategically buy, manage and consume energy.</p>	503	constellation.com
Correct Care Solutions	<p>Correct Care Solutions is the nation's premier healthcare provider for government entities. CCS delivers comprehensive medical, dental, behavioral health, and pharmacy services for correctional organizations as well as state hospitals and forensic treatment and civil commitment centers.</p>	317	www.correctcaresolutions.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Cunningham Recreation / GameTime	Since 1966, Cunningham Recreation has been providing customers with safe, affordable park and playground equipment, a variety of safety surfacing materials, sports and fitness equipment, shade and shelters, site furnishings, water play, skate parks, and dog parks from design to construction. We also offer playground inspection services and inspection software.	609	www.cunninghamrec.com
Cybersecurity Association of Maryland, Inc.	CAMI is a statewide, 501(c)(6) nonprofit organization formed in 2015 to identify Maryland's cybersecurity product and service companies and facilitate the introduction of those companies to businesses, government entities, nonprofit organizations and academic institutions seeking cybersecurity solutions.	513	www.mdcyber.com
Daly Computers, Inc.	Daly Computers is a nationwide systems integrator, computer reseller, service provider, and network specialist serving government, education and commercial customers. Daly consistently delivers the highest quality services and state of the art products to its customers. Our total commitment to customer satisfaction is built into everything we do.	509	www.daly.com
Data Networks of America	For 35 years, Data Networks has been a premier provider of integrated technology solutions for government agencies and education institutions throughout the Mid-Atlantic region. Our mission is to simplify enterprise IT for our customers with solutions designed to ensure on-time project effectiveness and customer satisfaction. Our core competencies include the delivery of complete solutions around Client Computing, Data Center, Networking and Security, plus Cloud and Managed Services. Visit www.datanetworks.com or call (844) GET-DNET to learn more.	134	www.datanetworks.com
Delmock Technologies Corporation	DTI is a HUBZone, CMMI Level III award winning contractor - Government Choice Award for Systems Modernizations at the Internal Revenue Service (IRS). DTI has provided exceptional support to the federal government for over 15 years. It has garnered a reputation for efficiency, innovation and collaboration. Thus, our past performance is focused on "delivering measurable, repeatable and predictable solutions in the Federal Sector". DTI provides System Engineering, Cyber Security, Information Assurance, Independent Verification and Validation (IV&V), Program Management, Infrastructure Subject Matter Experts (SMEs), Quality Assurance, Risk Management, Knowledge Management, Leadership and Professional Development services. www.delmock.com	229	www.delmock.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Delta Dental	Delta Dental is the largest, most experienced dental benefits carrier in the U.S. A nationwide system of dental health service plans, Delta Dental offers custom programs, extensive reporting systems and centralized claims processing. Three out of four dentists participate with Delta Dental.	407	www.DeltaDentalins.com
Direct Energy	Direct Energy is one of North America's largest energy and energy-related services providers with nearly five million residential and commercial customers. Direct Energy provides customers with choice and support in managing their energy costs through a portfolio of innovative products and services. A subsidiary of Centrica plc (LSE:CNA), one of the world's leading integrated energy companies, Direct Energy operates in 50 U.S. states plus the District of Columbia and 4 provinces in Canada.	322	www.directenergy.com
Dorchester County	Delight in endless water views and stunning sunsets along our 1700 miles of shoreline. Savor Maryland crab fresh from local water. Discover stories of Harriet Tubman and Annie Oakley. All less than an hour from the Bay Bridge.	813	www.choosedorchester.org
EA Engineering, Science, and Technology, Inc.	Headquartered in Hunt Valley, and with Maryland offices in Abingdon and Ocean Pines, EA Engineering, Science, and Technology, Inc., PBC (EA) provides environmental, compliance, natural resources, and infrastructure engineering and management solutions. Doing more with less, EA works with Maryland counties to leverage spending on TMDL requirements, manage assets more cost-effectively, and reduce energy costs. EA is a 100% ESOP-owned public benefit corporation that employs more than 450 professionals through a network of 25 commercial offices. In business for more than 43 years, EA has earned an outstanding reputation for technical expertise, responsive service, and judicious use of client resources. For more information about EA, visit www.eaest.com .	201	www.eaest.com
EAW Security	Cyberlock family of access control products.	204-2	www.eawsecurity.net
Election Systems & Software	Election Systems & Software's visionary approach to election equipment, software and solutions has helped improve the voting experience throughout North America for nearly 40 years. We are committed to developing integrated voting solutions that improve the marketplace and are flexible enough to meet multiple jurisdictions' needs and voter preferences.	605	essvote.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Electronic Technology Associates	Baltimore Cyber Range (BCR) provides ultra-realistic cybersecurity training and simulation from our Downtown Baltimore offices. Utilizing virtual network environments, advanced network tools and real-world threats / attack scenarios BCR provides academia, government and commercial entities access to one of the worlds most advanced cybersecurity training environments.	1001	
Emerge Maryland	Emerge Maryland is changing the face of Maryland politics by identifying, training and encouraging women to run for office, get elected and to seek higher office. We are the premier candidate training program for Democratic women. Our intensive, cohort-based training builds a team within each class who support each other during their campaigns. We provide 70 hours of in-depth candidate training and women are 'ready to run' for office. Participants master: Public Speaking and Communications, Fundraising, Media and Messaging, Networking, Campaign Strategy, Field Operations, Technology and New Media, Diversity and Cultural Competency, Ethical Leadership and much more! We have been in Maryland for 5 years and have been training women from all over the state many of whom are now serving in offices from Central Committees and Boards of Education to the Maryland General Assembly. They come from all socioeconomic and diverse backgrounds and bring with them a perspective that is not always present at the decision making tables. For more information visit our booth or go to: www.emergemaryland.org	424	www.emergemaryland.org
Emergency Numbers Systems Board	State 911 agency.	113	www.dpscs.state.md.us/ensb
Energy Systems Group, LLC	ENERGY SYSTEMS GROUP (ESG) is an award-winning energy services company (ESCO) that provides sustainable energy solutions which allow building owners to maximize their energy efficiency and operational performance, while reducing their carbon footprint. Through our core business of performance contracting, we provide our customers with innovative energy efficiency, technology, and long-term financing solutions for modernization of their facilities and energy infrastructure.	325	www.energysystemsgroup.com
Energy3, LLC	Energy3, LLC is one of the nation's premier energy solutions company based in Annapolis, MD. E3 designs, builds, operates and/or finances municipal public energy projects across the country and around the world, and, in many cases, is even willing to guarantee performance. We believe that environmentally and financially sustainable projects are not mutually exclusive!	402	www.energy-three.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
En-Net Services	En-Net Services has spent 20 years servicing public sector customers providing computer hardware, software, networking equipment, cabling, supplies, and maintenance. En-Net possesses the experience, infrastructure, resources, knowledge, and capability that is required to support your organization. En-Net currently holds several statewide sales and service contracts as well as a GSA Schedule for your purchasing convenience.	602 and 603	www.en-netservices.com
Enovative Technologies	Ingenuity for a Better Life: Enovative Technologies designs products that help improve people's lives. Our brands focus on enhancing comfort, well being, and conveniences for our consumers.	101	www.epulsemassage.com
Enterprise Holdings	Enterprise Holdings and its affiliates offer extensive car rental, car sharing, fleet management, truck rental, retail car sales and other transportation services.	304-2	www.enterpriseholdings.com
ePlus Technology Inc.	ePlus Technology is a leading IT systems integrator for the public sector. Not only can we provide products, financing and electronic procurement solutions, but we also have the technical expertise to implement and manage these solutions as a professional services provider.	522	www.eplus.com
ESRGC @ Salisbury University	GIS and Dashboard Service provider for state and local governments.	534	www.esrgc.org/
Esri	Esri, the global market leader in geographic information systems (GIS), offers the most powerful mapping and spatial analytics technology available. Since 1969, Esri has helped customers unlock the full potential of data to improve operational and business results. Today, Esri software is deployed in more than 350,000 organizations including the world's largest cities, most national governments, 75% of the Fortune 500, and more than 7,000 colleges and universities. Esri engineers the most advanced solutions for digital transformation, IoT, and location analytics to create the maps that run the world. Visit us at esri.com/news	502	www.esri.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Frederick County	<p>Rich History, Bright Future. As Maryland's largest county by land mass, Frederick provides a vast array of opportunities for businesses, residents and visitors alike. Located less than one hour from Washington, D.C., Baltimore, and Gettysburg, Frederick boasts mountain views, wineries, orchards and vibrant Main Street communities. Visitors and citizens can hike on the Appalachian Trail, visit Maryland's largest brewery, and tour a battlefield all in one day. We're home to 80+ life sciences companies, including Fort Detrick, NCI/Frederick National Laboratory, MedImmune, Lonza and Thermo Fisher. Other targeted industries include Manufacturing, Technology and Agriculture. Frederick has the elements for success: Highly attractive location, educated workforce, Federal R&D facilities and technology incubation. Jan Gardner is honored to serve as Frederick's first County Executive and is committed to ensuring open and transparent government, responsive and efficient county services, exceptional schools, and a vibrant economy.</p>	909	www.frederickcountymd.gov
Freedom Broadband	<p>Freedom Broadband is a last mile Internet Service provider focusing on areas not served by traditional providers. We are Maryland based and operate a network currently serving Carroll, Howard, Frederick and Baltimore counties.</p>	512	fwbnet.net and infopathways.com
FTS Fiber	<p>FTS Fiber is a dark fiber provider offering carrier-class network infrastructure in both rural areas and major markets of the Mid-Atlantic region. We install, operate, and maintain reliable and secure, open access fiber networks for various markets, including Underserved Municipalities, Content and Internet Service Providers (ISP), E-rate (Schools and Libraries), Federal Government, Enterprise, Data Centers, International Subsea Cables, and Wireless Technology.</p>	903	
Fujitsu America Inc.	<p>Fujitsu America, Inc., is a leading solutions provider for schools, colleges and universities. Delivering integrated technology and service offerings ranging from managed services and systems integration to data center technologies, Fujitsu helps educational institutions enhance the academic experience and improve student achievement. Please visit: solutions.us.fujitsu.com/ and twitter.com/fujitsuamerica</p>	331	www.fujitsu.com/global

