

MACo 2018 Summer Conference Exhibits as of 8/9/2018

Institution	Business Description	Booth number(s)	Website
AECOM	<p>AECOM is built to deliver a better world. We design, build, finance and operate infrastructure assets for governments, businesses and organizations in more than 150 countries. As a fully integrated firm, we connect knowledge and experience across our global network of experts to help clients solve their most complex challenges. From high-performance buildings and infrastructure, to resilient communities and environments, to stable and secure nations, our work is transformative, differentiated and vital. A Fortune 500 firm, AECOM had revenue of approximately \$18.2 billion during fiscal year 2017. See how we deliver what others can only imagine at aecom.com and @AECOM.</p>	508	www.aecom.com
Aetna	<p>Aetna is one of the nation's leading diversified health care benefits companies, serving an estimated 46.7 million people with information and resources to help them make better informed decisions about their health care. Aetna offers a broad range of traditional, voluntary and consumer-directed health insurance products and related services, including medical, pharmacy, dental, behavioral health, group life and disability plans, and medical management capabilities, Medicaid health care management services, workers' compensation administrative services and health information technology products and services. Aetna's customers include employer groups, individuals, college students, part-time and hourly workers, health plans, health care providers, governmental units, government-sponsored plans, labor groups and expatriates. For more information, see www.aetna.com and learn about how Aetna is helping to build a healthier world. @AetnaNews</p>	308	www.aetna.com
Alban CAT Power Systems	<p>Alban CAT Power Systems is the recognized heavy industrial and power systems leader in Maryland, Washington, DC, West Virginia, Virginia & Delaware. Well known for their solid reliable construction equipment, Caterpillar® has earned the same fine reputation as an industry leader in generators, industrial engines and energy solutions. Alban CAT is proud to offer complete CAT power systems to our clients across the Mid-Atlantic. Alban Power Systems is also a proud partner with NJPA to speed your procurement process, allowing your department to purchase the product you want, at a discounted price.</p>	108	www.albancat.com
Allegany County		806	www.mdmountaininside.com

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Amazon Web Services	Amazon Web Services (AWS) Worldwide Public Sector helps government, education, and nonprofit customers deploy cloud services to reduce costs, drive efficiencies, and increase innovation across the globe. With AWS, you only pay for what you use, with no up-front physical infrastructure expenses or long-term commitments. Public Sector organizations of all sizes use AWS to build applications, host websites, harness big data, store information, conduct research, improve online access for citizens, and more. AWS has dedicated teams focused on helping our customers pave the way for innovation and, ultimately, make the world a better place through technology.	622	http://aws.amazon.com/stateandlocal/
American Tennis Courts Inc.	Athletic Courts and Running Tracks Construction and Refurbishment.Asphalt and Concrete Paving	137	http://www.americantenniscourtsinc.com
Anne Arundel County Economic Development	As the heart of the nation's cyber security efforts and home to a broad range of industries, Anne Arundel County is a premier location for businesses offering a highly educated and skilled workforce and a superior quality of life.	821	aaedc.org
APPI Energy	Founded in 1996, APPI Energy delivers apples-to-apples comparisons of supplier prices and contracts, and negotiates supply solutions that reduce and manage energy costs on an ongoing basis for commercial and industrial customers. The APPI Energy database enables our team to benchmark historical and real-time energy supplier prices in every deregulated energy market in the U.S. Unbiased and independent, APPI Energy has earned the endorsement of 158 trade associations and chambers of commerce to provide energy expertise to members.	524	www.appienergy.com
Applied Technology Services	Applied Technology Services (ATS) is an IT solutions provider and has been a trusted partner to government and education customers for 15 years. We have core competencies in Future-Ready technologies, Security, End User Computing and Audio Visual Solutions. ATS provides a wide array of professional and managed services from the data center to the desktop.	532	www.appliedtechnologyservices.com

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AT&T Maryland	AT&T Inc. helps millions around the globe connect with leading entertainment, business, mobile and high speed internet services. We offer the nation's best data network and the best global coverage of any U.S. wireless provider. We're one of the world's largest providers of pay TV. We have TV customers in the U.S. and 11 Latin American countries. Nearly 3.5 million companies, from small to large businesses around the globe, turn to AT&T for our highly secure smart solutions. Additional information about AT&T products and services is available at about.att.com . Follow our news on Twitter at @ATT, on Facebook at facebook.com/att and on YouTube at youtube.com/att .	1003	maryland.att.com
Avaya		208	avaya.com
Avigilon Corporation	Avigilon designs, develops, and manufactures video analytics, network video management software and hardware, surveillance cameras, and access control solutions. Avigilon's solutions have been installed at thousands of customer sites, including school campuses, transportation systems, healthcare centers, public venues, critical infrastructure, prisons, factories, casinos, airports, financial institutions, government facilities, and retailers.	601	www.avigilon.com
AVI-SPL, Inc	Digital Communication Tools with Unified Communication and Collaboration Solutions	613	www.avispl.com
AXA Advisors	For over 158 years, AXA Equitable Life Insurance Company has been helping clients build their financial futures. Today, we are one of the nation's leading providers of consumer life insurance, annuities, and related financial services. We remain focused on helping our clients address their long-term goals by continuing to develop innovative products and services. AXA understands the challenges in preparing for retirement and we are committed to helping individuals through every stage of life. Whether our clients are beginning their career, changing jobs, or nearing retirement, they can count on AXA to be their retirement planning partner. Our employer-sponsored division in particular, is dedicated to providing plan sponsors and participants with competitive retirement plan products, unsurpassed education, service, and support.	414	axa.com
B&P Environmental LLC	We specialize in wastewater services. From stormwater drains to grease traps/ interceptors , as well as line jetting, snaking and 24 hour emergency service. We are a green company. We have a recycling plant for grease rendering. Thinking about the environment is our priority!	426	Bandpenvironmental.com

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Baltimore City	Whether you live here or area a visitor, you know that our City - known for its irresistible charm - is one of America's truly great cities. We rightly boast of the finest medical systems in the world; Ours is a college town with truly great institutions of higher learning - where students from nearly every nation on earth come to learn and mature, and where groundbreaking research is conducted and prized. Areas of our City that were less than desirable, are now thriving with new businesses, new restaurants and new residents. We enjoy real estate market value that is the envy of Washingtonians 40 miles from our Inner Harbor, who pay so much more for so much less. Our major league teams, internationally-renowned symphony orchestra, celebrated museums and acclaimed performance theaters draw tens of thousands of tourists and residents from neighboring counties, filling our restaurants and hotels and contributing to economic growth. This is our Baltimore - the City we know and love - a city we have every reason to celebrate.	807	
Baltimore Convention Center	Convention Center located in the center of Baltimore City providing meeting space for large and small meetings and conventions. The Center is also an excellent facility for gala events.	517	
Baltimore County	Baltimore County Government.	815	www.baltimorecountymd.gov
Baltimore Gas & Electric	Maryland's largest gas and electric utility with over 3,300 employees delivering power, safely and reliably, to approximately 1.2 million customers in central Maryland.	301	www.bge.com
BEST Access Solutions	BEST Access Solutions is a manufacturer of Premium Door Hardware and Electronic Access Control Products. Our core markets are Government, Education, Healthcare and Commercial.	230	www.bestaccess.com

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BIS Digital, Inc.	BIS Digital, Inc. as our core business "captures the record" with our DCR suite of solutions and products. BIS provides Digital AV recording software for court and hearing rooms, Government Meetings, Public Safety and interview rooms along with other customized software, hardware and multi-media solutions. BIS also provides the ability for voice, video, presentations and virtual Video Conference participation into or out of the room and into the captured digital recording. BIS Solutions, from concept to completion, use Audio Video Integration, Digital Sound Systems, Camera Video, Live Broadcast & CATV Production, Enterprise Smart Room Control technology, Digital multi-channel audio video recording software, hosted Video Conferencing, HDMI Presentation Technology with HDBaseT Output, AV furniture, and Remote Translation which includes Language Interpretations and American Sign Language. BIS manufactures branded AV hardware, software and firmware products.	324	www.bisdigital.com
Black & Veatch	Black & Veatch is the design-build site development expert within the public safety industry working with federal, state and local agencies to upgrade their public safety communication systems. We provide services from planning and consulting through engineering and construction giving our clients more control over their civil deployment. Visit Booth # 234 to learn about our seamless consulting and design-build services and the value it brings to your mission critical communication system.	234	www.bv.com/connectedcommunities
Blackpoint Cyber		332	blackpointcyber.com
Bolton	Employee Benefits, Actuarial, and Investment Consulting	303	http://www.boltonpartners.com/
Burdette, Koehler, Murphy & Associates, Inc.	Founded in Baltimore in 1968, BKM has designed thousands of successful solutions for healthcare, education, government, science & technology, commercial, and many other industries. Our finished projects are cost-effective, eco-conscious, and design-forward-and always represent the best of BKM.	422	www.bkma.com
Calvert County Government	Calvert County, Maryland, a relaxing waterside community just minutes south of Washington, D.C., features the best of the Chesapeake Bay lifestyle. With abundant waterways and natural parks, unique shops and museums, excellent restaurants and a calendar filled with interesting events and activities, Calvert County is truly the charm of the Chesapeake. Catch our drift on the western shore of the bay.	800	http://www.co.cal.md.us/

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Calvert Marine Museum	The Calvert Marine Museum, located in Solomons Maryland, is the regions premiere tourism destination. Permanent exhibits interpret the prehistory, natural history, and maritime heritage of Southern Maryland. The museum has two historic lighthouses, the Cove Point Lighthouse and Drum Point Lighthouse, and the J.C. Lore Oyster House. The Exhibition Hall includes The Museum Store, Discovery Room, 13-tank aquarium, fossils from the Miocene epoch, a fine collection of Chesapeake work boats, and the skipjack, Dee of St. Mary's, and bugeye, Wm. B. Tennison - both passenger vessels.	1001	www.calvertmarinemuseum.com
Carefirst BCBS	CareFirst Dental is a leading provider of dental benefits in Maryland, delivering the #1 regional networks combined with one of the largest national networks. We are 1st for highest in-network utilization, with the highest negotiated provider discounts in the market delivering the lowest net pay for claims and balance billing to members. Service excellence is delivered through our dedicated dental service unit located in Maryland. More Marylanders rely on CareFirst for dental than any other brand. CareFirst Dental, the leader in benefit design and dental integration with medical benefits.	430	www.carefirst.com
CareFirst BlueCross BlueShield	In its 80th year of service, CareFirst, an independent license of the Blue Cross and Blue Shield Association, is a not-for-profit health care company which, through its affiliates and subsidiaries, offers a comprehensive portfolio of health insurance products and administrative services to 3.2 million individuals and groups in Maryland, the District of Columbia and Northern Virginia. In 2016, CareFirst invested nearly \$44 million to improve overall health, and increase the accessibility, affordability, safety and quality of health care throughout its market areas. To learn more about CareFirst BlueCross BlueShield, visit our website at www.carefirst.com or follow us on Facebook, Twitter, YouTube, LinkedIn, Instagram or Google+.	429	www.carefirst.com
Caroline Office of Tourism	Caroline Office of Tourism promotes, markets, and supports organizations, attractions, and businesses that provide services, products, and experiences to visitors to the county.	828	
Carousel Industries	Carousel Industries is an IT Service provider. We offer all applications on the It framework. We can design, install and provide UPS's, Networking, Voice, Video, Collaboration/UC as well as the support and managed services around these solutions. We are located in Maryland and reside on many Maryland contracts for ease of procurement.	107	www.carouselindustries.com
Carroll County	Carroll County, MD	822	http://ccgovernment.carr.org/ccg

