

**MACo 2015 Winter Conference Exhibitors**

Institution	Business Description	Booth number	Website
Axiom Engineering Design	Civil engineering, land surveying, landscape architecture, and land planning	35	<a href="http://www.axiom-ed.com">www.axiom-ed.com</a>
CareFirst BlueCross BlueShield	In its 76th year of service, CareFirst BlueCross BlueShield is a not-for-profit, non-stock health services company which, through its affiliates and subsidiaries, offers a comprehensive portfolio of products and administrative services to individuals and groups in Maryland, the District of Columbia and portions of northern Virginia. CareFirst is the parent company of CareFirst of Maryland, Inc., and Group Hospitalization and Medical Services, Inc. CareFirst, Inc., and its affiliates are governed by a Board of Directors and special statutes regulating the company's business in Maryland, the District of Columbia and Northern Virginia.	10	<a href="http://www.carefirst.com">www.carefirst.com</a>
Charles P. Johnson & Associates	Charles P. Johnson & Associates, Inc. (CPJ) is a full-service civil engineering firm that has provided quality land planning, civil and environmental engineering, and surveying services to the public and private sector since 1971. We continue to accommodate our clients' needs with exceptional service by means of quality professional personnel, innovative approaches to problem solving, state-of-the-art technology and a commitment to excellence. We have expanded our planning, engineering, and surveying services in order to adapt in an evolving, demanding environment. We pride ourselves in our ability to prepare high-quality, cost-effective plans within our required time schedule. Our five core services - Planning, Engineering, Public Sector, Surveying, and Environmental Services - work cohesively to provide seamless customized services to our private and government clients. Proudly, nearly all members of the senior team have been with CPJ for 20 years or longer.	17	<a href="http://www.cpja.com">www.cpja.com</a>
College Savings Plan of Maryland	The College Savings Plans of Maryland is an independent, non-profit Maryland State Agency that offers two Section 529 college savings plans to help families prepare for the future cost of college and reduce future debt. Both plans are affordable, flexible, and offer great State and federal tax benefits!	32	<a href="http://www.collegesavingsmd.org">www.collegesavingsmd.org</a>
Comcast	Comcast is the nation's largest video, high-speed internet and phone provider to residential customers under the XFINITY brand and also provides services to businesses and governments.	02	<a href="http://www.comcast.com">www.comcast.com</a>

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Correct Care Solutions / Conmed Healthcare Management	Correct Care Solutions (CCS) was founded in August 2003 to meet a growing industry need for a correctional health care provider with an innovative approach. Today, CCS is a privately owned Limited Liability Company (LLC) in our eleventh year of operation. Our company is specifically organized to provide comprehensive healthcare services in correctional facilities. Our programs include the design and successful operation of comprehensive medical, dental, and mental health services for inmate populations.	18	<a href="http://www.correctcaresolutions.com">www.correctcaresolutions.com</a>
Delta Dental	Delta Dental, the nation's leading dental benefits carrier, offers a variety of dental plans for large and small clients with support of the largest dentist networks in the U.S.	05	<a href="http://www.DeltaDentalins.com">http://www.DeltaDentalins.com</a>
EA Engineering, Science, and Technology, Inc.	Headquartered in Hunt Valley, EA provides environmental, compliance, natural resources, and infrastructure engineering and management solutions to Maryland Counties. We help Maryland Counties do more with less. Our approach, which increases efficiencies and results in cost savings, is based on sustainability and stewardship and encompasses the guiding principles of life cycle management. In business for more than 41 years, EA has earned an outstanding reputation for technical expertise, responsive service, and judicious use of client resources. For more information about EA, visit <a href="http://www.eaest.com">www.eaest.com</a> .	14	<a href="http://www.eaest.com">http://www.eaest.com</a>
Election Systems & Software	As the world's largest elections-only company, Election Systems and Software, LLC (ES&S) has been providing election equipment, software, and services for more than 34 years. Today, not only do we work with many of the same customers we've served for more than three decades, but our business has grown to include 42 states and more than 4,500 clients. From our beginnings supporting a handful of election administrators and voters in 1979, our election equipment and software is now used by about 60 percent of U.S. registered voters. The company employs over 450 election professionals with corporate headquarters in Omaha, Nebraska.	29	<a href="http://www.essvote.com">www.essvote.com</a>