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Garrett County	Garrett County, Maryland is home to Deep Creek Lake, the state's largest freshwater lake, Wisp Resort, Maryland's only ski resort and the state's tallest waterfall at Swallow Falls State Park. An ideal vacation getaway, Garrett County offers boating, snowboarding, hiking, biking, history, snow tubing, horse drawn carriage rides, heritage, shopping, whitewater rafting, ice fishing, kayaking, cross country skiing and so much more! Learn more at visitdeepcreek.com .	910	www.visitdeepcreek.com
GEO Care	GEO Care provides enhanced in-custody offender rehabilitation programs and evidence-based treatment integrated with post-release support services. GEO Care is the leader in technology, programming and innovation.	404	www.geogroup.com
Gordian		619	www.gordian.com
GovDeals, Inc.	GovDeals.com is the leading provider in online government surplus auctions. All state and local governments are welcome to use our services to auction surplus in the smartest, most efficient way possible!	135	www.govdeals.com
Governor's Coordinating Offices	Governor's Coordinating Offices	208	goci.maryland.gov
Harford County	Harford County is moving forward as Maryland's new center of opportunity. Under the administration of County Executive Barry Glassman, Harford County government is on a new path toward fiscal balance and efficiency, investing in our workforce, strengthening communities, investing in education and building economic vitality for our citizens and the next generation.	808	www.harfordcountymd.gov
Holiday Inn Solomons Conference Center & Marina	A full service Hotel located on 9 acres of waterfront property with 18,000 sq. ft. of conference space and 326 guestrooms including 50 suites with view and walk-out balcony. We have professional staff standing by to assist you for any business, social and wedding events from small to large. Please visit us at www.hisolomons.com	312	www.hisolomons.com
Home Paramount Pest Control, Inc.	Home Paramount Pest control Inc. is a family owned business since 1939 offering termite and pest control services to families and businesses for over 75 years.	417	www.homeparamount.com
Howard County	Howard County Government	907	www.howardcountymd.gov
Hyatt Regency Chesapeake Bay Golf Resort, Spa & Marina	An extraordinary Eastern Shore experience awaits you at the Hyatt Regency Chesapeake Bay. Beautifully situated on the banks of the Choptank River, our 342 acre resort in Cambridge, Maryland is a delightful location for meetings, family reunions, or simply relaxing.	430	www.chesapeakebay.hyatt.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
ICAHN Automotive	Institutional & Commercial Fleets, locally owned Independent Jobber Stores and Repair Facilities trust ICAHN Automotive Group (Auto Plus AP-Pep Boys) to supply their automotive parts, shop equipment, tools and tire needs. Auto Plus AP-Pep Boys currently operate 37 locations throughout the State of Maryland.	418	www.autoplusap.com
Institute for Governmental Service and Research	Founded in 1948, the Institute for Governmental Service and Research (IGSR) is dedicated to improving the well-being of individuals and communities through its work in areas of public health and safety, justice administration, health information technologies, leadership and governance, and fiscal and land use management. IGSR partners with local governments, state and federal agencies, university researchers, and community organizations on projects that strengthen government effectiveness and efficiency, promote evidence-based practices, and improve policy and outcomes. The Institute performs evaluation studies, opinion surveys, data analysis, strategic planning consultation, training, and technical assistance.	133	www.igsr.umd.edu/
J&J Truck Bodies & Trailers	Manufacturers of the Horizontal Ejector (HE) and steel, aluminum, and stainless steel dump bodies that are used in commercial and municipal applications for road maintenance and construction; can be outfitted with plows and spreaders for snow and ice management.	331-2	www.jjbodies.com
Johnson Controls, Inc.	Energy Performance Contracting. Renewable Energy.	330	www.johnsoncontrols.com
Juniper Networks	Juniper Networks challenges the status quo with innovative products, solutions and services critical to businesses by transforming the economics of networking in the connected world. We create highly scalable, secure and cost-effective networks for unprecedented agility, efficiency and value.	618	www.juniper.net

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Kaiser Foundation Health Plan of the Mid Atlantic States Inc.	<p>Founded in 1945, Kaiser Permanente is recognized as one of America's leading health care providers and not-for-profit health plans. We currently serve more than 11.3 million members in eight states and the District of Columbia. Care for members and patients is focused on their total health and guided by their personal physicians, specialists and team of caregivers. Our world-class medical teams are supported by industry-leading technology advances and tools for health promotion, disease prevention, care delivery and chronic disease management. Kaiser Permanente exists to provide high-quality, affordable health care services and to improve the health of our members and the communities we serve. We are trusted partners in total health, collaborating with people to help them thrive and creating communities that are among the healthiest in the nation. To learn more, please visit us at www.kp.org/choosebetter</p>	607	www.kp.org
KCI Technologies, Inc.	<p>With more than 1,300 employees collaborating on diverse projects, KCI is constantly driven by energy, passion and talent. The firm is among the fastest growing in the architectural, engineering and construction industry, yet Maryland entities are still among our biggest clients company-wide. Our incredible team contributes to a body of knowledge in a variety of fields through training, technical articles, published white papers, and conference presentations. KCI is recognized as an industry leader, employing cutting-edge technologies, management practices and strategic growth initiatives. In fact, the firm was selected as the 2017 ENR MidAtlantic Design Firm of the Year. We strive to become an extension of our clients and their team. Our highly-qualified professionals build deep, long-standing customer relationships in order to offer the highest level of service. How can we help you improve your county, starting today?</p>	500 and 501	www.kci.com
Kennedy Krieger Institute	<p>Located in the Baltimore/Washington region, Kennedy Krieger Institute is internationally recognized for improving the lives of 20,000 children and young adults with disorders and injuries of the brain, spinal cord, and musculoskeletal system each year, through inpatient and outpatient clinics; home and community services; and school-based programs.</p>	129	kennedykrieger.org

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Kent County Information Technology	Visit the County of Kent at MACo and see how we have raised the bar for rural broadband. Learn about our fiber optic infrastructure project's unique model which unifies our anchor institutions through a state-of-the-art fiber optic network. Our border to border dark fiber infrastructure can be used to enable internet providers to extend farther into rural areas. Follow our story as our project moves toward completion and witness the impacts on our economy and quality of life as we leap into the future. www.gigcounty.com	904	fiber.kentcounty.com
Keystone Purchasing Network	The Keystone Purchasing Network (KPN) is a national cooperative purchasing program that offers pre-bid contracts for roofing, athletic surfaces, custodial supplies, furniture, office supplies, copiers/printers, modular buildings, LED lighting & athletic field/court lighting and many other cost saving contracts. Visit us at www.theKPN.org for more information.	422	
Kronos	Kronos government workforce management solutions provide the means to serve the public good efficiently, successfully, cost-effectively, and with accountability. And because the largest portion of government operational budgets are tied to workforce expenditures, Kronos helps federal, state, and local governments like yours reduce labor costs, increase operational excellence, and deliver quality services to your citizens.	305	
LB Water	Value-added distributor of waterworks infrastructure products featuring, water, sanitary sewer, stormwater, environmental, and metering systems	419	www.lbh2o.com
Lenovo	As a proven technology partner for government agencies, Lenovo is committed to connecting users, citizens and organizations in important new ways that strengthen communities.	616	www.lenovo.com
LGIT Health/Benecon	Over \$3,000,000 in surplus returned to members since 2010. LGIT Health was established in 2010 by The Local Government Insurance Trust (LGIT) in partnership with Benecon to assist Local Governments in the Self-Funding of their Group Health Insurance program in a safe and secure environment. The Self-Funded Health Insurance Cooperative environment will help employers save premium dollars while providing outstanding coverage to their employees. LGIT Health's mission is to help employers obtain the lowest possible cost option for financing their Health Insurance while providing savings, control, transparency and protection. When you want the savings and control of a Self-Funded Health Insurance program, turn to LGIT Health. www.LGIT.org	506	