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CDW-G	<p>CDW-G is a Fortune 500 Information Technology Services company, with a national scope and local presence. A leader in public-sector customer service and product knowledge, we hold numerous contracts and preferred vendor awards for federal government, state and local government, and educational institutions. Our government and education customers count on us to help them navigate an increasingly complex IT market and maximize their technology investments. We offer a breadth of integrated technology solutions and services from basic system configuration and warranty/maintenance support to complex IT solutions (data center, mobility, networking, security, and unified communications and collaboration), through our 1,000 partnerships with industry-leading brands, and more than 100,000 products. In addition, our team of experienced, highly certified engineers, solution architects and technology professionals provide assessment, design, delivery, and management services, delivering you comprehensive lifecycle support. Customers receive personal attention from representatives with one-to-one dedication to you, to assist with everything from pre-sales assessment and design to post-sale support.</p>	427	www.cdwg.com
Cecil County	<p>The Cecil County Office of Economic Development stimulates economic growth and job creation through the expansion of the County's existing business and agricultural base, the attraction of new business and the development of tourism. Cecil County is strategically located between Baltimore & Philadelphia with convenient access to international airports, major seaports, the Interstate 95/U.S. 40 corridor and major R&D universities. Cecil County is home to industry leaders such as W.L. Gore, Orbital ATK, and IKEA, and will soon be welcoming Amazon and Lidl. We have large industrial and commercial sites available for development with Fast-Track Permitting, State Enterprise Zones, Revolving Loan Funds and incentives available. Cecil County is known for its thriving agricultural industries and beautiful tourist destinations. www.cecilbusiness.org www.SeeCecil.org Twitter: @CecilOED</p>	805	http://www.ccgov.org/

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Center for Internet Security	The Center for Internet Security (CIS) is a forward-thinking, nonprofit entity that harnesses the power of a global IT community to safeguard private and public organizations against cyber threats. Our CIS Controls and CIS Benchmarks are the global standard and recognized best practices for securing IT systems and data against the most pervasive attacks. These proven guidelines are continuously refined and verified by a volunteer, global community of experienced IT professionals. CIS is home to the Multi-State Information Sharing and Analysis Center (MS-ISAC), the go-to resource for cyber threat prevention, protection, response, and recovery for U.S. state, local, tribal, and territorial government entities.	307	www.cisecurity.org
Century Engineering, Inc.	Headquartered in Hunt Valley, Century Engineering is one of the premiere full service consulting engineering firms in the Mid-Atlantic. Featuring water/wastewater, water resources, utilities, transportation, permitting and buildings systems experts, Century's design, inspection and construction management professionals partner with County officials to provide robust, cost-effective infrastructure solutions. We tackle the tough stuff, (and we have free beach balls!)	437	www.centuryeng.com
Charles County	The Charles County Department of Recreation, Parks & Tourism business is simply to enhance the quality of life of our residents and visitors, providing enjoyable recreation and tourism opportunities.	801	www.CharlesCountyMD.gov
Charles P. Johnson & Associates, Inc.	Charles P. Johnson & Associates, Inc. (CPJ) is a full-service civil engineering firm that has provided quality land planning, civil and environmental engineering, and surveying services to the public and private sector since 1971.	618	www.cpja.com/
Chesapeake Employers Insurance	Chesapeake Employers has been providing workers' compensation insurance in Maryland since 1914. Our local presence, know-how and unwavering dedication to Maryland counties, municipalities, business owners and their employees have made us what we are today - Maryland's workers' compensation insurance specialist.	529, 530, 531	http://www.iwif.com
Chesapeake Section, American Water Works Assn	Since 1881, American Water Works Association has set the standards for safe drinking water. The Chesapeake Section represents nearly 1000 members who deliver drinking water to millions of citizens every day, then return it to the environment responsibly and in compliance with rigorous regulatory requirements.	626	

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Cigna	Cigna is a global health services company dedicated to helping people improve their health, well-being, and sense of security whose products and services include an integrated suite of health services, such as medical, dental, behavioral health, pharmacy and vision care benefits, as well as related products in group disability, life and accident coverage.	328	www.cigna.com
Cintas Corporation	Facility Solutions	625	Cintas.com
Clean Fuels Associates, Inc.	Fuel filtration tank cleaning also PM programs for fuel with additives. We also have a tank division for compliance testing, inspections and repairs.	400	http://www.cleanfuelsassociates.com
Comcast - Beltway Region	Comcast Cable is proud to CONNECT Maryland Counties! As the nation's largest video, high-speed Internet and phone provider to residential customers under the XFINITY brand as well as to businesses, Comcast has invested in technology to build a sophisticated network that delivers the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation is a global media and technology company.	300	http://www.comcast.com
Concentra Medical Centers	Concentra is a national health care company focused on improving the health of America's workforce, one patient at a time. Through its affiliated clinicians, the company provides occupational medicine, urgent care, physical therapy, and wellness services from more than 530 medical centers in 44 states. In addition to these medical center locations, Concentra serves employers by providing a broad range of health services and operating more than 140 onsite medical facilities.	616	http://www.concentra.com
Congressman C.A. Dutch Ruppertsberger	Congressional office providing constituent services and federal government information to the citizens of Maryland.	702	www.dutch.house.gov
Correct Care Solutions	Correct Care Solutions is the nation's premier healthcare provider for government entities. CCS delivers comprehensive medical, dental, behavioral health, and pharmacy services for correctional organizations as well as state hospitals and forensic treatment and civil commitment centers.	309	correctcaresolutions.com
CUES, Inc.	Manufacturer of CCTV Inspection Equipment	513	www.cuesinc.com
Cunningham Recreation / GameTime	Park & playground solutions from design to construction since 1966. Playground & sports equipment, surfacing, bleachers, shade, shelter, site furnishings, water play & dog parks.	605	www.cunninghamrec.com

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CVS Caremark	At CVS Caremark, we're reinventing pharmacy to have a more active, supportive role in each person's unique health experience and in the greater health care environment from advising on prescriptions to helping manage chronic and specialty conditions to providing quality walk-in medical care and pharmacy benefits management.	431	www.caremark.com
Cybersecurity Association of Maryland, Inc.	The Cybersecurity Association of Maryland, Inc. (CAMI) is a 501(c)(6) nonprofit corporation formed in 2015 to generate sales and thousands of high-paying jobs in Maryland's cybersecurity industry by facilitating connections to prospective customers and employees for Maryland's cybersecurity companies and employers. CAMI represents a growing membership of almost 400 Maryland-based cybersecurity companies.	514	www.mdcyber.com
Deepwater Wind	America's leading offshore wind developer. Bringing the Skipjack project Maryland.	432	www.dwwind.com
Delta Dental	Delta Dental is the largest, most experienced dental benefits carrier in the U.S. A nationwide system of dental health service plans, Delta Dental offers custom programs, extensive reporting systems and centralized claims processing. Three out of four dentists participate with Delta Dental.	409	http://deltadentalins.com
DisposeRX, Inc.	DisposeRx® is the industry leader meeting the complex needs of safe drug disposal with our convenient site-of-use solution for permanent drug removal.	416	https://disposerx.com
Dorchester County	Delight in endless water views and stunning sunsets along our 1700 miles of shoreline. Savor Maryland crab fresh from local water. Discover stories of Harriet Tubman and Annie Oakley. All less than an hour from the Bay Bridge.	816	www.choosedorchester.org
Dossier Systems	Dossier Systems, Inc. is an industry-leading provider of fleet maintenance software and solutions. Helping customers better understand and improve their fleet operations has been the company's sole focus since 1979. Headquartered in suburban Philadelphia with offices throughout the U.S., Dossier Systems is committed to developing, supporting and distributing superior fleet maintenance software, technologies, and services. Our Dossier software is designed to increase our customers' efficiency and profitability, while also ensuring safe operation and regulatory compliance.	413	dossier-systems.com

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EA Engineering, Science, and Technology, Inc.	Headquartered in Hunt Valley and with offices in Ocean Pines and Abingdon, EA is committed to supporting Maryland Counties with the best in environmental and engineering consulting services. In business for more than 44 years, EA has earned an outstanding reputation for technical expertise, responsive service, and judicious use of client resources. A nationwide company, EA employs more than 450 professionals through a network of 25 offices. For more information, visit www.eaest.com .	333	http://www.eaest.com
EAW Security	Cyberlock family of access control products.	425	www.eawsecurity.net
Energy Systems Group, LLC	ENERGY SYSTEMS GROUP (ESG) is an award-winning energy services company (ESCO) that provides sustainable energy solutions which allow building owners to maximize their energy efficiency and operational performance, while reducing their carbon footprint. Through our core business of performance contracting, we provide our customers with innovative energy efficiency, technology, and long-term financing solutions for modernization of their facilities and energy infrastructure.	534	www.energysystemsgroup.com
En-Net Services	En-Net Services has spent 20 years servicing public sector customers providing computer hardware, software, networking equipment, cabling, supplies, and maintenance. En-Net possesses the experience, infrastructure, resources, knowledge, and capability that is required to support your organization. En-Net currently holds several statewide sales and service contracts as well as a GSA Schedule for your purchasing convenience.	603 and 604	http://www.en-netservices.com
Enradius	Enradius provides geo-targeted digital advertising solutions reaching consumers across desktop, mobile, tablet and connected TVs. It uses targeted real-time data and third party behavioral extensions, through premium experiences, programmatic buying and performance driven campaigns. It works with leading publishers, advertisers and agencies seeking to maximize the value in their digital advertising.	Registration Foyer	www.enradius.com