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En-Net Services	En-Net Services has spent 19 years servicing public sector customers providing computer hardware, software, networking equipment, cabling, supplies, and maintenance. En-Net possesses the experience, infrastructure, resources, knowledge, and capability that is required to support your organization. En-Net currently holds several statewide sales and service contracts as well as a GSA Schedule for your purchasing convenience. <a href="http://www.en-netservices.com">www.en-netservices.com</a>	36	<a href="http://www.en-netservices.com">http://www.en-netservices.com</a>
ESRGC, Salisbury University	Online Master of Science in GIS Management and GIS Service provider for state and local governments	39	<a href="http://www.esrgc.org/">http://www.esrgc.org/</a>
Fresh Creek Technologies Inc.	The SiteSaver® "Treatment Train" concept combines a complete system: Netting Trash Trap® & floatables, Oil/grease removal, inclined Cell Sedimentation; FreshTechT Filtration for TSS, Nutrients and Heavy metal reduction plus pathogenic disinfection. And the TELNET® alert System telemetry keeps you in touch. Fresh-N-UpT O&M Services are also available for all customers. One Company + One Treatment Train = 6 TMDL Solutions!	21	<a href="http://www.freshcreek.com">www.freshcreek.com</a>
Harris Corporation	Harris is an international communications and information technology company serving government and commercial markets in more than 125 countries. Headquartered in Melbourne, Florida, the company has approximately \$5 billion of annual revenue and about 14,000 employees - including 6,000 engineers and scientists. Harris is dedicated to developing best-in-class assured communications® products, systems and services. Additional information about Harris Corporation is available at <a href="http://harris.com">harris.com</a> .	19	<a href="http://harris.com/">http://harris.com/</a>
KCI Technologies, Inc.	KCI's Geospatial Solutions Practice offers comprehensive IT Solutions to our clients through innovative thinking and technology. Focusing on GIS Technologies, our staff of trained professionals covers the spectrum of technical services - from need assessments to cartographic design, web development to data management, field data collection to engineering document research, and asset management to program management.	40	<a href="http://www.kci.com">www.kci.com</a>
Local Government Insurance Trust (LGIT)	A non-profit Trust created, owned and governed by Maryland local governments and endorsed by MACo to provide various liability and property insurance and health benefits coverages.	07	<a href="http://www.lgit.org">www.lgit.org</a>

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Maryland Correctional Enterprises	MCE provides structured training and employment opportunities for Maryland offenders through the production and sale of thousands of quality products and services. MCE aims to produce lower recidivism rates and safer communities. Visit us at <a href="http://www.mce.md.gov">www.mce.md.gov</a> .	34	<a href="http://www.mce.md.gov">www.mce.md.gov</a>
Maryland Department of Aging	The Maryland Department of Aging provides information about Aging Services in Maryland.	31	<a href="http://www.mdoa.state.md.us">http://www.mdoa.state.md.us</a>
Maryland Environmental Service	Maryland Environmental Service is an innovative and leading edge solver of environmental problems, a responsible and successful manager of environmental operations and a great place to work. Our mission is to provide operational and technical services to protect and enhance the environment for the people of Maryland.	11	<a href="http://www.menv.com">http://www.menv.com</a>
Maryland Local Government Health Cooperative	Since 2010 the Maryland Local Government Health Insurance Cooperative (MLGHIC) has partnered with the Local Government Insurance Trust (LGIT) and Cigna to provide self-funded health insurance benefits to local governments in the state of Maryland. This unique health insurance program allows public entities to come together and finance their health benefits in a safe and secure environment. Some of our program features include: return of premium, lower administrative costs and ability to choose your own plan benefits. This leads to full control over your health costs. When you want the savings, control and transparency of a self-funded health insurance program, turn to the Maryland Local Government Health Insurance Cooperative. For additional information please contact: Dave Wuenschel at MLGHIC, 800-400-4647 or <a href="mailto:dwuenschel@benecon.com">dwuenschel@benecon.com</a>	08	<a href="http://www.benecon.com">www.benecon.com</a>
Maryland State Firemen's Association	The MSFA represents the State of Maryland volunteer fire, rescue and emergency medical services.	38	<a href="http://www.msfa.org">http://www.msfa.org</a>
Musco Sports Lighting	For nearly 40 years, Musco has specialized in the design and manufacture of athletic field lighting. Thousands of schools, cities, and facility owners have counted on Musco as a part of their team to make lighting happen and provide the most value for their sports lighting budget. Musco's newest innovation - Light-Structure GreenT - cuts energy and operating costs in half and cuts off-site spill light by 50 percent over its own prior industry-leading technology.	16	<a href="http://www.musco.com">www.musco.com</a>
National Association of Counties	Serving Maryland's counties with exclusive membership benefits for 80 years!	28	<a href="http://www.naco.org">www.naco.org</a>