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Local Government Insurance Trust	<p>For 30 years, Maryland's local governments have covered their primary and excess liability, auto, environmental, property and equipment breakdown insurance needs through the Local Government Insurance Trust (LGIT). Owned and managed by its members, LGIT was founded in 1987 by act of the Maryland General Assembly through the joint efforts of the Maryland Municipal League (MML) and the Maryland Association of Counties (MACo). Since 2010, LGIT has provided local governments an alternative for their health insurance needs with LGIT HEALTH. This health co-op helps control the cost of health insurance. LGIT's purpose is to meet Maryland's local governments risk management needs - not to make a profit by selling insurance. Because of LGIT, local governments know they now have insurance coverage available to them at stable rates and predictable costs - regardless of private insurance industry cycles. In addition to the publications produced by LGIT, they also provide a wide variety of Risk Management services including: Training, Grants, the LGIT Online Campus and the HR Compliance Portal.</p>	507	www.lgit.org
Manns Woodward Studios	<p>A Maryland-based architectural firm that specializes in the design of public safety and community driven facilities.</p>	611	www.mwsarch.com
Marquette Associates	<p>An independent investment consult-ing firm, Marquette Associates guides institutional investment programs with a focused client service approach and careful research grounded in real-world experience. We've served clients with a single mission for over 30 years - enable institutions to become more effective investment stewards. The 22nd largest U.S. investment consulting firm with \$139 billion in assets under advisement, our vision is not to be the biggest - it's to be the leader in client service and risk-adjusted returns.</p>	231-2	
Maryland 529	<p>Maryland 529 is an independent, non-profit State Agency that offers two Section 529 college savings plans to help families prepare for the future cost of college and reduce future debt. Both plans are affordable, flexible, and offer great State and federal tax benefits! In addition, the Maryland ABLE (Achieving A Better Life Experience) program will be implemented by Maryland 529. MD ABLE accounts are a new way to help individuals with disabilities save money and pay for qualified disability-related expenses without jeopardizing federal means-tested benefits such as SSI or Medicaid. For more information, visit www.maryland529.com today!</p>	902	www.maryland529.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Ag Dept/Conservation Partnership	A coalition of federal, state and local agricultural agencies dedicated to protecting and conserving natural resources and promoting Maryland agriculture by providing a range of educational, financial, technical assistance and regulatory programs. Members include the Maryland Department of Agriculture, Maryland Association of Soil Conservation Districts, State Soil Conservation Committee, University of Maryland Extension, USDA Natural Resources Conservation Service and USDA Farm Service Agency.	218	www.mda.maryland.gov
Maryland Agricultural & Resource-Based Industry Development Corp.	The Maryland Agricultural and Resource-Based Industry Development Corporation (MARBIDCO) is an agricultural development financial intermediary organization established to promote the continued viability of Maryland's farming, forestry, and seafood industries. A major objective of MARBIDCO is to help agricultural and resource-based businesses to start, expand, diversify and exploit emerging market opportunities in food and fiber production, with an emphasis on helping young and beginning farmers get access to affordable capital and credit. MARBIDCO's core programming involves the making of low-cost loans for farmland and capital equipment purchases (often working in conjunction with commercial lenders), as well as, incentive grants for county project matching funds and farm value-added processing activities. Moreover, MARBIDCO can finance food production activities in all regions of the State, including in urban areas. The Corporation has also been tasked with assisting State and county land conservation agencies in facilitating installment purchase agreement easement sales, and has a new Next Generation Farmland Acquisition Program starting in FY 2018.	614	Marbidco.org
Maryland Agricultural Education Foundation, Inc.	Non-governmental nonprofit promoting the importance of agriculture in everyone's lives through education, pre-K through post secondary.	319	www.maefonline.com
Maryland American Water	Maryland American Water provides clean, safe, reliable, and affordable water services.	516	https://amwater.com/mdaw/

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Association of Community Colleges - MACC	At 16 community colleges, 23 campuses and more than 1000 learning sites across the state, close to half a million Marylanders annually pursue academic degrees, 130 career and technical certifications and licenses, and diverse classes that develop and refresh career and life skills. Community colleges offer affordable courses in flexible formats to meet student needs, and also provide customized training to meet labor needs of individual employers through WorkSmart. The Maryland Association of Community Colleges (MACC) advocates for the state's community colleges and the educational needs of the students they serve.	421	mdacc.org
Maryland Association of County Health Officers	The Maryland Association of County Health Officers (MACHO) is a non-profit organization whose primary purpose is to promote the health and well-being of Maryland citizens. It actively works with MACo, the State Department of Health and Mental Hygiene, the State Department of the Environment, and other health related agencies. Its activities include education, liaison, and public health policy development and implementation.	315	www.mdcounties.org/MACHO
Maryland Association of Nonpublic Special Ed Facilities	MANSEF is the collective voice and essential resource for the non public special education community to champion the continuum of services for students with special needs.	416	www.mansef.org
Maryland Correctional Administrators Assn.	The Maryland Correctional Administrators Association (MCAA) is committed to the continuous improvement in the field of corrections for the purpose of promoting enhanced public safety in Maryland. It is an association of administrators of local and state correctional facilities throughout the State of Maryland.	123	marylandcaa.org
Maryland Correctional Enterprises	Maryland Correctional Enterprises (MCE) provides structured training and employment for Maryland offenders, through the production and sale of quality products to improve their employment opportunities upon release. MCE can offer our customer base a wide variety of products and services.	115 and 116	www.mce.md.gov
Maryland Department of Assessments and Taxation	The State Department of Assessments and Taxation values all real and personal property in the state, administers certain property tax credit programs, oversees business formation and ensures that their records are appropriately maintained, and conveys essential information to localities and other state agencies. With a renewed focus on customer service, improving processes, and upgrading technology, SDAT is fairly and uniformly valuing property while making it easier to do business in Maryland.	227	www.dat.maryland.gov

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Department of Commerce	The Maryland Department of Commerce, one of 20 agencies with Maryland's Executive Branch and the state's primary economic development agency, is dedicated to excellence in customer service and creating quality jobs by attracting new businesses, stimulating private investment and encouraging the expansion and retention of existing companies. To learn more, please visit commerce.maryland.gov	209	commerce.maryland.gov
Maryland Department of General Services	DGS - Providing leading-edge professional and technical services to keep state and local government working today and in the future.	122	
Maryland Department of Housing & Community Development	The Maryland Department of Housing and Community Development is committed to promoting and preserving homeownership and affordable rental housing and improving Maryland's communities.	120 and 121	dhcd.maryland.gov
Maryland Department of Human Services	A Maryland human service agency.	224	www.dhr.maryland.gov
Maryland Department of Information Technology	The Maryland Department of Information Technology works with the Governor's Executive Branch, multiple state agencies, coordinating offices and a rich vendor community, providing technology and telecommunication guidance and support and fostering a customer-focused culture. Additionally, DoIT develops, maintains, revises and enforces information technology policies, procedures, and standards throughout state government and works with the Technology Advisory Council and the Statewide Interoperability Radio Control Board.	706	doit.maryland.gov
Maryland Department of Juvenile Services	By law, DJS is a child-serving agency responsible for assessing the individual needs of referred youth and providing intake, detention, probation, commitment, and after-care services. DJS collaborates with youth, families, schools, community partners, law enforcement, and other public agencies to coordinate services and resources to contribute to safer communities.	117	www.djs.maryland.gov
Maryland Department of Labor, Licensing & Regulation	The Maryland Department of Labor is committed to safeguarding and protecting Marylanders. We're proud to support the economic stability of the state by providing businesses, the workforce and the consuming public with high quality customer-focused regulatory, employment and training services. For more information, visit www.dllr.maryland.gov or connect with us on Facebook at facebook.com/DLLR.Maryland and Twitter using the handle @MD_DLLR.	222 and 223	dllr.maryland.gov
Maryland Department of Legislative Services	Support staff for the Maryland General Assembly.	313	