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ePlus Technology Inc.	ePlus engineers transformative technology solutions for the most visionary organizations in the world. Through our master architects, engineers, and consultants, we see our clients' horizons and craft sustainable IT roadmaps to get them there. Then we make it happen. This takes imagination, relentless client service, and the tenacity to enable our clients to achieve their visions. As a leading systems integrator for the public sector in the United States, ePlus holds more than 100 contracts and works with multiple school districts, universities, and government agencies. Our dedicated staff has proven experience to deliver solutions on time and within budget. Our deep partnerships with top manufacturers-many who look to us for their own technology needs-keep us immersed across the IT ecosystem. From strategy to fulfillment to managed services, we enable our clients to realize what it means for technology to do more.	521 and 522	www.eplus.com
ESRGC @ Salisbury University	GIS and Dashboard Service provider for state and local governments.	536	http://www.esrgc.org/
Esri (Environmental Systems Research Institute, Inc.)	Esri applies The Science of Where to unlock data's potential in every organization. We continue to pioneer real-world problem solving using geographic information systems (GIS). Using this powerful platform to reveal deeper insights in their data, Esri users are creating the maps that run the world.	502	www.esri.com
Forest Valley Tree & Turf, LLC.	Established by Charles Remines in 2001, Forest Valley Tree & Turf started out as a small family business performing residential tree work. Over the past 17 years the company has grown to serve municipal and commercial customers. Our work has taken us all over the Mid-Atlantic region where we have created a reputation for quality work and service.	232 and 233	forestvalleytree.com

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Frederick County	Rich History, Bright Future. As Maryland's largest county by land mass, Frederick provides a vast array of opportunities for businesses, residents and visitors alike. Located less than one hour from Washington, D.C., Baltimore, and Gettysburg, Frederick boasts mountain views, wineries, orchards and vibrant Main Street communities. Visitors and citizens can hike on the Appalachian Trail, visit Maryland's largest brewery, and tour a battlefield all in one day. We're home to 80+ life sciences companies, including Fort Detrick, NCI/Frederick National Laboratory, MedImmune, Lonza and Thermo Fisher. Other targeted industries include Manufacturing, Technology and Agriculture. Frederick has the elements for success: Highly attractive location, educated workforce, Federal R&D facilities and technology incubation. Jan Gardner is honored to serve as Frederick's first County Executive and is committed to ensuring open and transparent government, responsive and efficient county services, exceptional schools, and a vibrant economy.	814	www.frederickcountymd.gov
Freedom Broadband	Freedom Broadband is a last mile Internet Service Provider primarily focusing on rural Mid-Maryland.	505	fwbnet.net and infopathways.com
FuelMaster/Syntech Systems, Inc.	Customizable Fuel & Fleet Management Solutions.	330	
Gallagher Asphalt Hot-in-Place Recycling	Hot-in-place recycling of existing roadways.	314	www.hotinplacerecycling.com
Garrett County	Garrett County, Maryland is home to Deep Creek Lake, the state's largest freshwater lake, Wisp Resort, Maryland's only ski resort and the state's tallest waterfall at Swallow Falls State Park. An ideal vacation getaway, Garrett County offers boating, snowboarding, hiking, biking, history, snow tubing, horse drawn carriage rides, heritage, shopping, whitewater rafting, ice fishing, kayaking, cross country skiing and so much more! Learn more at visitdeepcreek.com .	825	http://www.visitdeepcreek.com
GovDeals, Inc.	GovDeals.com is the leading provider in online government surplus auctions. All state and local governments are welcome to use our services to auction surplus in the smartest, most efficient way possible!	418	www.govdeals.com
Governor's Coordinating Offices		209	www.goci.maryland.gov
GovSpend	GovSpend hosts a large purchase order database with information from over 18k agencies nationwide. This is utilized directly by agencies to identify the best available government rate, contracts and piggybacking opportunities, along with vetting out sole source vendors.	624	www.govspend.com

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Green Product Enterprise	Stop by for a quart bottle of GP66 Miracle Cleaner. Since 1966, Green Product Enterprise is the family owned and operated company who manufactures the iconic GP66 (green product) Miracle Cleaner. GP66 is distributed through Maryland Correctional Enterprise. The product is used to clean state highways, facilities, parks, schools and more. GP66 is a best seller on the QVC shopping network.	136	http://store.gp66.com/
Harford County	Harford County is moving forward as Maryland's new center of opportunity. Under the administration of County Executive Barry Glassman, Harford County government is on a new path toward fiscal balance and efficiency, investing in our workforce, strengthening communities, investing in education and building economic vitality for our citizens and the next generation.	813	www.harfordcountymd.gov
Holiday Inn Solomons Conference Center & Marina	A full service Hotel located on 9 acres of waterfront property with 18,000 sq. ft. of conference space and 326 guestrooms including 50 suites with view and walk-out balcony. We have professional staff standing by to assist you for any business, social and wedding events from small to large. Please visit us at www.hisolomons.com	132	www.hisolomons.com
Home Paramount Pest Control, Inc.	Home Paramount Pest Control Inc. is a family owned business since 1939 offering termite and pest control services to families and businesses for over 75 years.	518	www.homeparamount.com
HOPE Trailer - Harford County Sheriff's Office	The Harford County Sheriff's Office has unveiled their new H.O.P.E. (Heroin Overdose Prevention Effort) House. The trailer which is set up to simulate a young person's bedroom and bathroom area offers adults and parents a chance to be educated on some of the places drugs can be hidden in plain sight and other potential signs of drug use. An area near the front of the unit has literature that they can take with them about what the've seen.	1002	
Howard County	Howard County Government	826	http://www.howardcountymd.gov
Hyatt Regency Chesapeake Bay Golf Resort, Spa & Marina	An extraordinary experience awaits you at Hyatt Regency Chesapeake Bay Golf Resort, Spa and Marina. Stay in the newly renovated guest rooms and discover the world-class services and amenities of this waterfront resort, the most distinctive retreat on the Eastern Shore.	420	www.chesapeakebay.hyatt.com
Hydro-Action - Distributed by Blue Water Environmental, LLC	Exclusive Hydro-Action onsite wastewater treatment distributor for MD, VA, NC, SC, GA & Leeward Islands. Blue Water Environmental, LLC provides an efficient long-term decentralized wastewater solution for residential, commercial, and industrial sectors. Hydro-Action's technology solves issues due to poor soil conditions, land restrictions, and high ground water."	404, 405, 406	www.BWEnvironmental.com

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IndigoVision	The purpose of a video system is employ innovation to keep people safe. Period. That includes your citizens, municipality, your county, your budget. It's not about pixels, data rates or security cameras and software. It's about how all those things, working together, add up to your safety net. From airports to police forces to neighborhoods or whole cities; we're a Security Manager's best back-up. Others make cameras. We are innovators who make people safe. We are IndigoVision.	525	www.indigovision.com
Institute for Governmental Service and Research	Founded in 1948, the Institute for Governmental Service and Research (IGSR) is dedicated to improving the well-being of individuals and communities through its work in areas of public health and safety, justice administration, health information technologies, leadership and governance, and fiscal and land use management. IGSR partners with local governments, state and federal agencies, university researchers, and community organizations on projects that strengthen government effectiveness and efficiency, promote evidence-based practices, and improve policy and outcomes. The Institute performs evaluation studies, opinion surveys, data analysis, strategic planning consultation, training, and technical assistance.	134	www.igsr.umd.edu
J&J Truck Bodies & Trailers	Manufacturers of dump bodies and horizontal ejectors that are used in road maintenance, snow and ice removal, paving, and a variety of other municipal and commercial applications.	334	www.jjbodies.com
Johnson Controls, Inc.	Energy Performance Contracting. Renewable Energy.	306	http://www.johnsoncontrols.com
Juniper Networks	Juniper Networks simplifies the complexities of networking with products, solutions and services in the cloud era to transform the way we connect, work and live. Through engineering and innovation, we remove the traditional constraints of networking to enable our customers and partners to deliver automated, scalable and secure networks that connect the world.	321	www.juniper.net

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Kaiser Permanente	<p>Founded in 1945, Kaiser Permanente is recognized as one of America's leading health care providers and not-for-profit health plans. We currently serve more than 11.3 million members in eight states and the District of Columbia. Care for members and patients is focused on their total health and guided by their personal physicians, specialists and team of caregivers. Our world-class medical teams are supported by industry-leading technology advances and tools for health promotion, disease prevention, care delivery and chronic disease management. Kaiser Permanente exists to provide high-quality, affordable health care services and to improve the health of our members and the communities we serve. We are trusted partners in total health, collaborating with people to help them thrive and creating communities that are among the healthiest in the nation. To learn more, please visit us at www.kp.org/choosebetter</p>	610	www.kp.org
KCI Technologies, Inc.	<p>With more than 1,300 employees collaborating on diverse projects, KCI is constantly driven by energy, passion and talent. The firm is among the fastest growing in the architectural, engineering and construction industry, yet Maryland entities are still among our biggest clients company-wide. Our incredible team contributes to a body of knowledge in a variety of fields through training, technical articles, published white papers, and conference presentations. KCI is recognized as an industry leader, employing cutting-edge technologies, management practices and strategic growth initiatives. In fact, the firm was selected as the 2017 ENR MidAtlantic Design Firm of the Year. We strive to become an extension of our clients and their team. Our highly-qualified professionals build deep, long-standing customer relationships in order to offer the highest level of service. How can we help you improve your county, starting today?</p>	500 and 501	http://www.kci.com
Kent County Broadband Expansion	<p>Visit the County of Kent at MACo and see how we have raised the bar for rural broadband. Learn about our fiber optic infrastructure project's unique model which unifies our anchor institutions through a state-of-the-art fiber optic network. Our border to border dark fiber infrastructure can be used to enable internet providers to extend farther into rural areas. Follow our story as our project moves toward completion and witness the impacts on our economy and quality of life as we leap into the future. www.gigcounty.com</p>	827	fiber.kentcounty.com

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Institution	Business Description	Booth number(s)	Website
Keystone Purchasing Network	The Keystone Purchasing Network (KPN) is a national cooperative purchasing program that offers pre-bid contracts for roofing, athletic surfaces, custodial supplies, furniture, office supplies, copiers/printers, modular buildings, LED lighting & athletic field/court lighting and many other cost saving contracts. Visit us at www.theKPN.org for more information.	424	www.thekpn.org
Kronos	Kronos® solutions for state/local government agencies help control labor costs, minimize compliance risk, and maintain accountability and transparency. Designed for your unique needs, our solutions automate and streamline management of attendance and leave policies and provide valuable on-demand visibility, mobile employee self-service, and robust public safety scheduling.	512	www.kronos.com
LB Water	Value-added distributor of waterworks infrastructure products featuring, water, sanitary sewer, stormwater, environmental, and metering systems	419	www.lbh2o.com
Lenovo	As a proven technology partner for government agencies, Lenovo is committed to connecting users, citizens and organizations in important new ways that strengthen communities.	621	www.lenovo.com
LGIT Health	LGIT is a member-owned association authorized by state law, wholly owned and managed by its local government members. The Trust's main purpose is to provide joint self-insurance programs or pools for towns, cities and counties in the State of Maryland. The concept is simple - local governments leverage their purchasing power through contributions to the trust, maintain their individual claims fund, are fully protected from shock claims, experience transparency in their costs and receive surplus funds that are based on their actual claims experience.	607	https://www.lgit.org/576/LGIT-Health