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Nationwide Retirement Solutions	On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for nearly 40 years. Nationwide's programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive - incorporating investment, education, and administrative service solutions for governmental employers. Visit or call Retirement representatives are registered representatives of Nationwide Investment Services Corporation, member FINRA.	09	<a href="http://www.nrsforu.com">http://www.nrsforu.com</a>
NORESKO, L.L.C.	As one of the largest energy services companies in the U.S., NORESKO utilizes design-build and a variety of performance-based contracting vehicles to deliver energy and maintenance savings and significant infrastructure upgrades to existing facilities. These upgrades can be funded through cost savings that the projects generate, without the need for up-front capital expenditures by the customer. NORESKO has guaranteed more than \$3 billion in energy and operating cost savings at more than 7,000 sites throughout the U.S. and worldwide.	03	<a href="http://www.noresko.com">http://www.noresko.com</a>
Pepco & Delmarva Power C&I Energy Savings Program	The Pepco and Delmarva Power C&I (Commercial & Industrial) Energy Savings Program encourages energy efficiency projects, large and small. From changing out light fixtures to replacing major mechanical equipment, Pepco and Delmarva Power provides Maryland customers cash incentives that reduce the initial cost of energy efficiency projects. These equipment and system upgrades improve your efficiencies, lowers lifetime operating costs, and reduces your business' impact on the environment.	13	<a href="https://cienergyefficiency.pepco.com">https://cienergyefficiency.pepco.com</a>

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Presidio	At Presidio, we think, architect, implement and support the practical reality of IT every day. We make it possible for our clients to harness the limitless power of IT to drive their business forward. By taking the time to deeply understand how your business works we architect transparent, enduring technology solutions that meet your immediate needs - and prepare you for tomorrow. Presidio partners with industry leaders to develop and support the answers to our clients' IT challenges. We've earned the highest certifications from all of our strategic partners. As one of the largest solutions providers in the U.S., we combine experience and stability with regional expertise and service, so you can rest assured we'll be there to help you locally with the ability to cover your global business needs. We are not just trusted partners, we enable new thinking.	04	<a href="http://www.presidio.com">www.presidio.com</a>
Quality Associates Inc. & DocPoint Solutions	Since 1986, Quality Associates Inc. and DocPoint Solutions have been providing our clients with cutting edge solutions to address a variety of challenges in an ever-changing state and local business environment. QAI specializes in the conversion of documents and other media to electronic formats. DocPoint Solutions is a Microsoft Partner with Gold Competency specializing in SharePoint Enterprise Content Management solutions. Both QAI and DocPoint are content experts and provide a unparalleled approach to managing the lifecycle of content within an enterprise. Our corporate offices are located in the heart of the Washington, D.C.- Baltimore technology corridor in Fulton, MD with additional office locations throughout the State of Maryland.	06	<a href="http://www.DocPointSolutions.com">www.DocPointSolutions.com</a> <a href="http://www.QualityAssociatesInc.com">www.QualityAssociatesInc.com</a>
Republic Services	We build legacy everyday by focusing on the communities and businesses we serve nationwide. That means we have the recycling and waste capabilities you need, backed by the service you want. Reliable pickups. Accountable employees. And one common goal-to create a clean safe Blue Planet for all.	15	<a href="http://republicservices.com">republicservices.com</a>