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Department of Natural Resources	The Department of Natural Resources leads Maryland in securing a sustainable future for our environment, society, and economy by preserving, protecting, restoring, and enhancing the State's natural resources.	219	dnr.maryland.gov
Maryland Department of Planning	Maryland State Government Agency	225	Planning.Maryland.gov
Maryland Department of Public Safety & Corr. Svcs.	Public Safety and Correctional Services.	114	www.dpssc.maryland.gov
Maryland Department of the Environment	Celebrating 30 years of protecting Maryland's air, land and water.	127	www.mde.state.md.us
Maryland Department of Transportation	The Maryland Department of Transportation (MDOT) is an organization comprised of five business units and one Authority. They are: The Secretary's Office, State Highway Administration, Maryland Transit Administration, Motor Vehicle Administration, Maryland Port Administration, Maryland Aviation Administration and the Maryland Transportation Authority. This unique approach provides the state's leadership with the ability to develop a coordinated and balanced approach to transportation. Mission Statement: The Maryland Department of Transportation is a customer-driven leader that delivers safe, sustainable, intelligent, and exceptional transportation solutions in order to connect our customers to life's opportunities.	108-112	www.mva.maryland.gov
Maryland Emergency Management Agency	The Maryland Emergency Management Agency:MEMA is responsible for coordinating the State's response in any major emergency or disaster. This includes supporting local governments as needed or requested, and coordinating assistance with FEMA and other federal partners. MEMA staff conducts exercise and training, planning, regional liaison programs, mitigation and recovery, grants management, and technology support. The Maryland Joint Operations Center (MJOC) is an 24/7 operation run jointly by MEMA and the Maryland National Guard.	221	www.mema.maryland.gov
Maryland Energy Administration	State Agency	215	www.energy.maryland.gov
Maryland Environmental Service	MES is an independent Maryland State agency, providing critical environmental solutions across the Mid-Atlantic region. Our self-funded operating model combines public sector commitment with private sector responsiveness.	228	www.menv.com
Maryland Fire Chiefs' Association	To bring together, Fire Officers, Fire Chiefs and other persons interested in saving life, protection of property and the preventing and extinguishing of fires. To discuss ways and means for the betterment of the fire service in Maryland and reduction of the unnecessary loss of life and property of fires.	708	

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Health Connection	Maryland Health Connection is the state's official health insurance marketplace for individuals and families to compare and enroll in health insurance. Maryland Health Connection is the only place where Marylanders can access financial help such as tax credits to make coverage more affordable. MarylandHealthConnection.gov provides a single application to enroll in Medicaid or get financial help through a qualified health plan.	214	www.marylandhealthconnection.gov
Maryland Heritage Areas	Maryland's Heritage Areas are locally designated and State certified regions where public and private partners make commitments to preserving historical, cultural and natural resources for sustainable economic development through heritage tourism.	103	www.mht.maryland.gov
Maryland Higher Education Commission	The Maryland Higher Education Commission coordinates the growth and development of post-secondary education in Maryland. In keeping with the goals outlined in the State Plan for Higher Education, the Commission establishes statewide policies for public and private colleges and universities, and for private career schools. Moreover, the Commission reviews and approves the start-up and continuation of new colleges and universities in Maryland, as well as requests for new academic programs at established schools.	211	mhec.maryland.gov
Maryland Institute for Emergency Medical Services Systems	State Agency - Maryland EMS	226	www.miemss.org
Maryland Insurance Administration	State Agency that regulates insurance in Maryland. We are the State Agency that consumers contact when they want to file a complaint with their insurance company.	124	www.mdinsurance.state.md.us
Maryland Libraries	Regional Libraries of Maryland, Maryland Library Association, Maryland Public Libraries and State Library Resource Center/SAILOR. Provide library services to Maryland residents and visitors.	118,119,216,217	www.esrl.org
Maryland Lottery and Gaming	Maryland Lottery and Gaming operates the state's lottery and serves as regulator of Maryland's six casinos. Since its inception in 1973, the Lottery has been an important source of revenue for Maryland, generating more than \$15 billion for vital state programs including education, public health, public safety and the environment. Maryland's casino program, which began in 2010, has generated nearly \$1.8 billion for the Education Trust Fund, and also has contributed to local impact grants, small-, minority-, and women-owned businesses and Maryland's horse racing industry.	106 and 107	www.mdlottery.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Office of the Comptroller	The Comptroller of Maryland is the chief financial officer for Maryland; collector of revenue for state programs; provider of information technology services for most state agencies; regulator of the state's alcohol, tobacco and motor fuel industries; and member of many state boards and commissions including the Board of Public Works, Board of Revenue Estimates, and the State Retirement and Pension System Board of Trustees. Comptroller Peter Franchot was elected Maryland's 33rd Comptroller in 2006 and re-elected to a third term in 2014.	212	www.marylandtaxes.com
Maryland Office of the Secretary of State	The Office of the Secretary of State duties include: registration of charities, commissioning of notaries, the Division of State Documents, registration of condominiums and timeshares. Key programs under the supervision of this office include the Address Confidentiality Program for Human Trafficking and Domestic violence, Maryland Sister States Program, and the Maryland Charity Campaign. The Secretary chairs the Subcabinet for International Affairs which is responsible for developing, evaluating, and coordinating an effective, cohesive international strategy in order to enhance the State's competitiveness and stature in the global economy.	707	www.sos.state.md.us
Maryland Onsite Wastewater Professionals Association	The Maryland Onsite Wastewater Professionals Association (MOWPA) is a 501 C(6) not-for-profit organization, chartered in September 2004 to provide education and training programs for individuals and companies working in the onsite sewage disposal system industry.	626	www.mowpa.org
Maryland Ready Mix Concrete Association	Visit the MRMCA booth to talk about information and opportunities for concrete.	511	www.marylandconcrete.com
Maryland Register of Wills Association	The Register of Wills is responsible for appointing personal representatives to administer decedent's estate and for overseeing the proper and timely administration of these proceedings.	213	www.registers.state.md.us
Maryland Relay	Maryland Relay, under The Maryland Department of Information Technology, is a free public service that allows people, unable to use a standard telephone, to both make and receive calls. Maryland Accessible Telecommunications(MAT)distributes state provided assistive devices to qualified Maryland Residents.	125	www.mdrelay.org
Maryland Small Business & Technology Dev. Center	Small business and technology management and training services.	132	www.mdsbdc.umd.edu

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Stadium Authority - Capital Projects	The Maryland Stadium Authority was established by the General Assembly in 1986. The original mission was to build, manage, and maintain quality facilities to retain major league baseball, and return NFL football to Maryland. In more than thirty years, MSA has completed projects in partnership with local governments, universities, and the private sector throughout Maryland. They have been completed on time, on budget. These include convention centers, museums, theaters, parks, and campus centers in addition to sports arenas. Currently, MSA is leading a public schools program in Baltimore City to deliver between 23-28 schools. MSA is also partnering with Baltimore City and the State on Project C.O.R.E. to demolish properties and reduce blighted areas.	230	www.mdstad.com
Maryland Stadium Authority - Sports Marketing Group	Maryland Sports - The Sports Commission for the State of Maryland - is one of Maryland's significant economic engines. The mission of Maryland Sports is to enhance Maryland's economy, image and quality of life through the attraction, promotion, retention and development of regional, national and international sporting events. Our vision is to be the go-to resource for sports event and sport tourism industry in the State of Maryland! One of our major initiatives, TEAM Maryland is a statewide collaboration of counties who have identified sports as a significant cog to their economic engine and we work in concert to create synergistic approaches to how we make Maryland a top-notch sports destination. Maryland Sports is a division of the Maryland Stadium Authority.	231	mdstad.com
Maryland State Department of Education	The State Education Agency for Maryland. Provides leadership, support, and accountability for effective systems of public education and rehabilitation services.	210	marylandpublicschools.org
Maryland State Firemen's Association	The MSFA represents the State of Maryland volunteer fire, rescue and emergency medical services.	519	www.msfa.org
Maryland State Geographic Committee (MSGIC)	The Maryland State Geographic Information Committee (MSGIC) aims to promote ongoing projects throughout the state and to inform the greater community. We hope to highlight the accomplishments of the various entities throughout the MSGIC community, reduce duplicative efforts, and by providing contacts on these projects, assist in the sharing of lessons learned. If you have a project, or know of one, big or small, contact msgicemail@gmail.com.	533	www.msgic.org
Maryland T2 Center/ Maryland's LTAP	To foster a safe, efficient, and environmentally sound surface transportation system by improving skills and increasing knowledge of the transportation workforce and decision makers.	518	www.mdt2center.umd.edu

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Maryland Tech Council/We Work for Health	<p>Over the past 20 years Tami has helped technology companies grow in the Mid-Atlantic region and nationwide from start up to public companies and beyond. Tami has been involved with the successful exits of over 150 companies and has represented technology companies, investors, SBICs and underwriters such as JP Morgan, Goldman Sachs and Morgan Stanley. Tami spent 13 years as a partner in distinguished law firms such as DLA Piper and Cooley and most recently was with a \$75 Million technology government contractor where she served for 5 years as the General Counsel and most recently President. Tami has served on several organizational boards including most recently the Dingman Center for Entrepreneurship at the University of Maryland and as counsel in her early career for the Mid-Atlantic Venture Association. In addition, she has served the tech community by participating as a speaker, committee chair or legal advisor for both the DC Tech Council and Tech Counsel of Maryland. Tami has been named one of America's Top Lawyers and has received the Young Gun Award from the Washington Business Journal.</p>	524	
Maryland Tourism Coalition	Tourism Advocacy	901	www.mdtourism.org
Maryland Underground Facilities Damage Prevention Authority	Enforcement arm of "Miss Utility" law enacted by the MD General Assembly in 2010.	613	www.mddpa.org
MEDI	<p>A leader in document management solutions, MEDI has transformed the way documents blend with business processes in county government and school systems throughout Maryland. Stacks of paper, disconnected systems, poorly documented workflows, lack of mobile access are real problems in today's office environment. But the time to work smarter is now. With our electronic document management software, your teams can make better, faster and smarter decisions. And not only can you store your paper documents electronically, any native file type - .wav, .pdf, .jpg, .html and more - can be stored safely and securely in the system. Don't have time to scan your existing documents? We'll scan your paper documents into images on an affordable timetable. Visit our booth to learn how other counties and agencies are transitioning from paper to digital.</p>	423	