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Institution	Business Description	Booth number(s)	Website
Local Government Insurance Trust- LGIT	For 30 years, Maryland's local governments have covered their primary and excess liability, auto, environmental, property and equipment breakdown insurance needs through the Local Government Insurance Trust (LGIT). Owned and managed by its members, LGIT was founded in 1987 by act of the Maryland General Assembly through the joint efforts of the Maryland Municipal League (MML) and the Maryland Association of Counties (MACo). Since 2010, LGIT has provided local governments an alternative for their health insurance needs with LGIT HEALTH. This health co-op helps control the cost of health insurance. LGIT's purpose is to meet Maryland's local governments risk management needs - not to make a profit by selling insurance. Because of LGIT, local governments know they now have insurance coverage available to them at stable rates and predictable costs - regardless of private insurance industry cycles. In addition to the publications produced by LGIT, they also provide a wide variety of Risk Management services including: Training, Grants, the LGIT Online Campus and the HR Compliance Portal.	608	www.lgit.org
Manns Woodward Studios	A Maryland-based architectural firm that specializes in the design of public safety and community driven facilities.	614	www.mwsarch.com
Maritime Conference Center	Conference Center - Meeting Space and Guestrooms.	403	mccbwi.org
Maryland Ag Dept/Conservation Partnership	A coalition of federal, state and local agriculture agencies dedicated to protecting and conserving natural resources and promoting Maryland agriculture by providing a range of educational, financial, technical assistance and regulatory programs. Members include the Maryland Department of Agriculture, Maryland Association of Soil Conservation Districts, State Soil Conservation Committee, University of Maryland Extension, USDA Natural Resources Conservation Service and USDA Farm Service Agency.	219	www.mda.maryland.gov

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Institution	Business Description	Booth number(s)	Website
Maryland Agricultural and Resource-Based Industry Development Corporation	The Maryland Agricultural and Resource-Based Industry Development Corporation (MARBIDCO) is an agricultural development financial intermediary organization established to promote the continued viability of Maryland's farming, forestry, and seafood industries. A major objective of MARBIDCO is to help agricultural and resource-based businesses to start, expand, diversify and exploit emerging market opportunities in food and fiber production, with an emphasis on helping young and beginning farmers get access to affordable capital and credit. MARBIDCO's core programming involves the making of low-cost loans for farmland and capital equipment purchases (often working in conjunction with commercial lenders), as well as, incentive grants for county project matching funds and farm value added processing activities. Moreover, MARBIDCO can finance food production activities in all regions of the State, including in urban areas. The Corporation has also been tasked, as a conduit revenue bond issuer, with assisting State and county land conservation agencies in facilitating installment purchase agreement easement sales and related farmland preservation programs.	615	marbidco.org
Maryland Agricultural Education Foundation, Inc.	Non-governmental nonprofit promoting the importance of agriculture in everyone's lives through education, pre-K through post secondary.	320	http://www.maefonline.com
Maryland American Water	Maryland American Water is an investor-owned provider of water services in Maryland. The company has experience in water operations, customer service, engineering, regulatory compliance, and water treatment.	313	https://amwater.com/mdaw/
Maryland Association of Community Colleges	At 16 community colleges, 23 campuses and more than 1000 learning sites across the state, close to half a million Marylanders annually pursue academic degrees, 130 career and technical certifications and licenses, and diverse classes that develop and refresh career and life skills. Community colleges offer affordable courses in flexible formats to meet student needs, and also provide customized training to meet labor needs of individual employers through WorkSmart. The Maryland Association of Community Colleges (MACC) advocates for the state's community colleges and the educational needs of the students they serve.	421	https://mdacc.org/

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Institution	Business Description	Booth number(s)	Website
Maryland Association of County Health Officers	The Maryland Association of County Health Officers (MACHO) is a non-profit organization whose primary purpose is to promote the health and well-being of Maryland citizens. It actively works with MACo, the State Department of Health and Mental Hygiene, the State Department of the Environment, and other health related agencies. Its activities include education, liaison, and public health policy development and implementation.	316	www.mdcounties.org/MACHO
Maryland Association of Nonpublic Special Ed Facilities	A range of 84 nonpublic state-approved special education schools offering specialized services and support to students with disabilities. These schools, located across the state, provide high-quality services customized to meet each student's needs. Students are referred by Local School Systems, which results in no cost for parents. For more information and a listing of our member schools, contact the Maryland Association of Nonpublic Special Education Facilities.	417	http://www.mansef.org
Maryland Attorney General's Office, Consumer Protection Div.	The Office of the Attorney General has general charge, supervision and direction of the legal business of the State, acting as legal advisors and representatives of the major departments, various boards, commissions, officials and institutions of State Government. The Consumer Protection Division of the office provides a mediation and arbitration service to consumers to help resolve complaints against businesses and health insurance carriers. There are two different mediation units within the Division, the General Mediation Unit and the Health Education and Advocacy Unit, to meet a wide variety of needs. These units handle approximately 10,000 complaints each year and are successful in approximately 60% of the cases they handle. In addition, the Health Education and Advocacy Unit handles private health insurance appeals and is very active in assisting consumers with the Health Insurance Exchange.	126	www.marylandattorneygeneral.gov
Maryland Correctional Administrators Assn.	The Maryland Correctional Administrators Association (MCAA) is committed to the continuous improvement in the field of corrections for the purpose of promoting enhanced public safety in Maryland. It is an association of administrators of local and state correctional facilities throughout the State of Maryland.	216	marylandcaa.org
Maryland Correctional Enterprises	Maryland Correctional Enterprises (MCE) provides structured training and employment for Maryland offenders, through the production and sale of quality products to improve their employment opportunities upon release. MCE can offer our customer base a wide variety of products and services.	115 and 116	www.mce.md.gov

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Institution	Business Description	Booth number(s)	Website
Maryland Department of Assessments and Taxation	The State Department of Assessments and Taxation values all real and personal property in the state, administers certain property tax credit programs, oversees business formation and ensures that their records are appropriately maintained, and conveys essential information to localities and other state agencies. With a renewed focus on customer service, improving processes, and upgrading technology, SDAT is fairly and uniformly valuing property while making it easier to do business in Maryland.	210	www.dat.maryland.gov
Maryland Department of Commerce	The Maryland Department of Commerce, one of 20 agencies with Maryland's Executive Branch and the state's primary economic development agency, is dedicated to excellence in customer service and creating quality jobs by attracting new businesses, stimulating private investment and encouraging the expansion and retention of existing companies. To learn more, please visit commerce.maryland.gov	128	commerce.maryland.gov
Maryland Department of General Services	The Department of General Services reaches across Maryland to provide essential support services to State and local government entities throughout the State. Services include: real estate, building design & construction, energy performance programs, fuel management, maintenance of buildings, distribution of state and federal surplus property, and procurement of services, supplies and materials.	124 and 125	www.dgs.maryland.gov
Maryland Department of Housing & Community Development	The Maryland Department of Housing and Community Development improves the lives of thousands of Marylanders each year. Through programs that support first-time homeownership, infrastructure improvements, downtown revitalization, blight reduction, business capital to grow local businesses, closing the affordability gap in workforce housing, and a commitment to ending homelessness statewide; we work with partners to finance housing opportunities and revitalize great places for Maryland residents to live, work and prosper.	121 and 122	dhcd.maryland.gov
Maryland Department of Human Services	A Maryland human service agency.	214	www.dhr.maryland.gov
Maryland Department of Information Technology	The Department of Information Technology operates primarily as a service provider, enabling state agencies to meet their goals more efficiently, cost effectively and with less waste. We will continue to exceed the IT needs of those we support and expand on successful past endeavors, to provide additional automated services to Maryland's citizens.	323	doit.maryland.gov

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Institution	Business Description	Booth number(s)	Website
Maryland Department of Juvenile Services	By law, DJS is a child-serving agency responsible for assessing the individual needs of referred youth and providing intake, detention, probation, commitment, and after-care services. DJS collaborates with youth, families, schools, community partners, law enforcement, and other public agencies to coordinate services and resources to contribute to safer communities.	118	www.djs.maryland.gov
Maryland Department of Labor, Licensing & Regulation	The Maryland Department of Labor is committed to safeguarding and protecting Marylanders. We're proud to support the economic stability of the state by providing businesses, the workforce, and the consuming public with high-quality, customer-focused regulatory, employment, and training services. For more information, visit www.dllr.maryland.gov or connect with us on Facebook at facebook.com/DLLR.Maryland and Twitter using the handle @MD_DLLR.	222 and 223	dllr.maryland.gov
Maryland Department of Legislative Services	Support staff for the Maryland General Assembly.	315	dls.maryland.gov
Maryland Department of Natural Resources	The Department of Natural Resources leads Maryland in securing a sustainable future for our environment, society, and economy by preserving, protecting, restoring, and enhancing the State's natural resources.	224	dnr.maryland.gov
Maryland Department of Planning	Maryland State Government Agency	226	http://Planning.Maryland.gov
Maryland Department of Public Safety & Corr. Svcs.	About DPSCS - Our Mission - The Department of Public Safety and Correctional Services protects the public, its employees, and detainees and offenders under its supervision. What We Do - The Department of Public Safety and Correctional Services is one of the largest departments in Maryland with nearly 12,000 employees and a budget of more than \$1 billion.	114	www.dpscs.maryland.gov
Maryland Department of the Environment	It is the mission of the Maryland Department of the Environment to protect and restore the environment for the health and well-being of all Marylanders.	103	
Maryland Department of Transportation	The Maryland Department of Transportation (MDOT) is an organization comprised of five business units and one Authority. They are: The Secretary's Office, State Highway Administration, Maryland Transit Administration, Motor Vehicle Administration, Maryland Port Administration, Maryland Aviation Administration and the Maryland Transportation Authority. This unique approach provides the state's leadership with the ability to develop a coordinated and balanced approach to transportation. Mission Statement: The Maryland Department of Transportation is a customer-driven leader that delivers safe, sustainable, intelligent, and exceptional transportation solutions in order to connect our customers to life's opportunities.	109 - 113	www.mva.maryland.gov