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Rockwell Collins / ARINC	Integrated Critical Communications at Rockwell Collins- ARINC is led by Marvin Ingram and is responsible for designing and building systems and networks that enable mission-critical communications. In addition to its existing land mobile radio (LMR) APCO P-25 and LMR system interoperability businesses, ICC is currently launching UrgentLink, an FCC-authorized nationwide HF network utilizing Maritime frequencies to provide to dedicated disaster communications service for Public Safety and Critical Industries. UrgentLink is a significant addition to our portfolio of comprehensive solutions that provide world-class, mission-critical communications coverage and reliability. ICC has personnel in Annapolis, Maryland.	20	<a href="http://www.rockwellcollins.com">www.rockwellcollins.com</a>
ShoreTel	ShoreTel is the fastest growing unified communications company offering both cloud and premise based UC solutions. Because our architecture and management is so intuitive, our TagLine is brilliantly simple. We offer the guaranteed lowest TCO on our Premise solutions making ShoreTel the natural fit for county governments.	24	<a href="http://www.ShoreTel.com">www.ShoreTel.com</a>
SOE, a Scytt Company	SOE, a SCYTT Company, is a global leader of online voting and election management solutions. SOE has implemented solutions including training, voter web portals, online ballot delivery, voter registration, and election night reporting in over 1,600 jurisdictions in 37 states to help election officials improve election efficiency, transparency, accessibility, and availability.	33	<a href="http://www.soesoftware.com">www.soesoftware.com</a>
Urban Grid Solar	Urban Grid specializes in the turnkey development and finance of solar photovoltaic projects (500kW to 5MW) throughout the United States. Urban Grid's 20-25 year Power Purchase Agreements (PPAs) are designed to generate consistent operating performance and predictable economic benefit for our clients. The Urban Grid team brings together seasoned finance and construction professionals to provide the highest quality solar installation and offer the best financial solution for commercial, educational, government and non-profit organizations.	22	<a href="http://www.urbangridco.com">www.urbangridco.com</a>

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Verizon Wireless	Verizon Wireless was the first national wireless provider in the United States to build and operate a large-scale 4G LTE network - the most advanced wireless network technology available, with speeds up to 10 times faster than LG. State and local government solutions allow you to provide more nimble, responsive government services while staying within budget. New technologies can help both staff and citizens access data more easily, from locations in and out of agency walls, while keeping it secure. As a result, you can expand community services with confidence, and build trust with the people you serve.	23	<a href="http://www.verizonwireless.com">http://www.verizonwireless.com</a>
Washington County	Washington County Government strives to fulfill its duty to the citizens of Washington County with regards to operations efficiency, fiscal responsibility, and responsiveness to the needs of the community. This vision is used to ably assist the Board of County Commissioners in achieving goals for moving the County forward as present needs and future plans are addressed.	30	<a href="http://www.washco-md.net">www.washco-md.net</a>
Washington Gas Energy Services	Washington Gas Energy Services, Inc. is one of the largest competitive energy providers in the mid-Atlantic region. Washington Gas Energy Services supplies electricity, natural gas and green energy options to commercial and residential customers in Delaware, the District of Columbia, Maryland, Pennsylvania and Virginia. Headquartered in Herndon, Va., Washington Gas Energy Services is an affiliate of Washington Gas, the regulated natural gas utility, and a subsidiary of WGL Holdings, Inc.	12	<a href="http://www.wges.com">http://www.wges.com</a>
Wexford Health	Based on over 20+ years of industry experience, Wexford Health's cost-effective, clinically sound programs manage inmate health care costs while maintaining quality of care. Contact us to learn how our medical, mental health, pharmacy, dental, telemedicine, and utilization management programs can help control your clinical and administrative costs.	37	<a href="http://www.wexfordhealth.com">www.wexfordhealth.com</a>