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Mediation & Conflict Resolution Office	The Mediation and Conflict Resolution Office (MACRO) is part of the Maryland Judiciary's Administrative Office of the Courts. MACRO fosters appropriate dispute resolution in the courts and community and promotes quality assurance in mediation throughout Maryland, increasing public awareness regarding the use and benefits of mediation, community conferencing and other conflict resolution processes.	314	www.mdcourts.gov/macro
Miss Utility	An underground utility line is damaged once every six minutes nationwide due to failure to call 811 before digging. Miss Utility is the one-call excavation and demolition notification center for Maryland and Washington, D.C., and Miss Utility of Delmarva is the one-call center for Delaware and the Eastern Shore of Maryland. Anyone who is planning to dig or alter the surface of the ground by any depth and using any type of tool must call Miss Utility at 811 or 1.800.257.7777 for Maryland (west of the Chesapeake Bay) and Washington, D.C., and 1.800.282.8555 for Delaware and Maryland (east of the Chesapeake Bay), or submit an online request at www.missutility.net at least two full business days prior to digging so that owner-member utilities can mark the approximate location of underground lines and ultimately prevent damages, injuries and costly fines. Dora Parks, Manager, Client Relations at 410.782.2026 or dparks@missutility.net .	612	www.missutility.net
Montgomery College	More than just words, our mission, vision, and values reflect, in an inspiring way, who we are as an institution and why we are so dedicated to our students and their success. These aspirational standards set our priorities and drive our actions every day.	906	
Montgomery County	Montgomery County, named for fallen American Revolutionary War general Richard Montgomery, is one of the largest and most diverse counties in the nation. Located just north of America's capital, Montgomery County is the largest political jurisdiction in the State of Maryland. Its more than one million residents enjoy a world-class school system and more than one-third of the County's area set aside in parks, green space and agriculture. Montgomery County is home to many of the nation's most prestigious federal facilities and is an international hub for biotechnology and life sciences.	805	www.montgomerycountymd.gov

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Motorola Solutions, Inc.	<p>Motorola Solutions, Inc. provides public safety and public service sector integration and communications solutions to the State of Maryland, 16 of its 23 Counties plus the Cities of Baltimore, Salisbury, and Annapolis. Motorola's portfolio of solutions includes wireless voice and 4G data systems, Body Worn Cameras, Intelligence Led Public Safety Solutions, Computer Aided Dispatch, Records & Jail Management Systems, Mobile Data Software, Citizen Response Management (311) Systems, Wireless Broadband Networks and LTE Devices, Video Surveillance Systems, and Interoperability Networks. Motorola Solutions is proud to be a Corporate Partner of the 2017 Maryland Association of Counties Conference. For more information on these solutions, please visit Booth #600.</p>	600	www.motorolasolutions.com
Musco Sports Lighting	<p>For 40 years, Musco has specialized in the design and manufacture of athletic field lighting. Musco's Total Light Control - TLC for LEDT system achieves a level of light control never before possible in a way that's cost effective, backed by a 25-year parts and labor warranty.</p>	235	www.musco.com
National Association of Counties	<p>Serving county members for more than 75 years with exclusive benefits and services</p>	525	www.naco.org
National IPA	<p>National IPA is dedicated to serving public agencies and educational institutions nationwide. All cooperative agreements are competitively solicited and awarded by a public agency/governmental entity.</p>	318	
National Security Agency	<p>The National Security Agency (NSA) leads the U.S. Government in cryptology that encompasses both Signals Intelligence (SIGINT) and Information Assurance (IA) products and services, and enables Computer Network Operations (CNO) in order to gain a decision advantage for the Nation and our allies under all circumstances.</p>	206 and 207	
National Vision Administrators, LLC	<p>NVA, the official vision care provider of the Local Government Insurance Trust and the Maryland Local Government Health Cooperative is a national vision benefits company with over 35 years experience catering to the needs of the public sector. NVA provides innovative and cost-effective vision programs to address the unique benefit challenges facing public sector employers.</p>	505	www.e-nva.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Nationwide Retirement Solutions	On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for nearly 40 years. Nationwide's programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive - incorporating investment, education, and administrative service solutions for governmental employers. Visit or call Retirement representatives are registered representatives of Nationwide Investment Services Corporation, member FINRA.	526 and 527	www.nrsforu.com
Navarro & Wright Consulting Engineers, Inc.	Navarro & Wright Consulting Engineers, Inc. (N&W) is a multi-disciplined firm that offers the project management, engineering, design, surveying, geotechnical, materials testing, environmental sciences & construction management services necessary to site, permit, design construct & support operations for a wide range of municipal projects throughout Maryland.	303	www.navarrowright.com
NIC Maryland	NIC Maryland develops and supports digital government services without using taxpayer funds through a master contract with the State of Maryland. Maryland saves money with NIC's online applications that pay for themselves through a proven funding model.	136	www.maryland.gov/egov
No Kid Hungry Maryland	No Kid Hungry Maryland has been ending childhood hunger in Maryland since 2008. The Partnership to End Childhood Hunger in Maryland - co-lead by No Kid Hungry Maryland and the Governor's Office - is connecting kids with the healthy food they need wherever they live, learn and play.	621	md.nokidhungry.org
NORESKO, L.L.C.	As one of the largest energy services companies in the U.S., NORESKO utilizes design-build and a variety of performance-based contracting vehicles to deliver energy and maintenance savings and significant infrastructure upgrades to existing facilities. These upgrades can be funded through cost savings that the projects generate, without the need for up-front capital expenditures by the customer. NORESKO has guaranteed more than \$3 billion in energy and operating cost savings at more than 7,000 sites throughout the U.S. and worldwide.	334	www.noresko.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Office Maryland Attorney General, Consumer Protection Div.	The Office of the Attorney General has general charge, supervision and direction of the legal business of the State, acting as legal advisors and representatives of the major departments, various boards, commissions, officials and institutions of State Government. The Consumer Protection Division of the office provides a mediation and arbitration service to consumers to help resolve complaints against businesses and health insurance carriers. There are two different mediation units within the Division, the General Mediation Unit and the Health Education and Advocacy Unit, to meet a wide variety of needs. These units handle approximately 10,000 complaints each year and are successful in approximately 60% of the cases they handle. In addition, the Health Education and Advocacy Unit handles private health insurance appeals and is very active in assisting consumers with the Health Insurance Exchange.	126	www.marylandattorneygeneral.gov
Office of Administrative Hearings	Many of Maryland's government agencies regulate certain actions of businesses and citizens and some are involved in determining the rights of citizens. Maryland's businesses and citizens may not always agree with the actions taken by State government agencies. The Office of Administrative Hearings is an independent unit within the Executive Branch of State government which was created in 1990 to provide due process hearings and alternative dispute resolution for any person of business affected by the action or proposed action of State agencies.	220	www.oah.state.md.us
Office of the Honorable Andrew P. Harris	U.S. House of Representatives	705	
Office of the Honorable Ben Cardin	U.S. Senator - Legislative.	704	www.cardin.senate.gov
Office of the Honorable Christopher Van Hollen	The Office of United State Senator Chris Van Hollen	703	www.vanhollen.senate.gov
Office of the Honorable John Sarbanes	Congressional offices providing constituent services and federal government information to the citizens of Maryland.	702	