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Institution	Business Description	Booth number(s)	Website
Maryland Emergency Management Agency	The Maryland Emergency Management Agency:MEMA is responsible for coordinating the State's response in any major emergency or disaster. This includes supporting local governments as needed or requested, and coordinating assistance with FEMA and other federal partners. MEMA staff conducts exercise and training, planning, regional liaison programs, mitigation and recovery, grants management, and technology support. The Maryland Joint Operations Center (MJOC) is an 24/7 operation run jointly by MEMA and the Maryland National Guard.	221	www.mema.maryland.gov
Maryland Employer Support of the Guard and Reserve	ESGR, a Department of Defense program, was established in 1972 to promote cooperation and understanding between Reserve Component Service members and their civilian employers and to assist in the resolution of conflicts arising from an employee's military commitment. Our mission is to foster a culture in which all employers support and value the employment and military service of members of the National Guard and Reserve in the United States.	629	www.esgr.mil/About-ESGR/Contact/Local-State-Pages/Maryland
Maryland Energy Administration	On behalf of Governor Hogan the mission of the Maryland Energy Administration (MEA) is to promote affordable, reliable and cleaner energy for the benefit of all Marylanders. Visit us at Energy.Maryland.gov	227 and 228	http://energy.maryland.gov
Maryland Environmental Service	MES is an independent Maryland State agency, providing critical environmental solutions across the Mid-Atlantic region. Our self-funded operating model combines public sector commitment with private sector responsiveness.	229	http://www.menv.com/
Maryland Fire Chiefs' Association	To bring together, Fire Officers, Fire Chiefs and other persons interested in saving life, protection of property and the preventing and extinguishing of fires. To discuss ways and means for the betterment of the fire service in Maryland and reduction of the unnecessary loss of life and property of fires.	708	www.mdchief.org
Maryland Health Connection	Maryland Health Connection is our state's health insurance marketplace where you can compare and enroll in health insurance, and access financial help to make coverage more affordable. Visit MarylandHealthConnection.gov for more information.	215	www.marylandhealthconnection.gov
Maryland Heritage Areas	Maryland's Heritage Areas are locally designated and State certified regions where public and private partners make commitments to preserving historical, cultural and natural resources for sustainable economic development through heritage tourism.	211	

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Institution	Business Description	Booth number(s)	Website
Maryland Higher Education Commission	The Maryland Higher Education Commission coordinates the growth and development of post-secondary education in Maryland. In keeping with the goals outlined in the State Plan for Higher Education, the Commission establishes statewide policies for public and private colleges and universities, and for private career schools. Moreover, the Commission reviews and approves the start-up and continuation of new colleges and universities in Maryland, as well as requests for new academic programs at established schools.	101	mhec.maryland.gov
Maryland Institute for Emergency Medical Services Systems	MIEMSS oversees and coordinates all components of the statewide EMS system in accordance with statute and regulation.	225	http://www.miemss.org
Maryland Insurance Administration	State Agency that regulates Insurance in Maryland.	123	http://www.mdinsurance.state.md.us
Maryland Libraries	Regional Libraries of Maryland, Maryland Library Association, Maryland Public Libraries and State Library Resource Center/SAILOR. Provide library services to Maryland residents and visitors.	119,120,217,218	http://www.esrl.org
Maryland Lottery and Gaming	Gaming organization	105 and 106	http://www.mdlottery.com
Maryland Medical Cannabis Commission	The Natalie M. LaPrade Maryland Medical Cannabis Commission develops policies, procedures, and regulations to implement programs that ensure medical cannabis is available to qualifying patients in a safe and effective manner. The Commission oversees all licensing, registration, inspection, and testing measures pertaining to Maryland's medical cannabis program and provides relevant program information to patients, physicians, growers, dispensers, processors, testing laboratories and caregivers.	628	http://mmcc.maryland.gov
Maryland Office of Administrative Hearings	Many of Maryland's government agencies regulate certain actions of businesses and citizens and some are involved in determining the rights of citizens. Maryland's businesses and citizens may not always agree with the actions taken by State government agencies. The Office of Administrative Hearings is an independent unit within the Executive Branch of State government which was created in 1990 to provide due process hearings and alternative dispute resolution for any person of business affected by the action or proposed action of State agencies.	220	oah.maryland.gov

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Institution	Business Description	Booth number(s)	Website
Maryland Office of the Comptroller	The Comptroller of Maryland is the chief financial officer for Maryland; collector of revenue for state programs; provider of information technology services for most state agencies; regulator of the state's alcohol, tobacco and motor fuel industries; and member of many state boards and commissions including the Board of Public Works, Board of Revenue Estimates, and the State Retirement and Pension System Board of Trustees. Comptroller Peter Franchot was elected Maryland's 33rd Comptroller in 2006 and re-elected to a third term in 2014.	212	www.marylandtaxes.com
Maryland Office of the Secretary of State	The Office of the Secretary of State duties include: registration of charities, commissioning of notaries, the Division of State Documents, registration of condominiums and timeshares. Key programs under the supervision of this office include the Address Confidentiality Program for Human Trafficking and Domestic Violence, Maryland Sister States Program, and the Maryland Charity Campaign. The Secretary chairs the Sub cabinet for International Affairs which is responsible for developing, evaluating, and coordinating an effective, cohesive international strategy in order to enhance the State's competitiveness and stature in the global economy.	707	www.sos.state.md.us
Maryland Onsite Wastewater Professionals Association	The Maryland Onsite Wastewater Professionals Association (MOWPA) is a 501 C(6) not-for-profit organization, to provide education and training programs for individuals, both public and private, working in the onsite sewage disposal system industry, .	503	www.mowpa.org
Maryland Ready Mix Concrete Association	Brighter Pavements Ahead at the MRMCA booth! We all know that concrete pavements last longer and provide a great value, but historically, initial costs have been a hurdle to overcome. With advances in design, placement, and product, coupled with dramatic changes in material pricing, concrete pavements are now an affordable option based on initial costs with all of the same life-cycle advantages. These advances apply to public roads, parking lots, bike paths, utility roads and more. Visit the MRMCA booth and learn more about: . Concrete Overlays of existing asphalt pavements. Full Depth Recycling. Free Design Assistance Program. Influences of competition on pricing . Pavement and placement technology . Roller Compacted Concrete. Life-cycle advantages. Pervious Concrete pavements	510	http://www.marylandconcrete.com
Maryland Register of Wills Association	The Register of Wills is responsible for appointing personal representatives to administer decedent's estate and for overseeing the proper and timely administration of these proceedings.	213	http://www.registers.state.md.us

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Institution	Business Description	Booth number(s)	Website
Maryland Relay	Maryland Relay is a free public service that allows people, unable to use a standard telephone, to both make and receive calls. Maryland Accessible Telecommunications (MAT) distributes State provided devices to qualified applicants.	127	www.mdrelay.org
Maryland Small Business & Technology Dev. Center	Small business and technology management and training services.	133	http://www.mdsbdc.umd.edu
Maryland Stadium Authority - Capital Projects	The Maryland Stadium Authority was established by the General Assembly in 1986. The original mission was to build, manage, and maintain quality facilities to retain major league baseball, and return NFL football to Maryland. In more than thirty years, MSA has completed projects in partnership with local governments, universities, and the private sector throughout Maryland. They have been completed on time, on budget. These include convention centers, museums, theaters, parks, and campus centers in addition to sports arenas. Currently, MSA is leading a public schools program in Baltimore City to deliver between 26-28 schools. MSA is also partnering with Baltimore City and the State on Project C.O.R.E. to demolish properties and reduce blighted areas.	200	www.mdstad.com
Maryland Stadium Authority - Maryland Sports	Maryland Sports - The Sports Commission for the State of Maryland - is one of Maryland's significant economic engines. The mission of Maryland Sports is to enhance Maryland's economy, image and quality of life through the attraction, promotion, retention and development of regional, national and international sporting events. Our vision is to be the go-to resource for sports event and sport tourism industry in the State of Maryland! One of our major initiatives, TEAM Maryland is a statewide collaboration of counties who have identified sports as a significant cog to their economic engine and we work in concert to create synergistic approaches to how we make Maryland a top-notch sports destination. Maryland Sports is a division of the Maryland Stadium Authority.	201	mdstad.com
Maryland State Department of Education	The State Education Agency for Maryland. Provides leadership, support, and accountability for effective systems of public education and rehabilitation services.	706	marylandpublicschools.org
Maryland State Firemen's Association	The MSFA represents the State of Maryland volunteer fire, rescue and emergency medical services.	100	http://www.msfa.org
Maryland State Geographic Committee (MSGIC)	MSGIC is a non-profit professional GIS organization that promotes the coordinated development among all entities (state, local, federal, and private sector) involved in the collection and/or use of spatial data and geographic information systems (GIS) within the State of Maryland.	535	www.msgic.org

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Institution	Business Description	Booth number(s)	Website
Maryland T2 Center/ Maryland's LTAP	To foster a safe, efficient, and environmentally sound surface transportation system by improving skills and increasing knowledge of the transportation workforce and decision makers.	519	http://www.mdt2center.umd.edu
Maryland Tourism Coalition	Tourism Advocacy	811	www.mdtourism.org
Maryland Underground Facilities Damage Prevention Authority	The Maryland Underground Facilities Damage Prevention Authority is the enforcement Agency for the "Miss Utility" law (Title XII).If you dig, disturb, demolish and damage an underground utility without calling 811, you could be reported to the Authority, where you may be assessed a civil penalty and be made to take damage prevention training. Drop by our booth andLearn more about the law and damage avoidance.	611	www.mddpa.org
Maryland Workforce Association	The Maryland Workforce Association is made up of the Local Workforce Directors in Maryland. The association collaborates with the Maryland Department of Labor, Licensing, and Regulation and other state workforce partners to foster regional and statewide collaboration and share best practices.The Maryland Workforce Association advocates for and promotes the public workforce system on a local, state, and national level. The advocacy includes building relationships with elected officials at all levels, outreach to businesses within the State, and building partnerships with other agencies and organizations to strengthen the system.	619	www.mdworkforceassociation.org
MD, DE, DC Beverage Association	Trade Association representing local soft drink bottlers and distributors.	335	
MEDI	A leader in document management solutions, MEDI has transformed the way documents blend with business processes in county government and school systems throughout Maryland. Stacks of paper, disconnected systems, poorly documented workflows, lack of mobile access are real problems in today's office environment. But the time to work smarter is now.With our electronic document management software, your teams can make better, faster and smarter decisions. And not only can you store your paper documents electronically, any native file type - .wav, .pdf, .jpg, .html and more - can be stored safely and securely in the system. Don't have time to scan your existing documents? We'll scan your paper documents into images on an affordable timetable. Visit our booth to learn how other counties and agencies are transitioning from paper to digital.	423	http://www.medimicro.com
Mediation & Conflict Resolution Office	MACRO is the Maryland Judiciary's Mediation and Conflict Resolution Office. Our mission is to promote the availability, use, and quality of alternative dispute resolution (ADR) throughout Maryland.	130	www.mdcourts.gov/macro