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Operational Performance Solutions, Inc.	Operational Performance Solutions, Inc. specializes in Lean Process Improvement because experience has shown that this is far and away the best path to operational excellence. When people operate in a Lean environment that values their contribution and utilizes effective processes, they can drive strong and continuously improving performance. This is achieved through three fundamental elements of a Lean transformation: Leadership Development Training Implementation These elements lead to operational excellence when they are implemented with the following principals: Involving employees Using practical, streamlined processes Driving key operational measures Continually striving to improve OPS designs, develops, implements and sustains successful Lean transformations by: Providing highly experienced and knowledgeable personnel Involving and working shoulder-to-shoulder with client employees Using proven, effective methodologies Driving key operational measures Instilling a spirit of continuous improvement	409	www.OPSGroupinc.com
Optotraffic, LLC	Optotraffic is an industry leader in traffic safety enforcement solutions. Optotraffic designs, builds, and services cutting edge technologies for state and local agencies seeking violator funded public safety programs. With our comprehensive suite of back office support services, we work hand-in-hand with local government officials to increase public safety in communities throughout the U.S.	625	www.optotraffic.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Orenco Systems/Kershner Env. Tech.	<p>Orenco Systems® Inc. has researched, designed, and manufactured leading-edge onsite and decentralized wastewater treatment technologies since 1981. Our solutions include community collection systems (Orenco SewersT), in-tank pumping and filtration systems, advanced secondary treatment systems, fiberglass composite buildings, and electrical controls. Our flagship products include AdvanTex® Treatment Systems for both residential and commercial markets, coupled with VeriComm® and TCOM remote telemetry systems for round-the-clock monitoring and control. Orenco also produces a lightweight and truly watertight fiberglass tank built using an automated injection molded process that provides unmatched quality. The company holds multiple patents, and its products and technologies appear in numerous technical publications.</p> <p>Headquartered in Oregon, Orenco sells its products through about 300 points of distribution, and its technologies have been installed all over the world. Kershner Environmental Technologies, LLC (KET) is a manufacturers representative firm, bringing advanced water treatment systems, wastewater processes and environmental technologies to projects in Eastern and Central Pennsylvania, Southern New Jersey, Delaware, Maryland, Washington DC & the northern counties in Virginia.</p>	234	
Panasonic	<p>Panasonic delivers game-changing technology solutions that empower professionals throughout the public sector to drive better outcomes. Panasonic engineers reliable, rugged mobility solutions that help create, capture and deliver data of all types, where, when and how it is needed.</p>	306	business.panasonic.com/industries-governmentpublicsafety
Pepco and Delmarva Power Commercial and Industrial (C&I) Energy Savings Programs	<p>The Pepco and Delmarva Power Commercial and Industrial (C&I) Energy Savings Programs offer incentives to help small, medium or large business lower energy costs and save money through energy efficiency improvements.</p>	328	www.icf.com
PHI Air Medical, LLC	<p>PHI Air Medical is the leading air ambulance provider across the country, providing air medical services and outreach education to local communities and leading healthcare systems. Our national air membership program, PHI Cares, provides members and families with peace of mind, should they need air medical transportation. When transported by PHI Air Medical, a PHI Cares membership means you will never have any out-of-pocket expenses for medically necessary transports. And, by becoming a member of PHI Cares, our members help ensure that this vital, life saving resource remains a viable service in our communities.</p>	332 and 333	www.phiairmedical.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Phillips Office Solutions	Office printing technologies, copiers, managed print, scanning - document management, electronic filing and retrieval, production print and graphics, on site service/support, help-desk.	521	www.buyphillips.com
Pleasants Construction	Certified installer of fiberglass reinforced cured-in-place-pipe. A "no dig" alternative for broken or failing sanitary sewer of storm drain pipes.	620	www.pleasantsconstruction.com
Potomac Edison, A FirstEnergy Company	Potomac Edison is proud to provide reliable electric service to 385,000 customers. This includes about 260,000 Maryland customers in all or parts of Allegany, Carroll, Frederick, Garrett, Howard, Montgomery and Washington counties, and 125,000 customers in the Eastern Panhandle of West Virginia. Potomac Edison has about 500 employees to serve its 5,184-square-mile service area. Its \$1.6 billion in assets includes 2,134 miles of transmission lines and more than 16,000 miles of distribution lines.	309	https://www.firstenergycorp.com
Presidio	At Presidio, we think, architect, implement and support the practical reality of IT every day. We strive to provide the highest level of support to our customers. We've earned the highest certifications from all of our strategic partners in the areas of data center, collaboration, security, contact center and core networks. By taking the time to deeply understand how your business works we architect transparent, enduring technology solutions that meet your immediate needs - and prepare your agency for tomorrow. As one of the largest solutions providers in the U.S., we combine experience and stability with federal expertise and service, so you can rest assured we'll be there to help you serve your agencies mission. We are not just trusted partners, we enable new thinking. www.presidio.com	508	www.presidio.com
PrimeCare Medical, Inc.	PrimeCare Medical is the premier provider of comprehensive correctional health care services in the region. With over thirty years' experience in managing such programs in county jails, prisons, and juvenile detention centers, PrimeCare Medical has the unparalleled capability to transition your health care operation in the most operationally efficient and cost effective manner possible. Our services include medical management, mental health, dental, pharmaceutical, nursing, electronic medical records, utilization review, and risk management; each of which being completely customized to fit the specific needs of our clients. Our proven track record of cost effectiveness makes PrimeCare Medical, Inc. a true leader.	329	www.primecaremedical.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Prince George's County & M-NCPPC	Showcasing programs and innovative initiatives of special interest to county governments and policy makers around the State.	912 and 913	www.mncppc.org
PRM Consulting Group, Inc.	PRM provides human capital advice, program design, evaluation assistance and implementation support in various areas including: Actuarial, Classification & Position Management, Talent Acquisition, Workforce Diversity, Professional Development, Change Management, Reduction in Force Planning & Implementation, Executive Coaching, Employee Engagement, and Performance Management.	523	www.prmconsulting.com
Protank - Propane Tank Recyclers	Recycled propane and propane tank recyclers	627	www.protankmd.com
Queen Anne's County	Queen Anne's County Maryland. A great place to Live, Work and Play.	911	
Redflex Traffic Systems	Redflex offers traffic safety solutions that deliver a range of benefits to communities. They contribute to a reduction in crashes, safer workplaces and improved commuter experiences. Our advanced technology, supported through exceptional service, enables our clients to make roads and cities safer and smarter.	604-2	redflex.com
Republic Services	Republic Services is leading provider of solid waste and recycling collection and disposal services.	405 and 406	www.republicservices.com
Research 2 Rescue	Happy homes for loving dogs and cats...when the experiments are done. Adoption of dogs and cats that have been used in research.	128	
Rimkus Consulting Group, Inc.	Rimkus Consulting Group, a leading forensic engineering and consulting firm, has assisted clients in the early resolution of a wide range of complex claims and disputes for more than 30 years. With worldwide experience, Rimkus specializes in forensic consulting matters involving energy and construction disputes, environmental toxic torts, transportation accidents and injury biomechanics, product and premises liability, fires and explosions, professional liability, and toxicology. Rimkus provides services from 50 office locations employing more than 300 consulting experts in the UnitedStates, Toronto, and London.	323	www.rimkus.com
Rubrik	Rubrik delivers instant application availability for recovery, search, cloud, and development. Hybrid Cloud enterprises benefit from Rubrik's market-leading Cloud Data Management platform with simplicity, instant data access, app-mobility, policy-driven automation, Ransommware protection, and analytics at scale.	1002	