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Institution	Business Description	Booth number(s)	Website
MetLife	MetLife, Inc. is a leading global provider of insurance, annuities, employee benefits and asset management, serving approximately 100 million customers and more than 90 of the top one hundred FORTUNE 500® companies. Through its subsidiaries and affiliates, MetLife has operations in more than 40 countries and holds leading market positions in the United States, Japan, Latin America, Asia, Europe and the Middle East.	515	www.metlife.com
Miss Utility	An underground utility line is damaged once every six minutes nationwide due to failure to call 811 before digging. Miss Utility is the one-call excavation and demolition notification center for Maryland and Washington, D.C., and Miss Utility of Delmarva is the one-call center for Delaware and the Eastern Shore of Maryland. Anyone who is planning to dig or alter the surface of the ground by any depth and using any type of tool must call Miss Utility at 811 or 1.800.257.7777 for Maryland (west of the Chesapeake Bay) and Washington, D.C., and 1.800.282.8555 for Delaware and Maryland (east of the Chesapeake Bay), or submit an online request at www.missutility.net at least two full business days prior to digging so that owner-member utilities can mark the approximate location of underground lines and ultimately prevent damages, injuries and costly fines. Dora Parks, Manager, Client Relations at 410.782.2026 or dparks@missutility.net .	612	www.missutility.net
Mitel	Mitel recently acquired ShoreTel. The combination of these two companies enable us to provide the most complete Unified Communications and contact center solutions available. These solutions can be delivered either hosted in the cloud or on-site.	129	www.mitel.com/
Montgomery County	Montgomery County, named for fallen American Revolutionary War general Richard Montgomery, is one of the largest and most diverse counties in the nation. Located just north of America's capital, Montgomery County is the largest political jurisdiction in the State of Maryland. Its more than one million residents enjoy a world-class school system and more than one-third of the County's area set aside in parks, green space and agriculture. Montgomery County is home to many of the nation's most prestigious federal facilities and is an international hub for biotechnology and life sciences.	803 and 804	www.montgomerycountymd.gov

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Institution	Business Description	Booth number(s)	Website
Motorola Solutions, Inc.	<p>Motorola Solutions, Inc. provides public safety and public service sector integration and communications solutions to the State of Maryland, 16 of its 23 Counties plus the Cities of Baltimore, Salisbury, and Annapolis. Motorola's portfolio of solutions includes wireless voice and 4G data systems, Body Worn Cameras, Intelligence Led Public Safety Solutions, Computer Aided Dispatch, Records & Jail Management Systems, Mobile Data Software, Citizen Response Management (311) Systems, Wireless Broadband Networks and LTE Devices, Video Surveillance Systems, and Interoperability Networks. Motorola Solutions is proud to be a Corporate Partner of the 2018 Maryland Association of Counties Conference. For more information on these solutions, please visit Booth #600.</p>	600	www.motorolasolutions.com
Musco Sports Lighting	<p>Musco has shaped the history of sports lighting since 1976. The company's TLC for LEDT technology delivers unmatched light control, efficiency, and reliability.</p>	304	www.musco.com
National Association of Counties	<p>The National Association of Counties (NACo) is your organization uniting and representing county priorities in Washington, D.C., just as MACo represents you in Maryland. You can count on NACo to help your county, and your residents, save money, time and resources and advance our vision achieving health, vibrant and safe counties across America.</p>	525	www.naco.org
National IPA	<p>National IPA is dedicated to serving public agencies and educational institutions nationwide. All cooperative agreements are competitively solicited and awarded by a public agency/governmental entity.</p>	331	www.nationalipa.org
National Security Agency	<p>The National Security Agency (NSA) leads the U.S. Government in cryptology that encompasses both Signals Intelligence (SIGINT) and Information Assurance (IA) products and services, and enables Computer Network Operations (CNO) in order to gain a decision advantage for the Nation and our allies under all circumstances.</p>	207 and 208	www.nsa.gov
National Vision Administrators, LLC	<p>NVA, the official vision care provider of the Local Government Insurance Trust and the Maryland Local Government Health Cooperative is a national vision benefits company with over 35 years experience catering to the needs of the public sector. NVA provides innovative and cost-effective vision programs to address the unique benefit challenges facing public sector employers.</p>	506	www.e-nva.com

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Institution	Business Description	Booth number(s)	Website
Nationwide Retirement Solutions	On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for nearly 40 years. Nationwide's programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive - incorporating investment, education, and administrative service solutions for governmental employers. Visit or call Retirement representatives are registered representatives of Nationwide Investment Services Corporation, member FINRA.	527 and 528	http://www.nrsforu.com
Navarro & Wright Consulting Engineers, Inc.	Navarro & Wright Consulting Engineers, Inc. (N&W) is a multi-disciplined firm that offers the project management, engineering, design, surveying, geotechnical, materials testing, environmental sciences & construction management services necessary to site, permit, design construct & support operations for a wide range of municipal projects throughout Maryland.	533	www.navarrowright.com
NIC Maryland	NIC Maryland develops and supports digital government services without using taxpayer funds through a master contract with the State of Maryland. Maryland saves money with NIC's online applications that pay for themselves through a proven funding model.	318	www.maryland.gov/egov
No Kid Hungry Maryland	No Kid Hungry Maryland has been ending childhood hunger in Maryland since 2008. The Partnership to End Childhood Hunger in Maryland - co-lead by No Kid Hungry Maryland and the Governor's Office - is connecting kids with the healthy food they need wherever they live, learn and play.	231	md.nokidhungry.org
NORESKO, L.L.C.	As one of the largest energy services companies in the U.S., NORESKO utilizes design-build and a variety of performance-based contracting vehicles to deliver energy and maintenance savings and significant infrastructure upgrades to existing facilities. These upgrades can be funded through cost savings that the projects generate, without the need for up-front capital expenditures by the customer. NORESKO has guaranteed more than \$3 billion in energy and operating cost savings at more than 7,000 sites throughout the U.S. and worldwide.	336	http://www.noresko.com
Office of the Honorable Andrew P. Harris	U.S. House of Representatives	705	www.harris.house.gov
Office of the Honorable Ben Cardin	U.S. Senator - Legislative.	704	http://www.cardin.senate.gov
Office of the Honorable Christopher Van Hollen	The Office of United State Senator Chris Van Hollen	703	www.vanhollen.senate.gov
Office of the Honorable John Sarbanes	Congressional offices providing constituent services and federal government information to the citizens of Maryland.	702	

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Institution	Business Description	Booth number(s)	Website
Panasonic	Panasonic delivers game-changing technology solutions that empower professionals throughout the public sector to drive better outcomes. Panasonic engineers reliable, rugged mobility solutions that help create, capture and deliver data of all types, where, when and how it is needed.	305	http://business.panasonic.com/industries-governmentpublicsafety
Peerless Tech Solutions	Peerless Tech Solutions, LLC is an I.T. system design, engineering and consulting firm specializing in the development and management of corporate I.T. systems. Areas of expertise include but are not limited to voice over IP, data center design and implementation, unified communications, network infrastructure design, VDI, managed services, virtualization, wireless (WiFi) and full I.T. systems support, and on-call services.	317	
Pepco & Delmarva Power Energy Savings for Business Program	Stop by our booth to find out how to get cash incentives toward upgrading to energy efficient equipment and systems for your business.	407	pepco.com/business and delmarva.com/business
Pepco and Delmarva Power Energy Savings for Business Program	Through Pepco and Delmarva Power Energy Savings for Business Program, Maryland businesses and organizations of all sizes can lower energy costs and get cash incentives on energy efficiency improvement. These cash incentives generally cover 40% to 80% of the cost of improvements, which means you have a shorter payback period.	408	pepco.com/business
Phillips Office Solutions	Office printing technologies, copiers, managed print, scanning - document management, electronic filing and retrieval, production print and graphics, on site service/support, help-desk.	411 and 412	www.buyphillips.com
Pleasants Construction	Pleasants Construction is a MD based company installing UV GRP pipe liners and offers services such as CCTV work, pipe cleaning and other related services.	606	http://www.pleasantsconstruction.com
Potomac Edison, A FirstEnergy Company	Potomac Edison is proud to provide reliable electric service to 385,000 customers. This includes about 260,000 Maryland customers in all or parts of Allegany, Carroll, Frederick, Garrett, Howard, Montgomery and Washington counties, and 125,000 customers in the Eastern Panhandle of West Virginia. Potomac Edison has about 500 employees to serve its 5,184-square-mile service area. Its \$1.6 billion in assets includes 2,134 miles of transmission lines and more than 16,000 miles of distribution lines.	401	https://www.firstenergycorp.com

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Institution	Business Description	Booth number(s)	Website
Presidio	<p>At Presidio, we think, architect, implement and support the practical reality of IT every day. We strive to provide the highest level of support to our customers. We've earned the highest certifications from all of our strategic partners in the areas of data center, collaboration, security, contact center and core networks. By taking the time to deeply understand how your business works we architect transparent, enduring technology solutions that meet your immediate needs - and prepare your agency for tomorrow. As one of the largest solutions providers in the U.S., we combine experience and stability with federal expertise and service, so you can rest assured we'll be there to help you serve your agencies mission. We are not just trusted partners, we enable new thinking. www.presidio.com</p>	509	www.presidio.com
PrimeCare Medical, Inc.	<p>PrimeCare Medical is the premier provider of comprehensive correctional health care services in the region. With over thirty years' experience in managing such programs in county jails, prisons, and juvenile detention centers, PrimeCare Medical has the unparalleled capability to transition your health care operation in the most operationally efficient and cost effective manner possible. Our services include medical management, mental health, dental, pharmaceutical, nursing, electronic medical records, utilization review, and risk management; each of which being completely customized to fit the specific needs of our clients. Our proven track record of cost effectiveness makes PrimeCare Medical, Inc. a true leader.</p>	329	www.primecaremedical.com
Prince George's County & M-NCPPC	<p>Showcasing programs and innovative initiatives of special interest to county governments and policy makers around the State.</p>	817 and 818	www.princegeorgescountymd.gov

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Institution	Business Description	Booth number(s)	Website
Queen Anne's County	Narrow your sights on Queen Anne's County, Gateway to Maryland's Eastern Shore. The county is located immediately east of the William Lane Preston Bridge, (Chesapeake Bay Bridge) and serves as major transportation corridor connecting the Maryland mainland with the Delmarva Peninsula. Queen Anne's County offers a highly sought after lifestyle, within commuting distance to the Washington DC/Baltimore metro area and is uniquely accessible by land, air and water. The county is bordered by four bays and four major river systems providing access to diverse recreation venues, fresh abundant seafood and endless water views. Almost 50,000 residents call Queen Anne's County home, with 38,000 of them located on the 31.2 square mile Kent Island, the largest in the Chesapeake Bay. The five elected County Commissioners are committed to sound financial management and a solid economic base as evidence by AAA bond rating awarded by Standard & Poor's. Industry sectors are represented by 1,400 businesses that support an annual median household income of \$85,963 and a 2.2% growth rate in the economy. We encourage you to: Play Fierce, Work Tough and Live Royal in Queen Anne's County, Maryland. www.qac.org	808	visitqueenannes.com
Redflex Traffic Systems	Redflex develops and delivers innovative, trusted traffic safety solutions - reducing crashes, saving lives, and improving security in communities across America.	520	redflex.com
Republic Services	Republic Services is leading provider of solid waste and recycling collection and disposal services.	435 and 436	www.republicservices.com