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Rudolph's Office & Computer Supply, Inc.	Rudolph's is a Baltimore based business with over 70 local employees and services over 3,000 customers in the Baltimore/DC metro area. Our corporate office and warehouse facilities are located in Baltimore. We are a woman-owned Maryland State Certified Minority Business Enterprise (MBE-94-126). We also maintain minority status with Prince George's County, WMATA, MWAA, Virginia and Delaware. Rudolph's can fulfill every business need including office supplies, office equipment, office furniture and design, computers and printers, toner and ink, paper, managed print services, data center services, cleaning and janitorial supplies, break room supplies and equipment, coffee and water services, promotional products, custom print products, and eco-friendly solutions.. We service the State of Maryland, Washington DC and Virginia.	403	rudolphsupply.com
Rural Maryland Council	The Community Development Network of Maryland's mission is to engage and strengthen Maryland's community development industry and promote comprehensive community development through advocacy, partnerships, and capacity building. The Rural Maryland Council's brings together citizens, community-based organizations, federal, state, county and municipal government officials as well as representatives of the for-profit and nonprofit sectors to collectively address the needs of Rural Maryland communities.	203	rural.maryland.gov
SAVERS- Donation Drop Spot	For over 60 years, the Savers family of thrift stores has been committed to supporting nonprofit partners in the communities where we operate by purchasing used goods from them to sell in our stores. With our partners, we have learned that donors expect an easy, convenient drop off with personal contact. Savers now has staffed Donation Drop Spot pods throughout Maryland. Just like at our stores, our nonprofit partners are paid for every donation made. In Maryland, our Donation Drop Spot locations support Big Brothers Big Sisters of the National Capital Area, the Lupus Foundation of America and Big Brothers Big Sisters of the Greater Chesapeake. Because of our partners' donation programs and our reuse efforts, Savers keeps over 650,000,000 pounds of textiles out of landfills every year.	610	www.savers.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Schaefer Center for Public Policy	The Schaefer Center for Public Policy at the University of Baltimore has been the preeminent public policy research center in Maryland for over 30 years. The center provides program evaluation, policy analysis, management consulting, strategic planning, opinion research, and professional development services primarily to federal, state and local government agencies and nonprofit organizations in Maryland.	205	scpp.ubalt.edu
Segal Consulting	Segal Consulting is a national employee benefits, actuarial, total compensation and human resources consultant to the public sector. We serve the needs of a wide range of clients, including: state and local governments, employee retirement systems and health benefit plans, public school and higher education institutions, and transit, utilities, water, toll and port authorities. Our comprehensive array of results-driven consulting and actuarial services includes strategic planning and program designs that align benefits with the agency's mission and business goals. Segal has the knowledge, expertise and experience to understand the environment in which public sector decisions are made and help find the optimal solutions for your entity. Our advice and guidance is tailored to the particular needs of each client. Through our national public sector affiliate, Segal Waters Consulting, we can help your organization adopt a more strategic, comprehensive and integrated approach to total rewards that includes both financial and non-financial rewards. By investing our resources and developing our expertise based on the current and emerging needs of our clients, we have a long track record of creating durable, innovative and flexible solutions. Read more at: https://www.segalco.com/about-us/our-clients/#PublicSector	606	www.segalco.com
Servpro of MD	Residential and commercial restoration services. With over 1,650 franchises nationwide, SERVPRO is a leader in the restoration industry and its professionals are faster to any size disaster. SERVPRO Franchise Professionals are available 24 hours/7 days a week and are ready to restore or clean your property. Water damage; fire damage restoration; mold remediation; storm damage restoration; cleaning services. SERVPRO Franchise Professionals provide 24/7 emergency service; highly trained water restoration specialists; faster to any size disaster,, a trusted leader in the industry; and preferred vendor for many national and local insurance companies. Have questions? We're here to help - 1-800-SERVPRO.	431	www.servpro3062.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
ShoreScan Solutions	ShoreScan Solutions provides turn-key secure cloud based digital document archiving services. Established in 2010, we are the vendor of choice for some of Maryland's most prestigious and historic municipalities. Let us show you why...	200	www.shorescan.com
ShoreTel	ShoreTel provides Brilliantly Simple UCaaS and VOIP systems enabling governments to simplify their communications with the option to receive service via a phone system onsite, in the cloud or a combination of both.	431-2	www.ShoreTel.com
Siemens Industry, Inc.	Siemens delivers end-to-end solutions that combine energy supply and demand side offerings with the objective of meeting our partners' energy and sustainability needs. Siemens will help you remain a viable, sustainable community by implementing comprehensive facility solutions that eliminate the need for customers to allocate internal capital for energy efficiency projects. How can we help you? www.siemens.com	517	
Skyline Technology Solutions	Network Engineering + Integration; WAN/LAN design; Network Management + Monitoring; Infrastructure Engineering, Construction + Project Management; Voice over IP, Network Security; Video Management Development, Intelligent transit solutions.	415	www.skylinenolimits.com
Soltesz , Inc.	Soltesz is an award winning professional services engineering firm providing civil engineering, planning, surveying, and environmental services to public and private clients throughout the Washington Metropolitan Area. Founded in 1980, Soltesz is headquartered in Rockville, Maryland, with six offices strategically located throughout Maryland and the District of Columbia.	202	www.solteszco.com
Somerset County	Promoting Somerset County, MD as a travel destination.	916	www.visitsomerset.com
Splunk	Splunk Inc. (NASDAQ: SPLK) provides the leading software platform for real-time Operational Intelligence. Splunk® software and cloud services enable organizations to search, monitor, analyze and visualize machine-generated big data coming from websites, applications, servers, networks, sensors and mobile devices. More than 13,000 enterprises, government agencies, universities and service providers in over 110 countries use Splunk software to deepen business and customer understanding, mitigate cybersecurity risk, prevent fraud, improve service performance and reduce costs. Splunk products include Splunk® Enterprise, Splunk CloudT, Splunk Storm®, Hunk®, Splunk Analytics for Hadoop and premium Splunk Apps. To learn more, please visit www.splunk.com/company .	410	www.splunk.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Sprint	Sprint is a wireless solution provider. Our solutions range from cellular phones, modems and routers to complex solution like Advanced Injury Detection for Public Safety Personnel. Integration of Body Camera access onto a Platform where all Public Safety data can easily be accessed.	404-2	www.sprint.com
St. Mary's County	The St. Mary's County Division of Tourism offers a comprehensive program to attract visitors to Maryland's mother county. Situated between the Patuxent and Potomac Rivers and the Chesapeake Bay, St. Mary's offers outdoor and water recreation, historic sites and attractions plus great places to dine, shop and stay. www.visitstmarysmd.com	806	www.VisitStMarysMD.com
Standard Solar	Standard Solar, Inc. is a leader in the full-service development, construction, integration, financing and installation of solar electric systems. Dedicated to making solar solutions more accessible to businesses, institutions and governments, the company is leading the way to energy independence. Committed to offering responsible and energy cost-saving solar solutions that conform to the highest standards, Standard Solar is one of the most trusted and respected solar companies. Since 2004, Standard Solar has been the partner of choice to make solar energy financially accessible, helping customers through financing options, including Power Purchase Agreements (PPAs) and navigating expanded federal and state and local tax credits. The company's Standard Energy Solutions (SES) division provides home energy solutions including home solar, energy efficiency and energy management services. Named one of the Fastest Growing Private Companies in America for four consecutive years by Inc. magazine, Standard Solar is headquartered in Rockville, MD. For more information, please visit www.standardsolar.com.	335	www.standardsolar.com
Startup MD - STRT1UP Roadshow Bus	The STRT1UP Roadshow is the largest celebration and video pitch competition of innovation and entrepreneurship in the region. Over five years of scouring the State to find the best and brightest entrepreneurs and ventures Startup Maryland is setting out again to find the next great business as we continue to Celebrate, Coach, Curate, and Capitalize successful startups.	Terrace	startupmd.org/
Supply Solutions, LLC	Supply Solutions, LLC is a wholesale distributor serving the telecommunications industry, which includes traditional CATV operators, independent telephone companies and FTTX providers as well as the contractors that support these operations.	400	www.supplysolutionsstore.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Sustainable Generation	Sustainable Generation delivers clean-tech composting solutions to the private and public sectors that convert organic waste into renewable resources. Proven processes transform food waste, yard waste, animal waste and wastewater bio solids into high-quality, high-value compost, soil products, fertilizers and renewable energy.	623	www.sustainable-generation.com
Talbot County	Local Government	908	www.talbgov.org
Target Marketing Group	Gillian and Target Marketing Group are working together to provide you with the most innovative products and newest ideas to promote your business, organization or group. Target Marketing Group is one of the largest distributors of branded promotional merchandise and apparel in the United States. We offer a wide variety of marketing support services, including fulfillment, creative design, and extensive decorating capabilities. We understand that to be successful, we must help our clients - large and small - be successful.	420	tmgroup.com
The Northeast Maglev, LLC	The Northeast Maglev (TNEM) is a US private company based in Baltimore committed to the deployment of a superconducting magnetic levitation train (SCMAGLEV) to run from Washington DC to Baltimore City in just 15 minutes. The SCMAGLEV is the fastest train in the world, offering the most technologically advanced, environmentally friendly, reliable, and efficient high-speed rail system. TNEM's ultimate vision is to link DC, Baltimore, Wilmington, Philadelphia, and New York City. Starting with the Baltimore-Washington corridor, SCMAGLEV will transform mobility and economic growth in our region and throughout the Northeast Corridor.	531	www.northeastmaglev.com
TierPoint		413	www.tierpoint.com
TMDG LLC - Certified Public Accountants & Healthcare Consultants	TMDG LLC, is a Certified Public Accounting and Healthcare Consulting firm dedicated to providing comprehensive healthcare claim audits for self-insured employers and municipalities throughout the United States. TMDG is a boutique firm with a very diverse and experienced audit staff of career professionals including healthcare attorneys, billing/coding experts, Medicare / Medicaid experts and of course, CPAs. Our auditors utilize a risk-based engagement approach to identify, target, assess and mitigate key risks within the claim cycle for the purpose of safeguarding assets. Servicing clients throughout the United States, we are best known for our ability to understand the issues, design a customized approach and deliver optimal results.	316	www.tmdgllc.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
T-Mobile	T-Mobile is a leading service provider in the state and local government space. We are your partner in bringing mobile solutions and initiatives to life in your place of work and remote settings.	504-2	
Towson University, Innovation & Applied Research	With a focus on the needs of the marketplace, the Division of Innovation and Applied Research at Towson University is a leading provider of analytical, technical, and research services. By leveraging the expertise, energy, and experience of our faculty and students, we provide a unique entry point for Maryland's business, non-profit, and government organizations interested in accessing the resources of the University.	105	www.towson.edu/innovation
U.S. Bridge	U.S. Bridge is the leader in bridge building across the country.	427	www.usbridge.com
U.S. Census Bureau	The Census Bureau serves as the leading source of quality data about the nation's people and economy. We honor privacy, protect confidentiality, share our expertise globally, and conduct our work openly.	131	www.census.gov
U.S. Communities	Save your county time and money with NACo's purchasing cooperative, U.S. Communities. This program, which is also sponsored by the Maryland Association of Counties, offers a wide variety of high quality goods and services at a discounted price! Start saving today!	510	www.uscommunities.org/
U.S. Small Business Administration		130	www.sba.gov
U.S. Wind, Inc.	US Wind, Inc was founded in 2011 and is headquartered in Baltimore, Md. US Wind is owned by Renexia S.p.A., a leader in renewable energy development in Europe and North Africa and a subsidiary of Toto Holding Group. Toto Holding Group has more than 40 years of experience specializing in large infrastructure construction projects, rail transportation and aviation. US Wind, Inc holds offshore wind energy leases off of Maryland and New Jersey. On May 17, 2017, the Maryland Public Service Commission awarded US Wind, Inc with offshore wind renewable energy credits sufficient to build the largest offshore renewable energy project in the US. The wind farm will be in service in 2020.	532	www.uswindinc.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
UMBC MD Inst. For Policy Analysis & Research	The Maryland Institute for Policy Analysis and Research (MIPAR) is the principal center for social science and public policy research at the University of Maryland, Baltimore County (UMBC). MIPAR links the analytical resources of the University with policymakers in the state and region, conducting opinion research, policy analyses, and program evaluations on a variety of topics. MIPAR activities are supported by federal, state, and local governmental agencies, foundations, and corporations. Through MIPAR, UMBC faculty members conduct research on a variety of issues of importance to Maryland, the region and the nation. Recent projects include an evaluation of strategies for managing persons with dementia in assisted living, a study of the use of resource officers in public schools, an examination of the impact of expanding undocumented immigrant students' access to higher education, an analysis of access to selective colleges by racial, ethnic and immigrant groups, and development of online training for emergency health personnel to better manage patients who have contracted the Ebola virus. MIPAR is part of the School of Public Policy at UMBC.	102	www.mipar.umbc.edu
Univ. of Baltimore/Gov. & Public Affairs	The University of Baltimore is the public undergraduate, graduate and professional University, located in the heart of the state's largest city (just across the street from Penn Station) and proud to embrace the diversity that is critical to its role as an urban anchor institution. From its beginnings, the University has granted educational access to a remarkably wide range of students: working adults, first-generation college goers, career changers, and those who require the flexibility not found in traditional college settings.	204	www.ubalt.edu
University of Maryland Extension	University of Maryland Extension (UME) is Maryland's premier outreach network, with expertise as near as residents' county and city Extension offices. UME is committed to providing unbiased expert knowledge to citizens so that they may improve their economic stability, quality of life and community, and the environment in which they live.	414	extension.umd.edu
USDA Rural Development	USDA Federal loan and grant programs.	624	www.rd.usda.gov
Verizon Fios	Receive \$5 or \$10 off per month on new or existing qualifying Verizon bundles! The Verizon Connections Offer is online only. To order new Fios service at your employee rate or to add the Verizon discount to an existing Fios account, please go to: www.verizon.com/connections .	411	www.verizon.com/connections

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Verizon Wireless	Verizon Wireless was the first national wireless provider in the United States to build and operate an large-scale 4G LTE network the most advanced wireless network technology available, with speeds up to 10 times faster than 3G. State and local government solutions allow you to provide more nimble, responsive government services while staying within budget. new technologies can help both staff and citizens access data more easily, from locations in and out of agency walls, while keeping it secure. As a result, you can expand community services with confidence, and build trust with the people you serve.	412	www.verizonwireless.com
W W Grainger	MRO equipment, tools and materials.	531-2	
Washington County	Washington County, Maryland Government strives to fulfill its duty to the citizens of Washington County with regard to operational efficiency, fiscal responsibility, and responsiveness to the needs of the community. This vision is used to ably assist the Board of County Commissioners of Washington County in achieving goals for moving the County forward as present needs and future plans are addressed. According to the Maryland Department of Legislative Services, the Washington County General Fund has one of the lowest costs per capita for services provided of all 23 counties and Baltimore City. This is attributed to the efficiency, staffing levels, and cost containment exhibited in Washington County Government operations. Visit www.washco-md.net for more information.	810 AND 811	www.washco-md.net
Waste Management of Maryland, Inc.	Full service solid waste and recycling services company including collection, processing, hauling, disposal, recycling and waste-to-energy.	520	www.wm.com
Wexford Health Sources, Inc.	Wexford Health offers an innovative, cost-effective approach to health care services for correctional facilities. Our programs are based on comprehensive clinical expertise, evidence-based behavioral health treatments, state-of-the-art technological solutions, and strategic cost avoidance. With 25 years in the industry, Wexford Health is committed to partnering with facilities to manage expenditures while providing quality care for inmates.	401	www.wexfordhealth.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
WGL Energy, Inc.	Energy to Power Your World - WGL Energy is a leader in efficient and environmentally-friendly energy technology solutions to residential, government, commercial and industrial customers. We deliver a full spectrum of energy solutions, including electricity, natural gas, renewable energy, carbon reduction, distributed generation and energy efficiency provided by WGL Energy Services, Inc. and WGL Energy Systems, Inc. Whether you're a family of four, a large government agency or a Fortune 1000 company, WGL Energy makes it easy to choose the energy solution that's right for you.	700 and 701	www.wglenergy.com
Wheelabrator Technologies	The Wheelabrator Baltimore energy-from waste facility uses up to 2,250 tons of post-recycled everyday waste from Baltimore area homes and businesses as a local, sustainable fuel to generate as much as 64 MW of clean, renewable electricity for sale to the local utility - the equivalent of supplying the electrical needs of 40,000 Maryland homes as well as its own operations.	1004	www.wtienergy.com
WhiteMarsh Environmental Services, Inc.	WhiteMarsh Environmental Services, Inc. operates water and wastewater systems, under contract, for residential, commercial, and municipal customers. Our expertise includes maintenance, emergency back-up services, regulatory compliance, and other associated services relating to water and wastewater infrastructure. We ensure quality, operational excellence, and efficiency.	504	www.tuiwater.com
WhitneyBaileyCox & Magnani, LLC (WBCM)	The Whitney Bailey Cox & Magnani, LLC's (WBCM) GeoSpatial Innovations team is a highly experienced, client-focused group of GIS software developers, database administrators, analysts and industry leaders. We focus on delivering highly effective, sustainable and cost effective solutions for both the advanced, and non-GIS users serving both our public and private clients. WCBM believes in leveraging Esri's highly impactful, efficient and effective COTS (Commercial Off-The-Shelf) software architecture. WBCM has taken pride in providing its Esri COTS solutions to its clients in a matter of a few days from initial of request.	535	www.wbcm.com
Wicomico County		804	www.wicomicotourism.org

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Wisp Resort	Change your view of meetings & conferences! Wisp Resort encourages out-of-the-box, out-of-the-office and out-of-the-ordinary meetings to maximize your group's potential and reach your conference goals. Constantly changing and evolving, Wisp Resort has completed over \$2 million renovations including a rebranding for the hotel which will hence forth be known as The Lodge at Wisp. Over 30,000 square feet and 20 rooms of flexible, unique function space, 169 sleeping rooms, 2 golf courses, re-circulating whitewater rafting course, ziplines, mountain coaster, scenic chairlift rides, skiing/boarding, snow tubing, and so much more..Visit us at www.WispResort.com .	326	www.wispresort.com
Worcester County	Tourism agency promoting attractions, historic, sites, towns & beaches of Worcester County.	915	www.visitworcester.org
Workday	Workday is a leading provider of enterprise cloud applications for finance and human resources. Founded in 2005, Workday delivers financial management, human capital management, and analytics applications designed for the world's largest companies, educational institutions, and government agencies. Organizations ranging from medium-sized businesses to Fortune 50 enterprises have selected Workday.	232	www.workday.com
WSSC	WSSC is among the largest water and wastewater utilities in the nation, with a network of nearly 5,000 miles of fresh water pipeline and more that 5,400 miles of sewer pipeline.	709 and 710	www.wsscwater.com
Wye River Group	Wye River Group is a leading national independent municipal financial advisor to state and local government. Headquartered in Annapolis, the firm is registered with the SEC and MSRB and serves a number of Maryland agencies and municipalities as financial advisor in connection with bond financings, capital planning projects and economic development projects.	321	www.wyeriver.com
Yuck Old Paint	We provide landfill alternative solutions to disposing of paint waste. We are not paint recyclers, rather we "reuse" the paint. We service resident, commercial buildings, military bases, and municipalities. We can be your latex paint waste drop-off vendor at low/no-cost to the municipality.	131-2	yuckoldpaint.com

MACo Summer Conference Exhibits

Institution	Business Description	Booth number(s)	Website
Zelenkofske Axelrod, LLC	<p>Zelenkofske Axelrod LLC (ZA) is a Pennsylvania based regional CPA firm employing over 45 professionals, with offices in Harrisburg, Greensburg, Pittsburgh, and Greater Philadelphia; Dover, Delaware, and expanding into Maryland, that specializes in providing auditing, accounting and consulting services to governmental entities. ZA's growth over the years has been through specialization in the governmental industry. They are leaders in providing accounting, auditing, and consulting services to governmental entities of all types - that's why so many of these entities, large and small, engage in their services. Their clients include counties, component units of the state, townships, boroughs, authorities, cities, and school districts. Not all CPA firms specialize in the complexity of accounting and auditing standards which govern these entities. They do! Their partners and directors have worked in the Big 4 accounting firms and have brought their experience to Zelenkofske Axelrod LLC to grow their governmental practice to where it is today. The quality of their work is second to non, particularly in the Government Industry. This fact is evident in many ways, but independently supported through their most recent Peer Review which included review of specific governmental engagements, resulting in an unqualified opinion with no Letter of Comment.</p>	608	www.zallc.org