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Institution	Business Description	Booth number(s)	Website
Rudolph's Office & Computer Supply, Inc.	Rudolph's is a Baltimore based business with over 70 local employees and services over 3,000 customers in the Baltimore/DC metro area. Our corporate office and warehouse facilities are located in Baltimore. We are a woman-owned Maryland State Certified Minority Business Enterprise (MBE-94-126). We also maintain minority status with Prince George's County, WMATA, MWAA, Virginia and Delaware. Since 1980, Rudolph Supply has continued to grow in size, expand its services, and build a loyal clientele. Our success can be attributed to our dedicated staff who are determined to make sure your business runs smoothly. All aspects of our company have been designed to fulfill the diverse requirements of our clients. We offer variety of ordering processes, delivery schedules, billing methods, and reporting styles that can be modified to individual specifications. We remain dedicated to providing the latest in products, services, and technologies in order to best serve our customers. With overnight access to more than 10,000 products, we can provide our customers with extremely competitive pricing	627	www.rudolphsupply.com
Rural Maryland Council	The Rural Maryland Council (RMC) brings together citizens, community-based organizations, federal, state, county and municipal government officials as well as representatives of the for-profit and nonprofit sectors to collectively address the needs of Rural Maryland communities.	325	rural.maryland.gov
Schaefer Center for Public Policy	The Schaefer Center for Public Policy at the University of Baltimore has been the preeminent public policy research center in Maryland for over 30 years. The center provides program evaluation, policy analysis, management consulting, strategic planning, opinion research, and professional development services primarily to federal, state and local government agencies and nonprofit organizations in Maryland.	135	scpp.ubalt.edu

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Institution	Business Description	Booth number(s)	Website
Segal Consulting	<p>Segal Consulting is a national employee benefits, actuarial, total compensation and human resources consultant to the public sector. We serve the needs of a wide range of clients, including: state and local governments, employee retirement systems and health benefit plans, public school and higher education institutions, and transit, utilities, water, toll and port authorities. Our comprehensive array of results-driven consulting and actuarial services includes strategic planning and program designs that align benefits with the agency's mission and business goals. Segal has the knowledge, expertise and experience to understand the environment in which public sector decisions are made and help find the optimal solutions for your entity. Our advice and guidance is tailored to the particular needs of each client. Through our national public sector affiliate, Segal Waters Consulting, we can help your organization adopt a more strategic, comprehensive and integrated approach to total rewards that includes both financial and non-financial rewards. By investing our resources and developing our expertise based on the current and emerging needs of our clients, we have a long track record of creating durable, innovative and flexible solutions. Read more at: https://www.segalco.com/about-us/our-clients/#PublicSector</p>	602	www.segalco.com
SERVPRO of MD & NOVA	<p>Residential and commercial restoration services. With over 1,700 franchises nationwide, SERVPRO is a leader in the restoration industry and its professionals are faster to any size disaster. SERVPRO Franchise Professionals are available 24 hours/7 days a week and are ready to restore or clean your property. Water damage; fire damage restoration; mold remediation; storm damage restoration; cleaning services. SERVPRO Franchise Professionals provide 24/7 emergency service; highly trained water restoration specialists; faster to any size disaster; a trusted leader in the industry; and preferred vendor for many national and local insurance companies. Have questions? We're here to help - 1-800-SERVPRO.</p>	402	www.servpro3062.com
Skyline Technology Solutions	<p>Network Engineering + Integration; WAN/LAN design; Network Management + Monitoring; Infrastructure Engineering, Construction + Project Management; Voice over IP, Network Security; Video Management Development, Intelligent transit solutions.</p>	415	www.skylinenolimits.com

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Institution	Business Description	Booth number(s)	Website
SLAIT / NUTANIX	SLAIT Consulting is an information technology company that specializes in cyber-security and data center solutions. SLAIT holds top partner status and certifications with leading technology organizations which enables us to help businesses, government and educational institutions develop comprehensive plans to build and maintain their IT infrastructure. SLAIT will work with you to develop strategies around IT business transformation, conduct IT Risk Analysis and Mitigation, and develop out-of-the-box thinking around your IT architecture, design, and implementation. Visit slaitconsulting.com to learn more.	523	www.slaitconsulting.com
Soltesz , Inc.	Soltesz is an award winning professional services engineering firm providing civil engineering, planning, surveying, and environmental services to public and private clients throughout the Washington Metropolitan Area. Founded in 1980, Soltesz is headquartered in Rockville, Maryland, with six five offices strategically located throughout Maryland and the District of Columbia. Soltesz can provide innovative solutions for meeting MS-4 permitting requirements, and more.	202	www.solteszco.com
Somerset County	Promoting Somerset County, Maryland as a travel destination.	812	http://www.visitsomerset.com
Splunk	Splunk Inc. (NASDAQ: SPLK) provides the leading software platform for real-time Operational Intelligence. Splunk® software and cloud services enable organizations to search, monitor, analyze and visualize machine-generated big data coming from websites, applications, servers, networks, sensors and mobile devices. More than 15,000 enterprises, government agencies, universities and service providers in over 110 countries use Splunk software to deepen business and customer understanding, mitigate cybersecurity risk, prevent fraud, improve service performance and reduce costs. Splunk products include Splunk® Enterprise, Splunk CloudT, Splunk Storm®, Hunk®, Splunk Analytics for Hadoop and premium Splunk Apps. To learn more, please visit http://www.splunk.com/company .	504	www.splunk.com

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Institution	Business Description	Booth number(s)	Website
Standard Solar	Standard Solar, Inc. is a leader in the full-service development, construction, integration, financing and installation of solar electric systems. Dedicated to making solar solutions more accessible to businesses, institutions and governments, the company is leading the way to energy independence. Committed to offering responsible and energy cost-saving solar solutions that conform to the highest standards, Standard Solar is one of the most trusted and respected solar companies. Since 2004, Standard Solar has been the partner of choice to make solar energy financially accessible, helping customers through financing options, including Power Purchase Agreements (PPAs) and navigating expanded federal and state and local tax credits. The company's Standard Energy Solutions (SES) division provides home energy solutions including home solar, energy efficiency and energy management services. Named one of the Fastest Growing Private Companies in America for four consecutive years by Inc. magazine, Standard Solar is headquartered in Rockville, MD. For more information, please visit www.standardsolar.com .	337	www.standardsolar.com
Stormwater Maintenance & Consulting	Stormwater Maintenance & Consulting designs, builds, operates, and maintains existing stormwater infrastructure including traditional best management practices, green stormwater infrastructure, low impact development, and grey infrastructure.	620	swmaintenance.com
Tactical Public Safety LLC	Founded in 2006, Tactical Public Safety is ready to meet your needs! We're a full-service sales and services organization for public safety, homeland security, public service agencies, commercial firms, and other enterprises. We are on the Maryland State Radio Communications Master Contract - 2018 - NO. 060B7400088 and MWCOG Contract #18-009. Our experience includes but is not limited to everything from radio systems and mobile electronics to WiMAX. Customer service is our top priority. We will not rest until your job is completed to your satisfaction! We're in touch with you before, during and after installations to make sure everything is running smoothly, and we are waiting for your call if you have any questions or issues. Tactical Public Safety is located in South Central New Jersey, and we're licensed in New Jersey, Pennsylvania, Maryland, Virginia, Delaware and Nevada. Tactical Public Safety is proud to feature Harris radios, and we can install systems running on P25, EDACS, Open Sky, conventional and other modes.	102	www.tacticalpublicsafety.com

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Institution	Business Description	Booth number(s)	Website
Talbot County	Talbot County is located on the Eastern Shore of the Chesapeake Bay, approximately 90 minutes from both Baltimore and Washington, D.C. One of Maryland's 23 counties, it was established around 1661 and is named for Lady Grace Talbot, sister of Caecilius Calvert, Second Baron Lord Baltimore, who served as the first proprietary governor of Maryland. Talbot County offers the perfect balance of rural simplicity and urban refinement. Home to sophisticated small towns, waterman's villages and more than 600 miles of Chesapeake Bay waterfront, it's the treasure of Maryland's Eastern Shore.	823	www.talbgov.org
Target Marketing Group	Gillian and Target Marketing Group are working together to provide you with the most innovative products and newest ideas to promote your business, organization or group. Target Marketing Group is one of the largest distributors of branded promotional merchandise and apparel in the United States. We offer a wide variety of marketing support services, including fulfillment, creative design, and extensive decorating capabilities. We understand that to be successful, we must help our clients - large and small - be successful.	322	tmgroup.com
The Northeast Maglev, LLC	The Northeast Maglev (TNEM) is a US private company based in Baltimore committed to the deployment of a superconducting magnetic levitation train (SCMAGLEV) to run from Washington DC to Baltimore City in just 15 minutes. The SCMAGLEV is the fastest train in the world, offering the most technologically advanced, environmentally friendly, reliable, and efficient high-speed rail system. TNEM's ultimate vision is to link DC, Baltimore, Wilmington, Philadelphia, and New York City. Starting with the Baltimore-Washington corridor, SCMAGLEV will transform mobility and economic growth in our region and throughout the Northeast Corridor.	327	https://northeastmaglev.com/
TMDG LLC - Certified Public Accountants & Healthcare Consultants	TMDG LLC, is a Certified Public Accounting and Healthcare Consulting firm dedicated to providing comprehensive healthcare claim audits for self-insured employers and municipalities throughout the United States. TMDG is a boutique firm with a very diverse and experienced audit staff of career professionals including healthcare attorneys, billing/coding experts, Medicare / Medicaid experts and of course, CPAs. Our auditors utilize a risk-based engagement approach to identify, target, assess and mitigate key risks within the claim cycle for the purpose of safeguarding assets. Servicing clients throughout the United States, we are best known for our ability to understand the issues, design a customized approach and deliver optimal results.	433	www.tmdgllc.com

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Institution	Business Description	Booth number(s)	Website
T-Mobile	T-Mobile is a leading service provider in the State and Local government space. We are your partner in bringing mobile solution and initiatives to life in your place of work and remote settings. We offer simple, predictable plans and a line-up of Wi-Fi capable devices, built for all applications. With the fastest 4G LTE network in the nation, we deliver outstanding wireless experiences for those unwilling to compromise.	623	www.t-mobile.com
Towson University, Innovation & Applied Research	With a focus on the needs of the marketplace, the Division of Innovation and Applied Research at Towson University is a leading provider of analytical, technical, and research services. By leveraging the expertise, energy, and experience of our faculty and students, we provide a unique entry point for Maryland's business, non-profit, and government organizations interested in accessing the resources of the University.	104	www.towson.edu/innovation
Trane Commercial	Trane is an industry leader in commercial HVAC solutions. Our solutions reliably improve indoor environmental quality while providing energy efficient air conditioners, chiller systems, and controls plus HVAC parts and supplies. Trane not only provides solutions for new systems, but also provides HVAC service, temporary cooling with equipment rentals, chiller upgrades, performance contracting, advanced building controls and more.	203	www.trane.com
U.S. Bridge	U.S. Bridge is the leader in bridge building across the country.	428	www.usbridge.com
U.S. Census Bureau	The Census Bureau's mission is to serve as the leading source of quality data about the nation's people and economy. We are dedicated to providing current facts and figures about America's people, places, and economy.	204	census.gov
U.S. Communities	Save your county time and money with NACo's purchasing cooperative, U.S. Communities. This program, which is also sponsored by the Maryland Association of Counties, offers a wide variety of high quality goods and services at a discounted price! Start saving today!	511	http://www.uscommunities.org/
U.S. Small Business Administration		117	http://www.sba.gov

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Institution	Business Description	Booth number(s)	Website
UHY LLP	UHY LLP, a licensed CPA firm with offices in Columbia and Frederick, Md., provides state and local government services, including financial statements and grant audits, internal control and process improvements, cybersecurity assessments, forensic accounting, and enterprise risk management. Our firm's public sector division is a well-recognized group of professionals with vast experience in servicing the unique requirements of its governmental clients. With our internal capabilities and years of experience, we have the capacity to serve governmental organizations throughout the state of Maryland. Our individualized, hands-on approach allows us to provide timely solutions for complex problems.	235	uhy-us.com
UnitedHealthcare	: UnitedHealthcare is dedicated to helping people live healthier lives and making the health system work better for everyone by simplifying the health care experience, meeting consumer health and wellness needs, and sustaining trusted relationships with care providers. UnitedHealthcare offers the full spectrum of health benefit programs for individuals, employers, and Medicare and Medicaid beneficiaries, and contracts directly with more than 1.2 million physicians and care professionals, and 6,500 hospitals and other care facilities nationwide. UnitedHealthcare is one of the businesses of UnitedHealth Group (NYSE: UNH), a diversified health care company.	302	www.uhc.com
University of Maryland Extension	University of Maryland Extension (UME) is Maryland's premier outreach network, with expertise as near as residents' county and city Extension offices. UME is committed to providing unbiased expert knowledge to citizens so that they may improve their economic stability, quality of life and community, and the environment in which they live.	205	extension.umd.edu
US Wind, Inc.	US Wind, Inc was founded in 2011 and is headquartered in Baltimore, Md. US Wind is owned by Renexia S.p.A., a leader in renewable energy development in Europe and North Africa and a subsidiary of Toto Holding Group. Toto Holding Group has more than 40 years of experience specializing in large infrastructure construction projects, rail transportation and aviation. US Wind, Inc holds offshore wind energy leases off of Maryland and New Jersey. On May 17, 2017, the Maryland Public Service Commission awarded US Wind, Inc. with offshore wind renewable energy credits sufficient to build the largest offshore renewable energy project in the US. The wind farm will be in service in 2020.	507	
USDA Rural Development	USDA Federal loan and grant programs.	516	http://www.rd.usda.gov

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Institution	Business Description	Booth number(s)	Website
Verizon Fios	Special discount on Fios® by Verizon for State of Maryland Employees. Employees may be eligible to save \$120 a year on Verizon Internet, TV, and Home Phone Triple Play bundles, or \$60 a year on a Verizon Internet + TV OR Verizon Internet + Home Phone Double Play bundles. This discount applies to NEW or EXISTING Verizon customers, with qualifying bundles. Visit http://www.verizon.com/connections for additional details and to enroll in the program.	311	www.verizon.com/connections
Verizon Wireless	Verizon Wireless was the first national wireless provider in the United States to build and operate an large-scale 4G LTE network the most advanced wireless network technology available, with speeds up to 10 times faster than 3G. State and local government solutions allow you to provide more nimble, responsive government services while staying within budget. new technologies can help both staff and citizens access data more easily, from locations in and out of agency walls, while keeping it secure. As a result, you can expand community services with confidence, and build trust with the people you serve.	312	www.verizonwireless.com
Visit St. Mary's MD	The St. Mary's County Division of Tourism offers a comprehensive program to attract visitors to Maryland's mother county. Situated between the Patuxent and Potomac Rivers and the Chesapeake Bay, St. Mary's offers outdoor and water recreation, historic sites and attractions plus great places to dine, shop and stay. www.visitstmarysmd.com	802	www.VisitStMarysMD.com
W W Grainger	MRO equipment, tools and materials.	131	www.grainger.com
Washington County	Washington County, Maryland Government strives to fulfill its duty to the citizens of Washington County with regard to operational efficiency, fiscal responsibility, and responsiveness to the needs of the community. This vision is used to ably assist the Board of County Commissioners of Washington County in achieving goals for moving the County forward as present needs and future plans are addressed. According to the Maryland Department of Legislative Services, the Washington County General Fund has one of the lowest costs per capita for services provided of all 23 counties and Baltimore City. This is attributed to the efficiency, staffing levels, and cost containment exhibited in Washington County Government operations. Visit www.washco-md.net for more information.	819 and 820	www.washco-md.net
Waste Management of Maryland, Inc.	Waste and Recycling Hauler and Processor	617	www.wm.com

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Institution	Business Description	Booth number(s)	Website
Wetland Studies and Solutions, Inc.	Wetland Studies and Solutions, Inc. (WSSI), a Davey Tree Company, is one of the leading natural and cultural resource consulting firms in the Mid-Atlantic, and the largest in our local niche. Our staff assists both public and private sector clients with Clean Water Act permitting and develops innovative solutions to water quality issues.	310	
Wexford Health Sources, Inc.	Wexford Health offers an innovative, cost-effective approach to health care services for correctional facilities. Our programs are based on comprehensive clinical expertise, evidence-based behavioral health treatments, state-of-the-art technological solutions, and strategic cost avoidance. With over 25 years in the industry, Wexford Health is committed to partnering with facilities to manage expenditures while providing quality care for inmates.	237	www.wexfordhealth.com
WGL Energy, Inc.	Energy to Power Your World - WGL Energy is a leader in efficient and environmentally-friendly energy technology solutions to residential, government, commercial and industrial customers. We deliver a full spectrum of energy solutions, including electricity, natural gas, renewable energy, carbon reduction, distributed generation and energy efficiency provided by WGL Energy Services, Inc. and WGL Energy Systems, Inc. Whether you're a family of four, a large government agency or a Fortune 1000 company, WGL Energy makes it easy to choose the energy solution that's right for you.	700 and 701	http://www.wglenergy.com
Wheelabrator Technologies	The Wheelabrator Baltimore energy-from waste facility uses up to 2,250 tons of post-recycled everyday waste from Baltimore area homes and businesses as a local, sustainable fuel to generate as much as 64 MW of clean, renewable electricity for sale to the local utility - the equivalent of supplying the electrical needs of 40,000 Maryland homes as well as its own operations.	326	www.wtienergy.com
White Marsh Environmental Services, Inc.	Tidewater Support Operation Services (Tidewater SOS) serves as a valuable resource to municipal, industrial and small system owners providing technical assistance, back-up operations services and preventive maintenance services. Tidewater SOS can provide licensed staff to bridge service gaps related to job vacancies, vacations, and retirements for the short or long term.	434	http://www.tuiwater.com

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Whitney Bailey Cox & Magnani, LLC	Whitney Bailey Cox & Magnani, LLC (WBCM) is proud to house a team of industry-leading Geographic Information Systems (GIS) professionals. The WBCM Geospatial Innovations team has worked with numerous State agencies and County and Local governments, including the State of Maryland State Highway Administration (SHA) and the Department of Information Technologies (DoIT), Anne Arundel, Frederick, Prince George's, Queen Anne's, and Talbot Counties, and the City of Rockville, to provide services associated with user training and implementation and maintenance of GIS systems. WBCM has built a project team with the knowledge and experience to manage any issues that users encounter while implementing or using their GIS system. WBCM prides itself on completing projects and tasks on schedule and on budget while meeting or exceeding client quality standards.	537	www.wbcm.com
Wicomico County		809	www.wicomicotourism.org
Wisp Resort	Change your view of meetings & conferences! Wisp Resort encourages out-of-the-box, out-of-the-office and out-of-the-ordinary meetings to maximize your group's potential and reach your conference goals. Constantly changing and evolving, Wisp Resort has completed over \$2 million renovations including a rebranding for the hotel which will hence forth be known as The Lodge at Wisp. Over 30,000 square feet and 20 rooms of flexible, unique function space, 169 sleeping rooms, 2 golf courses, re-circulating whitewater rafting course, ziplines, mountain coaster, scenic chairlift rides, skiing/boarding, snow tubing, and so much more..Visit us at www.WispResort.com .	319	www.wispresort.com
Worcester County	Promoting Maryland's Beach and Beyond#ExploreWorcester	824	http://www.visitworcester.org
Workday	Workday is a leading provider of enterprise cloud applications for finance and human resources. Founded in 2005, Workday delivers financial management, human capital management, and analytics applications designed for the world's largest companies, educational institutions, and government agencies. Organizations ranging from medium-sized businesses to Fortune 50 enterprises have selected Workday.	236	www.workday.com
WSSC	WSSC is among the largest water and wastewater utilities in the nation, with a network of nearly 5,000 miles of fresh water pipeline and more that 5,400 miles of sewer pipeline.	709 and 710	www.wsscwater.com

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Zelenkofske Axelrod, LLC	<p>Zelenkofske Axelrod LLC, (ZA) is a Pennsylvania based regional CPA firm employing over 45 professionals, with offices in Harrisburg, Greensburg, Pittsburgh, Greater Philadelphia, Pennsylvania; Dover, Delaware; and expanding into Maryland, which specializes in providing auditing, accounting and consulting services to governmental entities and not-for-profit organizations. Our growth over the years has been through specialization in the governmental industry. Our clients include counties, component units of the state, townships, boroughs, authorities, cities, and school districts. Not all CPA firms specialize in the complexity of accounting and auditing standards which govern these entities. We do! Several of our partners and directors have worked in Big 4 firms and have brought their experience to Zelenkofske Axelrod LLC to grow our governmental practice to where it is today. The quality of our work is second to none, particularly in the government and not-for-profit industries. This fact is evidenced in many ways, but independently supported through our most recent Peer Review which included review of specific governmental engagements, resulting in the highest rating of pass.</p>	609	www.zallc.org
Zerodraft Maryland	<p>Zerodraft Maryland is a Building Energy Efficiency Consultant and Contractor. LED lighting and Controls. Building Envelope. Insulation. Water. HVAC. Benchmarking. Grant Applications.</p>	410	zerodraftmd.com